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ABSTRACT

This survey is the fourth in a series covering the salaries of engineering technicians conducted by the Engineering Manpower Commission of the Engineers Joint Council. The basic format for the salary presentations is maturity curves in which salary appears as a function of years of experience. Median salaries of all engineering technicians in 1966, 1969, 1971, and 1973, as well as a distribution by level of formal education for the respondents in 1973, are included. The distribution of the sample of 566 different establishments employing 57,931 technicians is presented by area of employment. General salary curves for engineering technicians, graduate technicians (Associate degree), graduate technologists (Bachelor's degree), and nongraduate technicians are given for the entire United States and also by four geographic regions of the United States. Industry group curves are included for 19 different employment groups. Curves are presented for small, medium, and large industrial establishments and for Federal, state, and local government as well as educational employers. (CC)

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SALARIES OF ENGINEERING TECHNICIANS

1973

DETAILED INDUSTRY REPORT

a survey conducted by the

ENGINEERING MANPOWER COMMISSION

OF ENGINEERS JOINT COUNCIL

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1973

DETAILED INDUSTRY REPORT

ENGINEERING MANPOWER COMMISSION
of ENGINEERS JOINT COUNCIL
345 East 47th Street, New York, N. Y. 10017

February 1974

Price: $35.00

ENGINEERS JOINT COUNCIL

Engineers Joint Council (founded in 1941 and incorporated in 1958) is a federation of engineering societies whose general objective is to advance the art and science of engineering in the public interest.

In furtherance of this general objective the Council shall:

a) Provide for regular and orderly communications among its member societies.

b) Act as an advisory and coordinating agency for member society activities, as mutually agreed.

c) Organize and conduct forums for the consideration of problems of expressed concern to member societies.

d) Identify needs and opportunities for service in the engineering community and inform the concerned engineering institutions.

e) Recommend appropriate programs of studies and research to engineering institutions and especially to member societies.

f) Undertake, in accordance with policies mutually agreed to, spefic activities or projects that the member societies acting individually could not accomplish as well.

g) Represent the member societies when they deem such joint representation desirable.

THE ENGINEERING MANPOWER COMMISSION

OF ENGINEERS JOINT COUNCIL

The Engineering Manpower Commission was organized in 1951 as part of Engineers Joint Council, to serve as a focus for national technological manpower problems.

The Commission's program is carried out through the collection, analysis, and publication of significant data on engineering manpower, as well as the development of programs and policies designed to acquaint the public with the importance of engineering to the national welfare.

The Engineering Manpower Commission is charged with the following responsibility:

"To engage in studies and analyses of the supply, demand, and utilization of engineering and technical manpower; to make recommendations, conduct programs, and develop reports concerning these aspects of engineering and technical manpower; and to carry on such other programs in the field of manpower as may be authorized by the Board of Directors of EJC."

EMC OFFICERS AND STAFF, 1973

George E. Moore	Chairman
Francis Budde	Vice-Chairman
Arthur Hartford	Vice-Chairman
Richard C. Fremon	Chairman Surveys Committee
John D. Alden	Executive Secretary
Christine F. Vachula	Assistant to Executive Secretary

ACKNOWLEDGMENTS

This study was conducted by the Engineering Manpower Commission staff under the direction of John D. Alden. The text of this report was typed by Christine F. Vachula.

The computer program used for developing the salary curves was originally written by Richard C. Fremon of Bell Telephone Labatories, who is chairman of the EMC Surveys Committee. Mr. Fremon also contributed general guidance and consultation at all stages of the survey.

We are particularly grateful to the many salary administrators who provided the source data on which these curves are based. Space does not permit their individual identification, but without their cooperation we would be unable to conduct our biennial salary surveys.

NOTE TO EMPLOYERS AND SALARY ADMINISTRATORS

The Engineering Manpower Commission is always interested in improving its survey coverage. If your company would like to participate in future surveys, please write to the Engineering Manpower Commission, 345 East 47th Street, New York, New York, 10017 and ask to be put on our surveys list. We also welcome your comments and suggestions for improving our survey and salary reports.

John D. Alden
Executive Secretary
Engineering Manpower Commission

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SALARIES OF ENGINEERING TECHNICIANS

INTRODUCTION

This survey is the fourth in a series covering the salaries of engineering technicians. The first survey was conducted on an experimental basis in 1966 as a result of widespread interest in the way engineering technicians were being utilized in industry and other areas of employment. Because the Engineering Manpower Commission had previously established a pattern of surveying engineers' salaries biennially on the even-numbered years, it was decided to conduct the technicians' salary survey regularly in the intervening years. This necessitated a three-year interval between the 1966 and 1969 surveys. Since then technicians' salaries have been surveyed every two years.

The basic format for our salary presentations is maturity curves in which salary appears as a function of years of experience. In the case of college graduate technicians, experience is measured either as age or years since graduation with either the two-year associate degree or the four-year bachelor of technology degree, as appropriate. Non-graduates, of course, have to be reported on a different basis, as we have found that age is the only practical variable for which data are readily available. Ideally, years of working experience would be preferable, but employers have indicated their inability to report years of experience obtained by their technicians in previous jobs, or to determine accurately whether prior experience should or should not be counted toward employment as a technician. In order to compare experience as measured by age with that measured by years since graduation, we have assumed age 20 as equivalent to graduation from a two-year associate degree curriculum, and 22 as the equivalent age for bachelor's degree graduates.

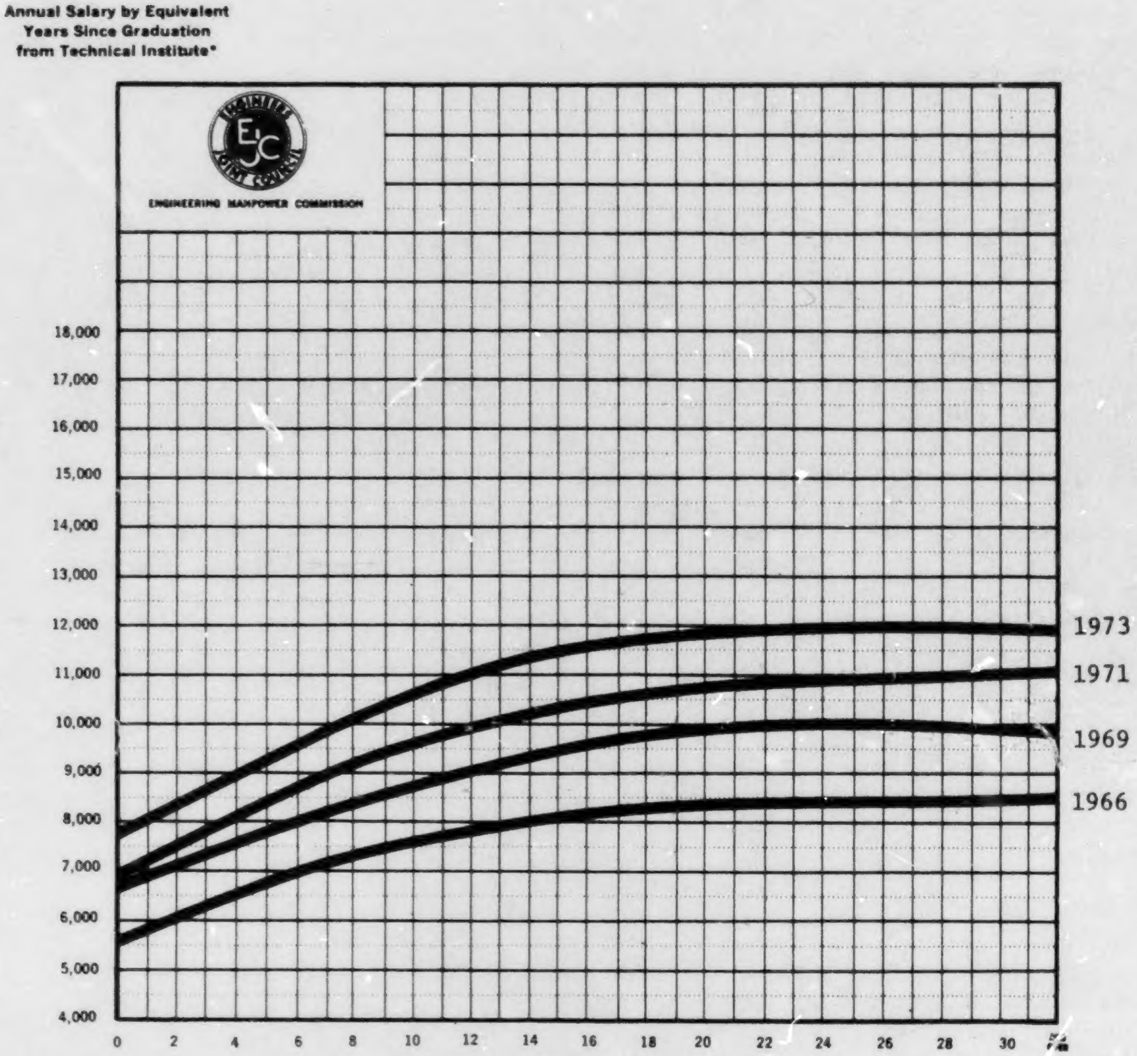
The Engineering Manpower Commission does not attempt to establish salary standards for any industry or employee group. The curves presented in this report simply show what various sectors of employment were paying as of August 1973 when the survey was made. Users are cautioned to read carefully the paragraph on limitations inherent in this kind of salary data. When used with judgment under conditions where the data can reasonably be expected to apply, these curves should be of definite value to personnel managers, educators, and individual engineering technicians alike. We present this report as a service to these people and to the engineering community at large.

HIGHLIGHTS OF THE SURVEY

Engineering technicians during the last two years have received average annual salary increases ranging from 5.7 percent for those just out of school to 3.4 percent for those with 35 or more years since graduation, according to the EMC surveys. Figure 1 shows how median curves have risen since our initial survey in 1966. The relatively small increases between 1969 and 1971 are a reflection of the economic recession, aerospace and defense cut-backs, and other conditions that caused a decrease in the demand for engineers and technicians in 1970 and 1971. Starting salaries for new graduates were most noticeably affected, as

FIGURE 1

Median Salaries of Engineering Technicians
1966-1973



Note: 1966 curve is based on raw data and applies to technicians in industry only. See page 10 for explanation of curve smoothing routine used for computing salary data in 1969 and 1971. Comparisons between December 1965 and January 1966. Data for the 1969 report were collected in October and November 1969. Data for 1971 and 1973 were collected in July and August of those years.

indicated by the very small difference between the 1969 and 1971 curves within a few years after graduation.

The new 1973 curve shows that average salaries are rising again in a more normal fashion. Median salaries for more experienced technicians increased by about $1,000 in the two-year interval between the most recent surveys, and the increase was practically independent of age or length of experience. It is difficult to predict trends for future years on the basis of the data available to date. In addition to external factors such as the economic situation, survey coverage varies and minor improvements are made in our survey methodology from one year to another. However, the curves of Figure 1 provide a rough general guide.

The survey results show that graduate technicians start out at substantially higher salaries than non-graduates, but the advantage is reduced or even reversed with increasing experience. The median annual salary for graduate technicians in 1973 started at $8,150 with less than a year of experience, increased steadily to $11,150 ten years after graduation, then rose gradually to a maximum of $11,800. Non-graduate technician median salaries in 1973 started at $6,850 and rose to a peak of $12,050 at about 25 years of experience.

Four-year bachelor's degree technologists are reported as a separate category in the EMC surveys. Median starting salaries for this group in 1973 began at $9,400, 15 percent higher than the median for two-year graduates and 37 percent more than for non-graduates. The trend of EMC surveys to date indicates that the differential enjoyed by bachelor's degree technicians will continue to persist as this group becomes more numerous and its members grow in experience.

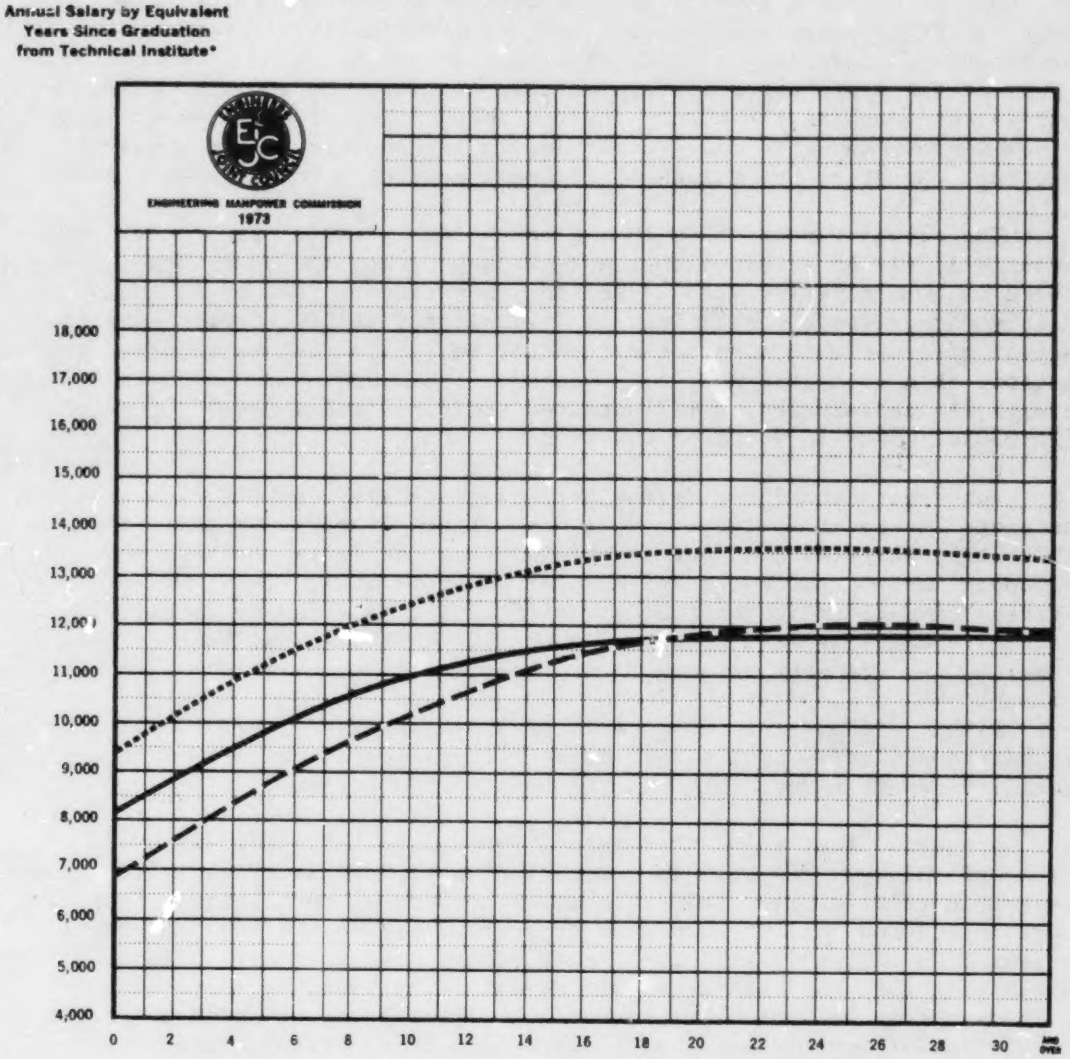
Figure 2 shows the median salary curves for the three categories of technicians plotted on a single graph. These may be compared with the detailed smooth curves found in the body of the report.

A special feature of this report is the charts giving weighted national salary averages. In order to give each industry group its proper weight in relation to total national employment of technicians, factors were introduced into the computer program to compensate for over-representation of survey replies in some groups as compared to others. This provides a more representative set of data than would be obtained by simply summing all survey responses. This survey covers such a large population of technicians that there is little difference between the weighted national average curves and those for all respondents. However, the raw (unsmoothed) data tables for all respondents are included in this report for purposes of comparison.

HOW THE SURVEY WAS CONDUCTED

A three-part questionnaire form was used (see facsimile in the Appendix) on which respondents simply indicated the number of individuals in appropriate boxes of a salary versus experience matrix. No special definitions were given other than those printed on the questionnaire. Forms were sent to EMC's regular list of survey participants, consisting

FIGURE 2
Median Salaries of Engineering
Technicians by Level of Formal
Education
All Survey Respondents, 1973



LEGEND

Bachelor's Degree ·········
Associate Degree ———
No Degree ·— — —·

of employers in all major areas of industry, government, and higher education.

Returns were reviewed for accuracy and consistency, and coded according to industry group and geographical location. Then the salary data were keypunched and verified. The punched cards were processed through our special three-stage computer program. The output of the first stage, consisting of reconstructed summary reports for each respondent, was reviewed to detect and correct any gross keypunch errors. The second stage output consisted of distribution matrices for each selected industry group. A sample matrix is included in the Appendix. More groups were actually analyzed than are included in this report, in order to arrive at the best and most useful combinations. Finally data tables were produced for each selected group. These tables have been reproduced directly below each of the plotted salary curves in this report.

The EMC computer program calculates salary medians, quartiles, deciles, and means for each array of salaries in a given "Years Since Graduation" column. Since salaries are reported within brackets of $500 or $1000, the computer interpolates each fractile to the nearest $50 by assuming a straight-line distribution between the extremes of the salary bracket. For example, if the median technician happened to be the 20th one in the $9,500 to $10,000 bracket, and there were 50 salaries reported in this bracket, the median point would be 20/50 of the range covered or $200, and the computed median salary would be $9,700.

The fractiles are first produced as "raw" data. In general we have found that curves plotted on the basis of raw data contain many irregularities that result more from inherent limitations of the methodology than from significant changes in compensation practices. Therefore most of the curves presented in this report are based on "smooth" data developed by a curve-fitting routine. (See the curves for "All Respondents" and the data table for "All Government, Bachelor's Degree Technologists" as examples of raw data.) Each fractile curve is computed separately in the form $y = ax^2 + bx + c$, where y represents salary and x represents years of experience raised to a power z. The smoothing program determines the values of a, b, c, and z that give the minimum sum of the squares of the differences between the raw and smooth values of y, the squared differences being weighted by the populations associated with each of the data points.

Raw data and distribution matrices may be obtained from EMC for any of the charts on special order at $2.00 per table, prepaid.

METHOD OF PRESENTATION

Each set of curves is defined according to the industry group, degree level, or geographical region covered. Respondents constituting each industry group are listed in the Appendix. This enables users to determine whether their own organization is reasonably comparable with the group covered by the curves. Geographical regions are defined on page 21.

Below each set of curves are printed the data points on which they are based. The data tables also include mean salaries (which are not plotted and normally differ little from the median) and the number of salaries within each column. Users should always note these figures to be sure that the age distribution of their own employees is consistent with the group described by the curves. Data points have been omitted where there were fewer than five salaries in a column. The data tables also list the number of salaries above $18,000 or below $5,000, which were the limits established by the physical size of the questionnaire form.

In surveys of this kind there is always a chance that one or two large employers may dominate a particular industry group. To avoid such over-representation we weight groups where necessary to insure that no employer is responsible for more than half of the data. Such groups are indicated below the data tables and the actual number of salaries reported by respondents in the group is given in addition to the weighted total.

To protect the data provided by individual respondents, we require that there be at least four employers in an industry group before salary curves are produced. The confidentiality of individual salary schedules is protected at all times.

COVERAGE AND RESPONSE

This report is based on returns submitted by 566 different establishments employing 57,931 technicians. A tabulation by category appears on page 15.

NOTES ON THE SALARY CURVES

In some cases detailed curves may appear to show graduate technicians receiving lower salaries than nongraduates for a given number of years of experience. In part this may be due to the operation of our curve-smoothing computer program, but it may result from other factors as well. College programs in engineering technology are relatively new, and until recent years have produced only small numbers of graduates. Many experienced technicians may have obtained their formal educations at an older age than current graduates, while others will of course have obtained most of their training on the job. All curves show that recent technical school graduates are making significantly higher salaries than nongraduates, but after 20 or more years of experience it is common for the educational differential to become less significant in comparison with on-the-job training and experience.

Because of the difficulty in integrating bachelor's degree holders with other technicians, this group has been excluded from all curves except those specifically labeled as applicable to bachelor's degree technicians. The heading "All Technicians" where used in this report should therefore be interpreted as "Technicians with an associate degree and nongraduates."

The following explanatory notes refer to groups whose identity may not be obvious from the headings on the charts and the list of respondents given in the Appendix:

REGIONAL CURVES - These four sets of curves show how technician salaries in industry vary by major geographical region. Because employment patterns differ greatly from state to state depending on concentrations of industry, these curves should be interpreted only as rough guides to overall regional variations.

ALL MANUFACTURING INDUSTRY - These curves are composites of the following industry groups -- Aerospace, Chemicals, Electrical & Electronic Equipment, Instruments, Machinery, Metal Products, Miscellaneous Manufacturing, and Petroleum.

CHEMICAL AND PETROLEUM INDUSTRY - This group consists of the combined Chemical and Petroleum companies in the list of participants. Curves for the Chemicals and Petroleum groups have also been broken out separately, but the data were insufficient to provide graduate versus nongraduate comparisons for the Petroleum subgroup. The separate curves for the Petroleum industry include the oil companies plus a related technical service organization indicated by (P) on the list of participants.

ALL MECHANICAL PRODUCTS - This group consists of the Aerospace, Instruments, Machinery, Metal Products and Miscellaneous Manufacturing groups. Separate curves are also provided for the individual groups, but in some cases the combined group curves may be more useful.

ALL NONMANUFACTURING INDUSTRY - This group includes companies listed under Construction and Mining, Electric Utilities & Communication, Engineering & Architectural Consultants, Gas Utilities & Pipelines, Research & Development, Technical Services, and Transportation.

NONGOVERNMENT R&D - The curves are for employers listed as R&D Laboratories plus the research components of various industry groups as identified by (R) in the list of respondents.

R&D LABORATORIES - These curves are based on the 15 nongovernment labs plus 2 federal government research laboratories.

CURVES BY SIZE OF INDUSTRIAL ESTABLISHMENTS - These include only manufacturing and nonmanufacturing industry respondents to the survey. Small establishments are arbitrarily defined as those reporting fewer than 500 employees, medium establishments as those between 500 and 5000, and large establishments as those reporting 5000 or more total employees.

LIMITATIONS

Users of this report should apply salary curves with judgment. We report salary data as furnished by the survey respondents, but there is no way of knowing whether respondents represent a typical cross-section of a particular industry group. Data in some year columns may be based on a relatively small number of salaries. In such cases the smoothed curves may represent a considerable departure from the raw data points. As explained previously, the methodology and presentation of data involve a number of inherent limitations. The salary curves and data must thus be viewed as general guides, not as absolutes.

In publishing these curves EMC is attempting to show what prevailing salary patterns are, not what we think they ought to be. In the final analysis the salary paid to any individual is determined by many factors, especially his performance of his assigned duties. Such factors cannot be measured by a survey of this kind. Therefore EMC cannot undertake to evaluate individual salary situations, nor to advise employers as to the salaries they should pay for specific positions.

Distribution of Sample

Manufacturing Industries	220	22,546
Aerospace	11	1,806
Chemicals	28	1,068
Electrical & Electronic Products	52	11,688
Instruments	12	489
Machinery	36	904
Metal Products	50	4,396
Miscellaneous Manufacturing	23	1,935
*Petroleum	8	260
Nonmanufacturing Industries	206	13,924
Construction & Mining	16	722
Electric Utilities & Communications	61	4,950
Engineering & Architectural Consultants	85	2,290
Gas Utilities & Pipelines	12	289
*R&D Laboratories	16	3,611
Technical Services	12	768
Transportation	4	196
Government	60	18,798
Federal	12	4,232
State	19	13,991
Local	29	575
Educational Institutions	80	1,159
Bachelor's Degree Technologists	-	1,504
All Employers	566	57,931

*In producing the curves and data tables in this report, a few respondents were included in more than one industry group in order to make the data more representative. These groups are:

Petroleum - includes 8 petroleum companies and one related technical service company.

Industrial R&D - consists of 17 research components of companies included in various industry groups.

Nongovernment R&D - includes 16 R&D Laboratories plus the 17 Industrial R&D respondents.

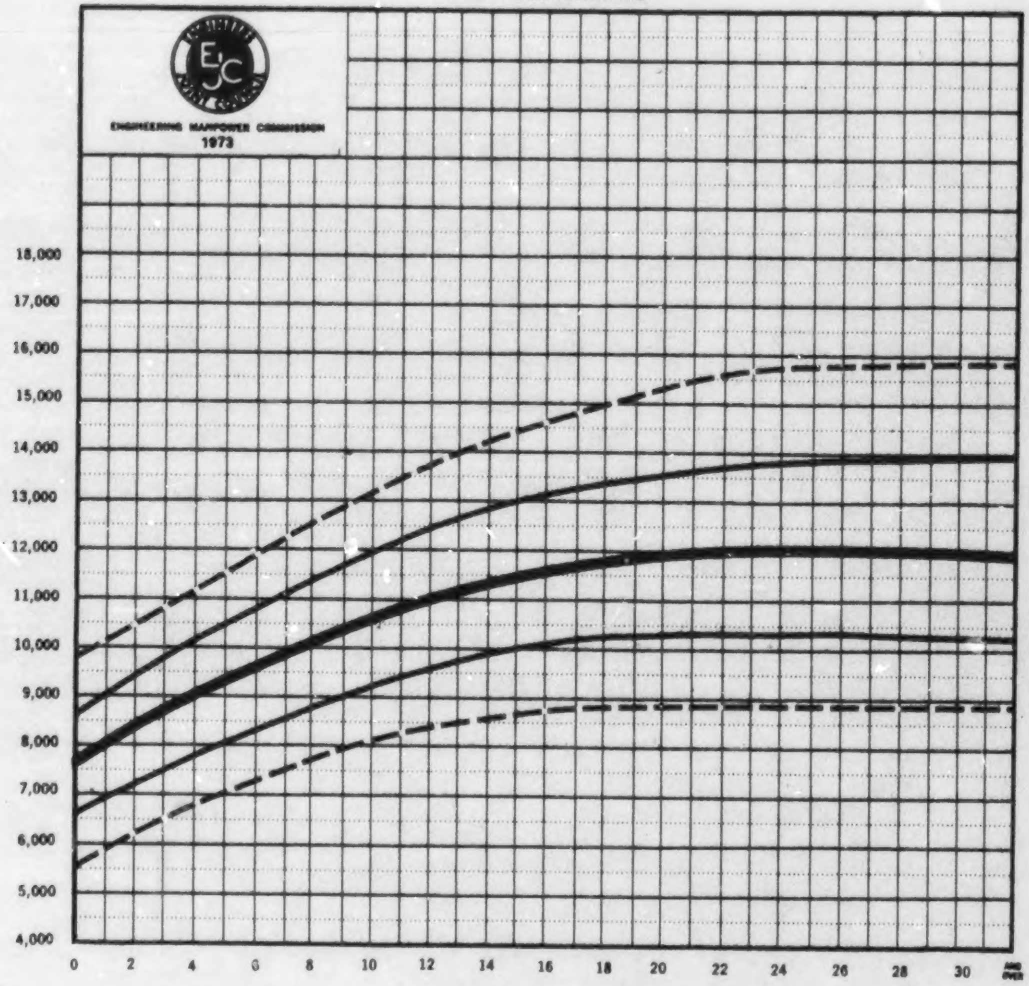
R&D Laboratories - the published curves include the 16 private R&D laboratories plus two federal government research labs.

The distribution figures in the above table do not include any duplication of returns.

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

Weighted National Average

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9800	10150	10500	10850	11200	11550	11900	12200	12550
UPPER QUARTILE	8700	9050	9400	9750	10100	10400	10750	11050	11350
MEDIAN	7700	8000	8300	8650	8900	9200	9500	9750	10050
LOWER QUARTILE	6600	6900	7200	7500	7800	8050	8300	8550	8800
LOWER DECILE	5900	5850	6150	6500	6800	7050	7300	7550	7750
MEAN	7700	8050	8350	8700	9000	9300	9600	9850	10150
TOTAL NUMBER	2475	2033	2994	3593	4882	4506	5206	4713	3881
NUMBERS OVER $18000	0	1	4	1	0	4	1	10	6
NUMBERS UNDER $5000	140	42	44	23	29	17	13	5	3

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13150	14000	14650	15150	15550	15750	15850	15850	15750
UPPER QUARTILE	11900	12550	13050	13400	13650	13800	13850	13900	13900
MEDIAN	10500	11100	11550	11800	11950	12000	12000	11950	11800
LOWER QUARTILE	9250	9750	10100	10250	10350	10350	10300	10250	10150
LOWER DECILE	8150	8500	8750	8850	8930	8900	8900	8900	8900
MEAN	10600	11200	11650	11900	12100	12150	12200	12150	12100
TOTAL NUMBER	11798	9613	9025	7865	7333	6567	6059	8414	8766
NUMBERS OVER $18000	34	66	81	189	130	140	95	211	192
NUMBERS UNDER $5000	1	2	2	3	1	0	1	0	1

LEGEND

Upper Decile	— — —
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	— — —

NUMBER OF TECHNICIANS COVERED - 109721

Unweighted total - 56427

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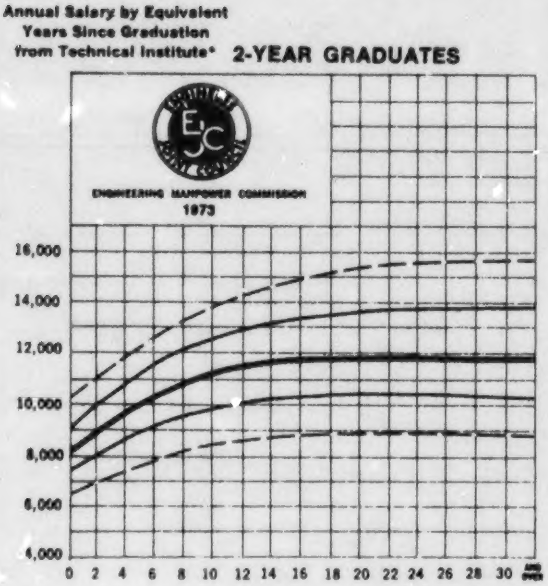
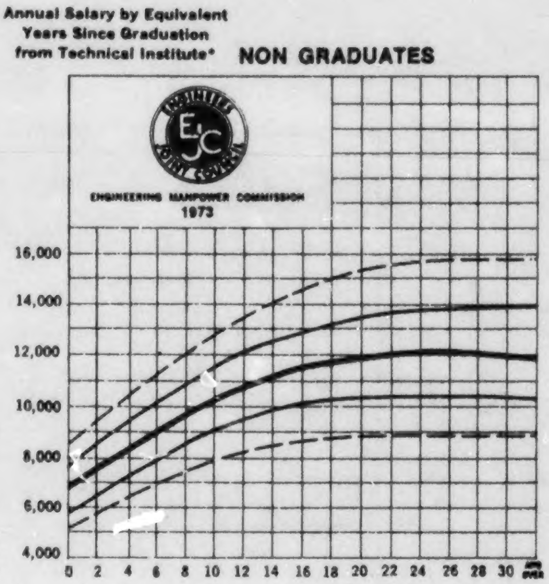
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Weighted National Average



Annual Salary by Equivalent Years Since Graduation from Technical Institute* 2-YEAR GRADUATES



Annual Salary by Equivalent Years Since Graduation from Technical Institute* NON GRADUATES

2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	10200	10650	11100	11550	11950	12350	12700	13050	13350
UPPER QUARTILE	9050	9550	10000	10400	10800	11150	11500	11800	12050
MEDIAN	8150	8550	8950	9350	9700	10000	10300	10550	10750
LOWER QUARTILE	7400	7700	8000	8300	8550	8800	9050	9250	9450
LOWER DECILE	6550	6800	7050	7300	7500	7700	7900	8100	8250
MEAN	8250	8650	9050	9400	9750	10050	10300	10550	10800
TOTAL NUMBER	1446	1620	1537	1912	1971	2100	2039	1802	1410
NUMBERS OVER $18000	0	1	4	1	3	0	1	10	6
NUMBERS UNDER $5000	25	16	11	3	6	5	3	2	2

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13900	14500	14950	15250	15400	15550	15600	15650	15650
UPPER QUARTILE	12500	13000	13350	13550	13700	13750	13800	13800	13850
MEDIAN	11150	11450	11650	11750	11750	11800	11800	11800	11750
LOWER QUARTILE	9750	10100	10250	10350	10350	10350	10300	10250	10200
LOWER DECILE	8500	8750	8900	8950	8950	8950	8900	8850	8850
MEAN	11200	11600	11850	11950	12050	12100	12100	12100	12150
TOTAL NUMBER	3586	2731	2167	1728	1555	1146	800	987	1109
NUMBERS OVER $18000	19	37	26	46	43	20	15	14	22
NUMBERS UNDER $5000	1	0	2	3	0	0	1	0	3

NUMBER OF TECHNICIANS COVERED - 31794 Unweighted total - 16597

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8600	9700	9450	9900	10350	10750	11200	11600	12000
UPPER QUARTILE	7600	8050	8500	8950	9350	9750	10150	10550	10900
MEDIAN	6850	7200	7600	7950	8300	8650	9000	9350	9650
LOWER QUARTILE	5850	6200	6600	6950	7300	7650	7950	8300	8550
LOWER DECILE	5050	5400	5750	6050	6400	6700	7000	7250	7500
MEAN	6850	7200	7600	8000	8350	8750	9100	9450	9750
TOTAL NUMBER	1035	1205	1456	1603	2031	2405	3166	2910	2470
NUMBERS OVER $18000	0	0	0	0	0	4	0	0	0
NUMBERS UNDER $5000	122	26	33	14	23	12	10	3	1

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12800	13800	14600	15150	15550	15750	15850	15850	15850
UPPER QUARTILE	11550	12350	12900	13350	13600	13800	13900	13950	13950
MEDIAN	10250	10950	11500	11800	12000	12050	12000	11950	11850
LOWER QUARTILE	9100	9650	10050	10250	10300	10300	10300	10250	10200
LOWER DECILE	7950	8400	8700	8850	8900	8900	8900	8900	8900
MEAN	10350	11050	11550	11900	12050	12150	12200	12150	12150
TOTAL NUMBER	8203	6911	6650	6137	5777	5421	5251	7426	7576
NUMBERS OVER $18000	15	29	54	63	86	120	80	197	169
NUMBERS UNDER $5000	0	2	0	3	1	0	0	0	1

NUMBER OF TECHNICIANS COVERED - 77927 Unweighted total - 39830

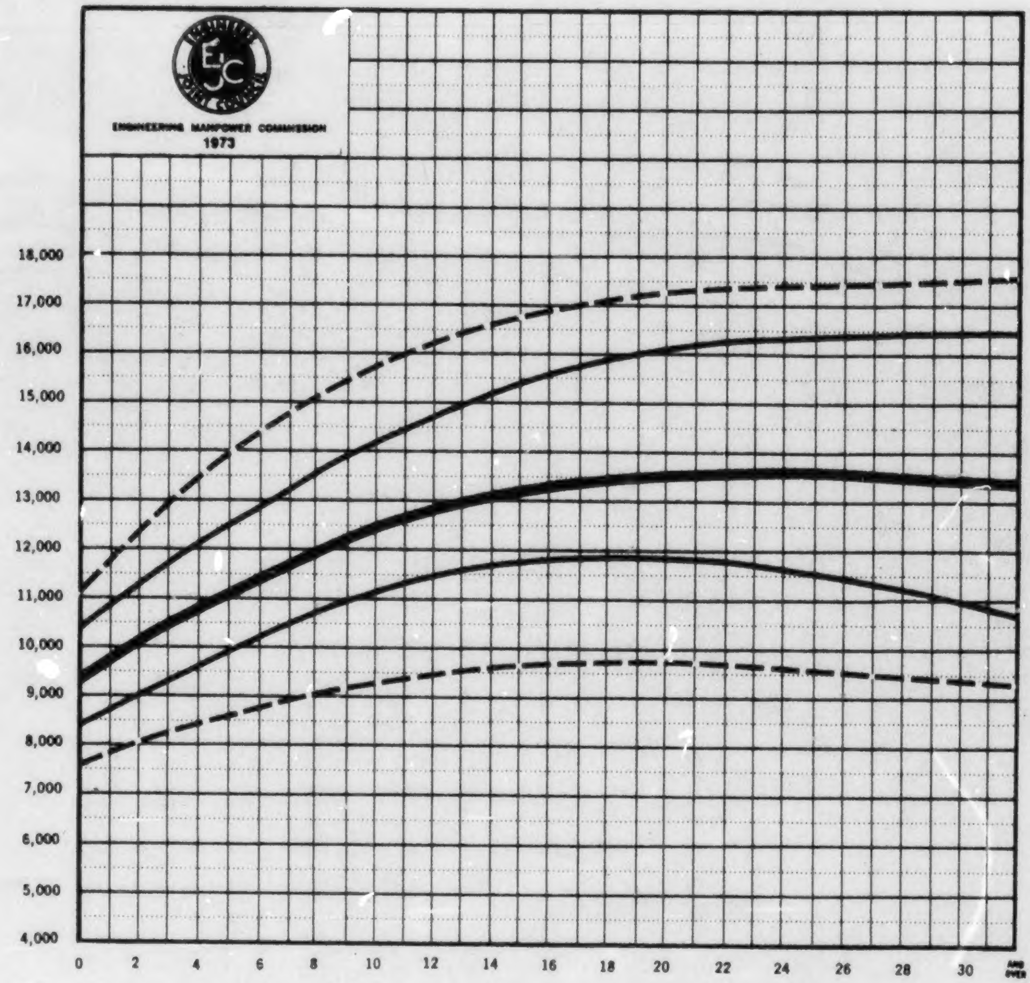
LEGEND

Upper Decile	– – –
Upper Quartile	——
Median	━━
Lower Quartile	——
Lower Decile	– – –

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Weighted National Average
Bachelor of Technology Degree

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



LEGEND

- Upper Decile — — —
- Upper Quartile ———
- Median ━━━
- Lower Quartile ———
- Lower Decile — — —

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	11200	11850	12450	13000	13500	14000	14400	14800	15150
UPPER QUARTILE	10450	10900	11300	11700	12100	12500	12900	13250	13550
MEDIAN	9400	9750	10100	10450	10800	11100	11400	11700	11950
LOWER QUARTILE	8400	8700	9000	9250	9550	9850	10100	10350	10600
LOWER DECILE	7600	7800	8050	8250	8450	8600	8800	8950	9100
MEAN	9500	9900	10250	10600	10950	11250	11550	11850	12100
TOTAL NUMBER	416	469	315	393	250	214	145	102	107
NUMBERS OVER $18000	0	0	2	0	1	0	0	0	4
NUMBERS UNDER $5000	1	0	1	0	3	3	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	15750	16450	16900	17200	17350	17450	17500	17550	17550
UPPER QUARTILE	14200	14950	15550	15950	16200	16350	16450	16450	16450
MEDIAN	12450	12950	13300	13500	13550	13550	13500	13400	13350
LOWER QUARTILE	11050	11550	11800	11900	11800	11550	11250	10700	9950
LOWER DECILE	9300	9550	9700	9700	9650	9550	9450	9300	9100
MEAN	12600	13150	13500	13650	13700	136[illegible]	13550	13450	13250
TOTAL NUMBER	273	216	185	197	170	112	74	77	171
NUMBERS OVER $18000	14	11	1	17	41	13	12	0	9
NUMBERS UNDER $5000	0	3	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 3909

Unweighted total - 1504

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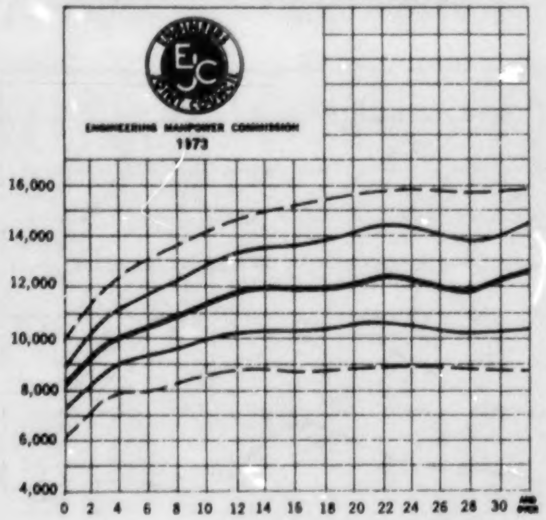
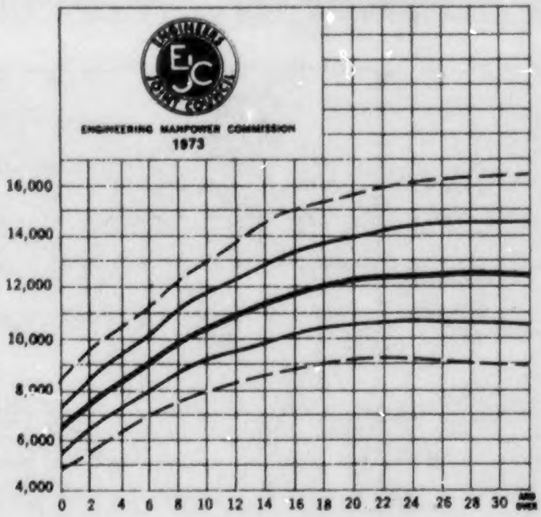
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Respondents

Annual Salary by Equivalent Years Since Graduation from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent Years Since Graduation from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9600	10750	11550	11900	12300	12450	13150	13700	13650
UPPER QUARTILE	8900	9750	10250	10850	11300	11450	11750	12200	12250
MEDIAN	8050	8800	9300	9900	10150	10350	10500	10850	11000
LOWER QUARTILE	7250	7650	8050	8850	9200	9050	9250	9700	9700
LOWER DECILE	6150	6300	6750	7500	8000	7730	7850	8400	8250
MEAN	8100	8700	9150	9800	10200	10200	10500	11000	11000
TOTAL NUMBER	572	760	809	1026	1061	1117	1081	953	792
NUMBERS OVER $18000	0	1	1	1	0	0	1	3	5
NUMBERS UNDER $5000	19	16	11	9	6	5	3	2	2

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14100	14900	15050	15500	15800	15850	15650	15900	15750
UPPER QUARTILE	12800	13500	13600	13950	14350	14150	13700	14500	13900
MEDIAN	11400	11900	11850	12050	12350	12200	11850	12450	11550
LOWER QUARTILE	9950	10300	10050	10400	10650	10450	10250	10450	10050
LOWER DECILE	8550	8850	8700	8800	8950	8900	8800	8750	8550
MEAN	11400	11900	11850	12100	12500	12350	12100	12450	11950
TOTAL NUMBER	1864	1471	1227	964	803	552	397	513	627
NUMBERS OVER $18000	10	16	12	16	16	11	6	8	12
NUMBERS UNDER $5000	1	0	2	3	0	0	1	0	0

NUMBER OF TECHNICIANS COVERED - 16597

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8250	8950	9650	10250	10550	11000	11300	12150	12450
UPPER QUARTILE	7350	8100	8450	9400	9600	9850	10100	10750	11300
MEDIAN	6450	7200	7450	8100	8350	8700	9050	9550	9950
LOWER QUARTILE	5350	6150	6450	7100	7300	7650	7950	8300	8700
LOWER DECILE	4850	5300	5400	6150	6350	6750	7000	7350	7600
MEAN	6500	7200	7500	8200	8450	8800	9100	9650	10000
TOTAL NUMBER	526	564	755	841	1026	1245	1531	1467	1370
NUMBERS OVER $18000	0	0	0	0	0	1	0	0	0
NUMBERS UNDER $5000	74	19	17	10	9	7	7	3	1

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12950	14150	15150	15400	16050	16100	16300	16350	16000
UPPER QUARTILE	11650	12550	13400	[illegible]	14150	14300	14550	14500	13900
MEDIAN	10300	11050	11750	12050	12450	12350	12500	12450	11800
LOWER QUARTILE	9100	9650	10100	10350	10600	10600	10550	10550	10050
LOWER DECILE	7900	8450	8800	9050	9150	9050	9000	8950	8700
MEAN	10400	11200	11850	12050	12500	12450	12550	12500	12100
TOTAL NUMBER	4201	3621	3593	3189	2966	2713	2644	3641	3857
NUMBERS OVER $18000	4	17	32	30	45	51	47	104	87
NUMBERS UNDER $5000	0	2	0	0	1	0	0	0	1

NUMBER OF TECHNICIANS COVERED - 39430

LEGEND

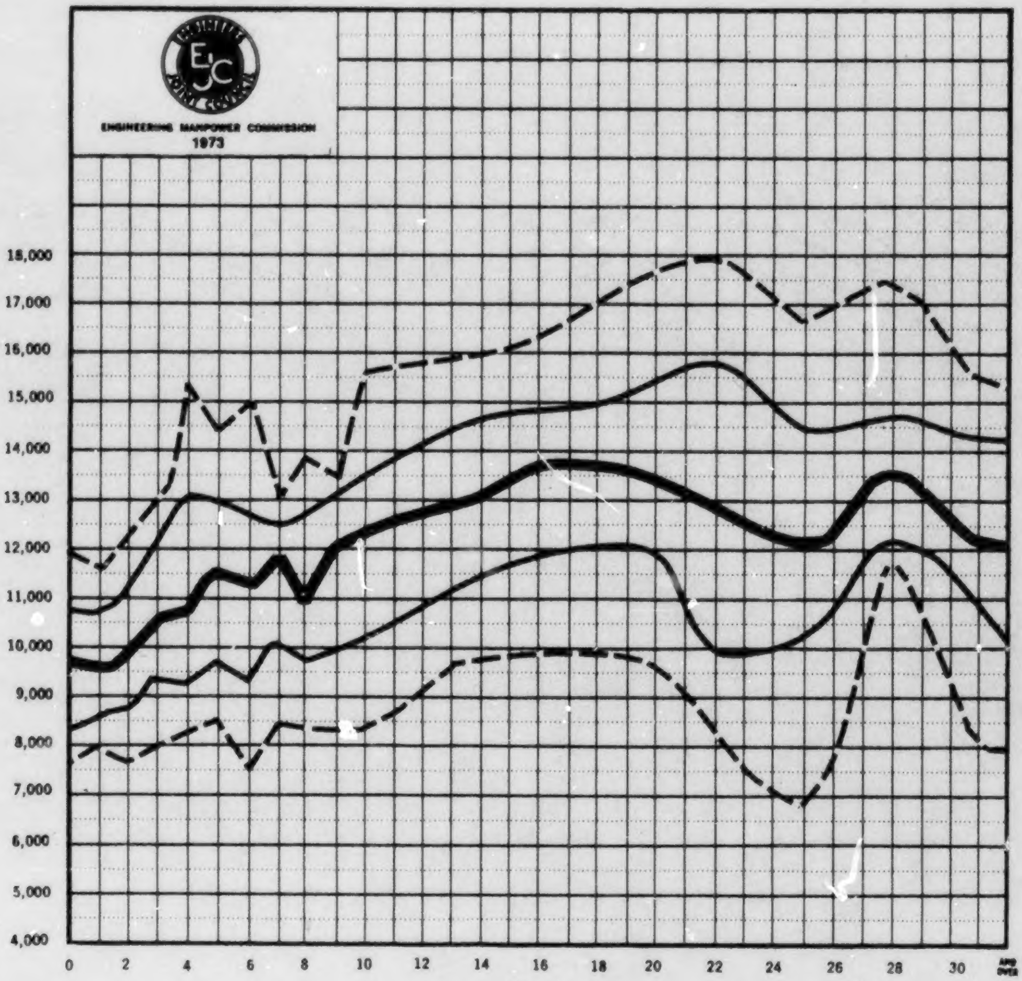
Upper Decile — — —
Upper Quartile ———
Median ━━━
Lower Quartile ———
Lower Decile — — —

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Respondents

Bachelor of Technology Degree

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	11950	11500	12400	12950	15300	14400	15000	13000	13900
UPPER QUARTILE	10700	10650	11300	12150	13050	13000	12750	12400	12700
MEDIAN	9650	9500	9850	10650	10600	11550	11250	11900	10900
LOWER QUARTILE	8400	8750	8750	9350	9150	9750	9350	10250	9700
LOWER DECILE	7650	7950	7650	8000	8200	8550	7500	8500	8250
MEAN	9750	9800	10100	10750	11200	11400	11200	11300	11250
TOTAL NUMBER	164	199	155	161	119	84	40	40	35
NUMBERS OVER $18000	0	0	2	0	1	0	0	0	1
NUMBERS UNDER $5000	1	0	1	0	0	0	0	0	0

LEGEND

Upper Decile	— — —
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	— — —

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	15600	15800	16200	17400	17950	16650	17500	15350	16900
UPPER QUARTILE	13500	14500	14800	15200	15800	14400	14750	14200	15350
MEDIAN	12100	12800	13700	13650	12900	12050	13550	12000	13150
LOWER QUARTILE	10200	11200	11900	12150	9800	10200	12200	10250	9900
LOWER DECILE	8400	9750	9850	9950	8300	6850	11600	7950	9400
MEAN	12000	12900	13350	13650	12950	12150	13650	12050	12950
TOTAL NUMBER	107	69	50	48	52	47	35	36	63
NUMBERS OVER $18000	3	3	1	3	5	4	3	0	3
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 1504

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

DEFINITION OF REGIONS

NORTHEAST

- Connecticut
- Maine
- Massachusetts
- New Hampshire
- Rhode Island
- Vermont
- New Jersey
- New York
- Pennsylvania

NORTH CENTRAL

- Illinois
- Indiana
- Michigan
- Ohio
- Wisconsin
- Iowa
- Kansas
- Minnesota
- Missouri
- Nebraska
- North Dakota
- South Dakota

SOUTH

- Delaware
- District of Columbia
- Florida
- Georgia
- Maryland
- North Carolina
- South Carolina
- Virginia
- West Virginia
- Alabama
- Kentucky
- Mississippi
- Tennessee
- Arkansas
- Louisiana
- Oklahoma
- Texas

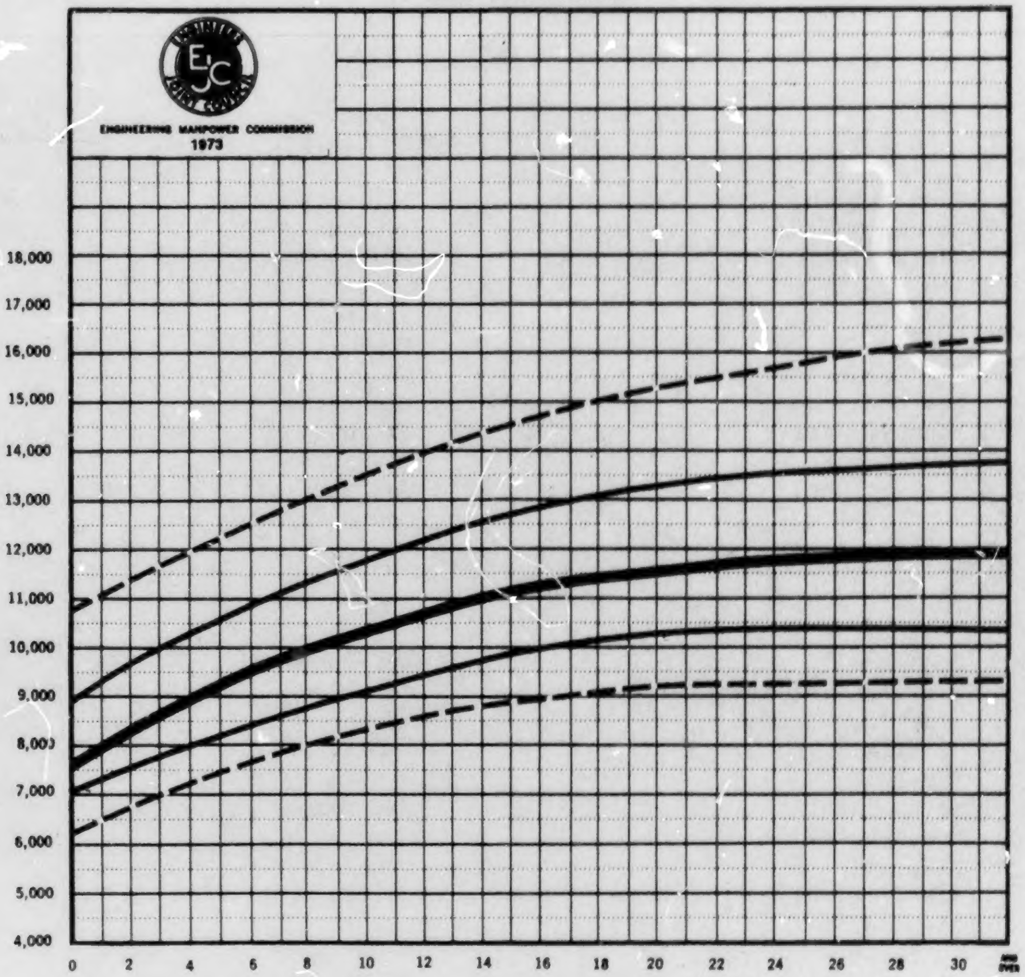
WEST

- Arizona
- Colorado
- Idaho
- Montana
- Nevada
- New Mexico
- Utah
- Wyoming
- California
- Oregon
- Washington
- Alaska
- Hawaii

All Industry, Northeast

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

ALL TECHNICIANS



LEGEND

Upper Decile — — —
Upper Quartile ——
Median ▬▬
Lower Quartile ——
Lower Decile — — —

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	10850	11150	11400	11700	11950	12250	12500	12750	13000
UPPER QUARTILE	8950	9300	9650	9950	10300	10600	10900	11150	11400
MEDIAN	7700	8050	8350	8650	8950	9250	9500	9750	9950
LOWER QUARTILE	7050	7250	7500	7750	8000	8200	8400	8650	8800
LOWER DECILE	6250	6500	6750	7000	7200	7400	7650	7800	8000
MEAN	8100	8450	8750	9000	9300	9550	9800	10050	10250
TOTAL NUMBER	140	190	185	204	265	300	416	373	305
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	1
NUMBERS UNDER $5000	2	0	0	0	1	0	0	0	0

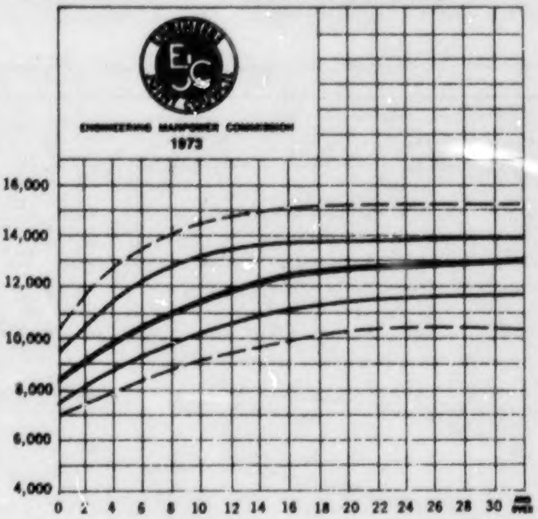
YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13500	14100	14650	15150	15500	15800	16050	16300	16450
UPPER QUARTILE	11850	12450	12850	13200	13400	13550	13700	13750	13800
MEDIAN	10400	10900	11250	11500	11700	11800	11900	11900	11950
LOWER QUARTILE	9200	9650	9950	10200	10350	10400	10400	10350	10300
LOWER DECILE	8350	8700	8950	9150	9200	9250	9250	9250	9200
MEAN	10650	11150	11550	11800	12000	12150	12250	12300	12350
TOTAL NUMBER	980	740	696	623	560	542	500	726	635
NUMBERS OVER $18000	2	10	15	5	9	12	9	35	32
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 8395

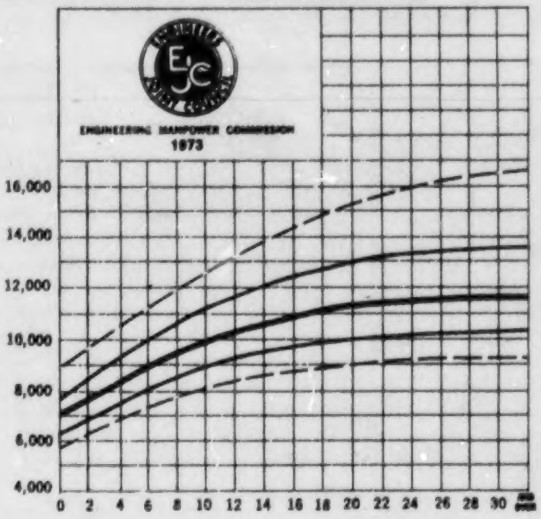
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Industry, Northeast

Annual Salary by Equivalent Years Since Graduation from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent Years Since Graduation from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	10200	11350	11900	12450	13000	13450	13850	14100	14300
UPPER QUARTILE	9450	10050	10600	11050	11500	11850	12200	12500	12700
MEDIAN	8300	8700	9050	9450	9800	10150	10450	10700	11000
LOWER QUARTILE	7550	7850	8200	8500	8800	9050	9300	9550	9800
LOWER DECILE	7000	7250	7500	7700	7950	8150	8400	8600	8800
MEAN	8650	9050	9450	9800	10150	10450	10750	11000	11250
TOTAL NUMBER	95	109	94	105	122	144	173	130	166
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	1
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14650	14900	15050	15100	15150	15150	15150	15150	15150
UPPER QUARTILE	13100	13500	13700	13800	13900	13900	13950	13950	13950
MEDIAN	11450	12000	12350	12600	12800	12900	12950	13000	13000
LOWER QUARTILE	10200	10700	11100	11350	11550	11650	11700	11750	11800
LOWER DECILE	9150	9600	9950	10200	10350	10400	10350	10300	10150
MEAN	11650	12100	12450	12700	12850	12900	12950	13000	13000
TOTAL NUMBER	209	197	157	156	107	106	70	93	81
NUMBERS OVER $18000	1	5	0	3	1	1	1	2	2
NUMBERS UNDER $5000	0	0	0	0	0	0	4	0	0

NUMBER OF TECHNICIANS COVERED - 2334

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8950	9300	9700	10100	10500	10850	11250	11600	12000
UPPER QUARTILE	7700	8100	8500	8900	9300	9650	10000	10350	10650
MEDIAN	7050	7400	7750	8050	8350	8650	8950	9250	9500
LOWER QUARTILE	6350	6650	6950	7250	7550	7800	8050	8300	8550
LOWER DECILE	5750	6050	6350	6600	6900	7150	7400	7600	7800
MEAN	7150	7500	7850	8200	8550	8900	9200	9500	9750
TOTAL NUMBER	53	81	91	99	143	164	243	243	199
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	2	0	0	0	1	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12650	13600	14400	15100	15600	16050	16350	16600	16750
UPPER QUARTILE	11200	11900	12450	12850	13150	13300	13450	13550	13600
MEDIAN	9950	10550	10950	11250	11450	11550	11600	11600	11650
LOWER QUARTILE	8950	[illegible]	9700	9950	10050	10150	10200	10250	10250
LOWER DECILE	8150	8550	8800	8950	9050	9100	9100	9100	9100
MEAN	10250	10850	11300	11600	11850	12000	12100	12150	12200
TOTAL NUMBER	691	543	539	467	453	436	438	632	554
NUMBERS OVER $18000	1	5	15	5	0	11	0	33	30
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 6061

LEGEND

Upper Decile	— — —
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	— — —

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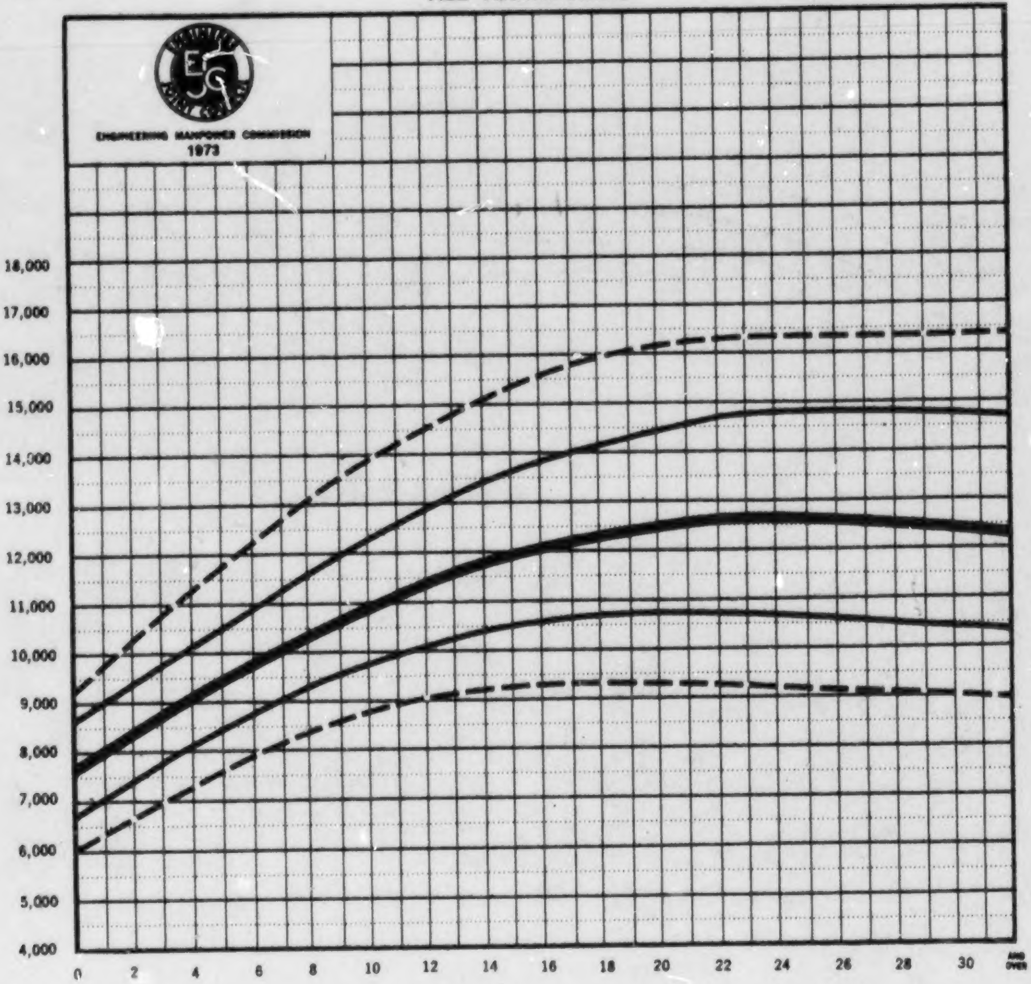
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Industry, North Central

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9350	9800	10300	10800	11300	11750	12200	12650	13100
UPPER QUARTILE	8800	9150	9500	9850	10200	10550	10900	11250	11600
MEDIAN	7750	8100	8400	8750	9050	9400	9700	10000	10300
LOWER QUARTILE	6650	7000	7350	7700	8050	8400	8700	9000	9300
LOWER DECILE	6000	6350	6700	7050	7350	7650	7950	8200	8400
MEAN	7750	8100	8450	8850	9200	9550	9900	10250	10550
TOTAL NUMBER	177	199	216	276	335	390	438	369	298
NJMBERS OVER $18000	0	0	0	0	3	0	0	0	0
NJMBERS UNDER $5000	5	0	0	3	1	0	0	3	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13900	14850	15550	16050	16300	16400	16450	16450	16400
UPPER QUARTILE	12250	13100	13850	14350	14700	14850	14850	14650	14250
MEDIAN	10850	11600	12100	12450	12950	12950	12400	12150	11700
LOWER QUARTILE	9750	10250	10550	10650	10850	10600	10450	10350	10200
LOWER DECILE	8800	9150	9300	9300	9250	9150	9050	8950	8900
MEAN	11100	11800	12250	12500	12600	12600	12550	12450	12250
TOTAL NUMBER	920	709	615	530	548	556	521	620	927
NJMBERS OVER $18000	1	2	3	9	9	10	11	22	10
NJMBERS UNDER $5000	0	0	0	3	1	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 8644

LEGEND

Upper Decile	— — —
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	— — —

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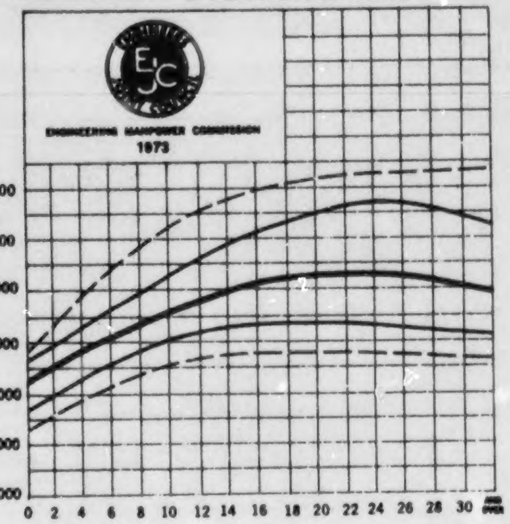
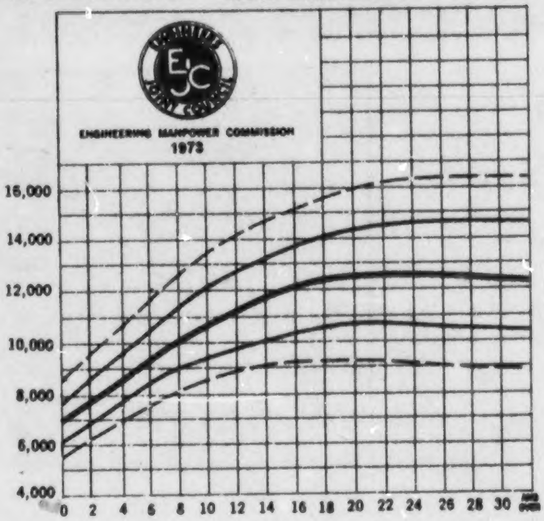
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Industry, North Central

Annual Salary by Equivalent Years Since Graduation from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent Years Since Graduation from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9600	10150	10700	11250	11800	12300	12800	13300	13700
UPPER QUARTILE	9250	9550	9900	10250	10600	10950	11300	11650	11950
MEDIAN	8500	8750	9050	9300	9600	9850	10150	10400	10650
LOWER QUARTILE	7350	7700	8000	8300	8630	8900	9150	9400	9650
LOWER DECILE	6600	6900	7200	7500	7800	8100	8350	8550	8750
MEAN	8300	8650	9000	9350	9700	10050	10350	10700	11000
TOTAL NUMBER	83	123	181	150	183	189	170	146	133
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	3	2	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14500	15400	16000	16400	16550	16650	16650	16650	16650
UPPER QUARTILE	12650	13550	14350	14900	15250	15300	15100	14950	13200
MEDIAN	11100	11700	12150	12400	12500	12450	12250	11900	11150
LOWER QUARTILE	10050	10450	10650	10700	10550	10500	10350	10200	10000
LOWER DECILE	9100	9450	9600	9650	9600	9500	9400	9250	9150
MEAN	11500	12150	12550	12750	12800	12700	12600	12400	12100
TOTAL NUMBER	321	213	150	119	137	99	86	84	109
NUMBERS OVER $18000	1	2	3	3	1	4	2	6	2
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 2604

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8650	9150	9650	10200	10700	11200	11700	12200	12650
UPPER QUARTILE	7850	8300	8700	9150	9600	10050	10500	10900	11300
MEDIAN	7000	7400	7750	8150	8550	8950	9350	9700	10050
LOWER QUARTILE	6200	6600	6950	7350	7700	8050	8400	8750	9050
LOWER DECILE	5500	5900	6250	6650	7000	7300	7650	7900	8150
MEAN	7100	7500	7900	8300	8750	9150	9500	9900	10250
TOTAL NUMBER	94	76	115	126	152	201	268	223	165
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	9	0	0	0	1	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13500	14600	15350	15900	16150	16300	16350	16350	16305
UPPER QUARTILE	12100	13050	13800	14300	14550	14650	14650	14550	14450
MEDIAN	10750	11550	12100	12450	12550	12500	12400	12200	11950
LOWER QUARTILE	9600	10200	10550	10650	10730	10600	10500	10400	10250
LOWER DECILE	8600	9000	9200	9200	9150	9050	8950	8900	8800
MEAN	10900	11650	12150	12450	12550	12600	12550	12450	12300
TOTAL NUMBER	599	496	457	411	411	457	435	536	738
NUMBERS OVER $18000	0	0	0	6	0	6	9	16	16
NUMBERS UNDER $5000	0	0	6	0	1	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 5960

LEGEND

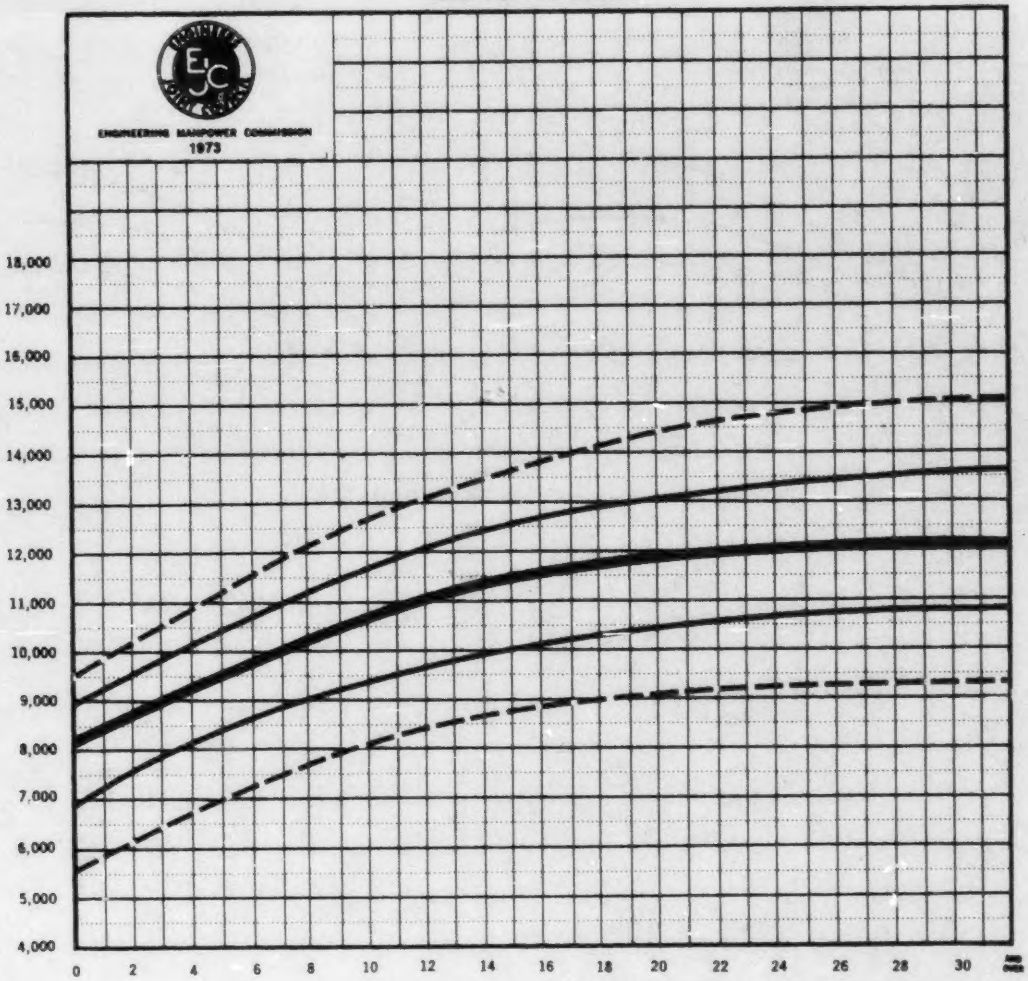
Upper Decile	– – –
Upper Quartile	——
Median	▬▬
Lower Quartile	——
Lower Decile	– – –

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Industry, South

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9500	9850	10200	10550	10900	11250	11550	11850	12150
UPPER QUARTILE	9050	9350	9700	10000	10250	10550	10800	11050	11300
MEDIAN	8200	8500	8750	9050	9300	9550	9800	10000	10250
LOWER QUARTILE	6950	7250	7550	7800	8100	8350	8550	8800	9000
LOWER DECILE	5550	5850	6150	6450	6750	7000	7250	7500	7700
MEAN	7950	8250	8550	8850	9100	9400	9650	9850	10100
TOTAL NUMBER	74	92	149	160	191	255	327	298	269
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	2	4	3	2	3	3	2	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12650	13350	13850	14250	14550	14800	14950	15050	15100
UPPER QUARTILE	11700	12250	12650	13000	13200	13400	13500	13600	13650
MEDIAN	10600	11100	11450	11700	11900	12000	12100	12150	12200
LOWER QUARTILE	9350	9800	10150	10400	10550	10650	10750	10800	10850
LOWER DECILE	8100	8500	8800	9000	9150	9250	9300	9300	9350
MEAN	10500	11000	11350	11650	11850	12000	12100	12150	12200
TOTAL NUMBER	675	563	450	400	359	340	279	394	435
NUMBERS OVER $18000	0	0	2	6	1	1	1	1	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 5739

LEGEND

Upper Decile	— — —
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	— — —

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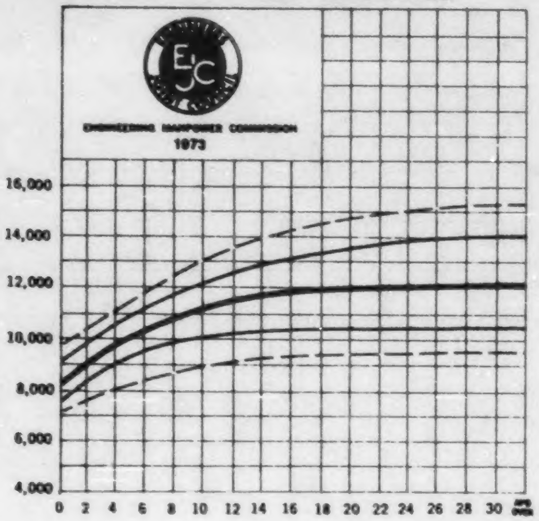
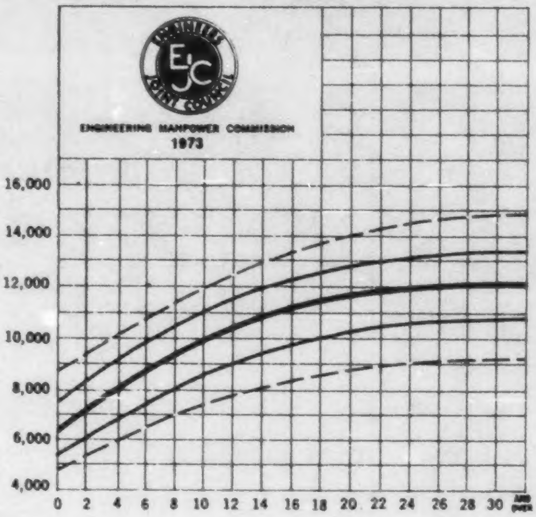
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Industry, South

Annual Salary by Equivalent Years Since Graduation from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent Years Since Graduation from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9800	10150	10450	10800	11150	11500	11800	12100	12400
UPPER QUARTILE	9200	9550	9850	10200	10500	10800	11100	11400	11650
MEDIAN	8300	8700	9100	9500	9800	10100	10400	10650	10850
LOWER QUARTILE	7650	8100	8450	8800	9050	9300	9550	9700	9850
LOWER DECILE	7200	7450	7700	7900	8100	8300	8450	8600	8700
MEAN	8500	8850	9150	9450	9750	10000	10250	10500	10700
TOTAL NUMBER	57	62	95	107	104	155	209	195	151
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12950	13700	14250	14700	14950	15150	15250	15250	15250
UPPER QUARTILE	12100	12700	13150	13500	13700	13900	14000	14100	14150
MEDIAN	11200	11550	11800	11900	12000	12050	12050	12100	12100
LOWER QUARTILE	10100	10300	10400	10500	10500	10550	10550	10550	10550
LOWER DECILE	8950	9200	9350	9450	9500	9550	9600	9600	9600
MEAN	11050	11450	11800	12000	12150	12250	12300	12350	12350
TOTAL NUMBER	372	311	216	144	137	106	71	119	146
NUMBERS OVER $18000	0	0	0	4	0	0	1	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 2757

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8800	9150	9500	9850	10200	10550	10850	11150	11450
UPPER QUARTILE	7600	8000	8400	8750	9100	9450	9800	10150	10450
MEDIAN	6300	6700	7150	7550	7950	8350	8700	9050	9350
LOWER QUARTILE	5400	5750	6100	6450	6800	7150	7500	7800	8100
LOWER DECILE	4800	5100	5350	5650	5900	6150	6400	6650	6900
MEAN	6550	6950	7300	7650	8000	8350	8700	9000	9300
TOTAL NUMBER	17	33	54	61	87	100	110	103	110
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	2	4	3	2	3	3	2	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12000	12750	13350	13800	14200	14450	14650	14850	14950
UPPER QUARTILE	11000	11700	12250	12650	12950	13150	13300	13400	13450
MEDIAN	9950	10650	11200	11550	11800	11950	12050	12100	12150
LOWER QUARTILE	8650	9350	9850	10200	10500	10650	10750	10850	10850
LOWER DECILE	7300	7850	8300	8600	8850	9000	9100	9200	9250
MEAN	9850	10500	11050	11400	11700	11850	11950	12050	12100
TOTAL NUMBER	303	249	242	264	222	242	200	275	289
NUMBERS OVER $18000	0	0	2	2	1	1	0	1	0
NUMBERS UNDER $5000	0	0	0	0	0	0	4	0	0

NUMBER OF TECHNICIANS COVERED - 2982

LEGEND

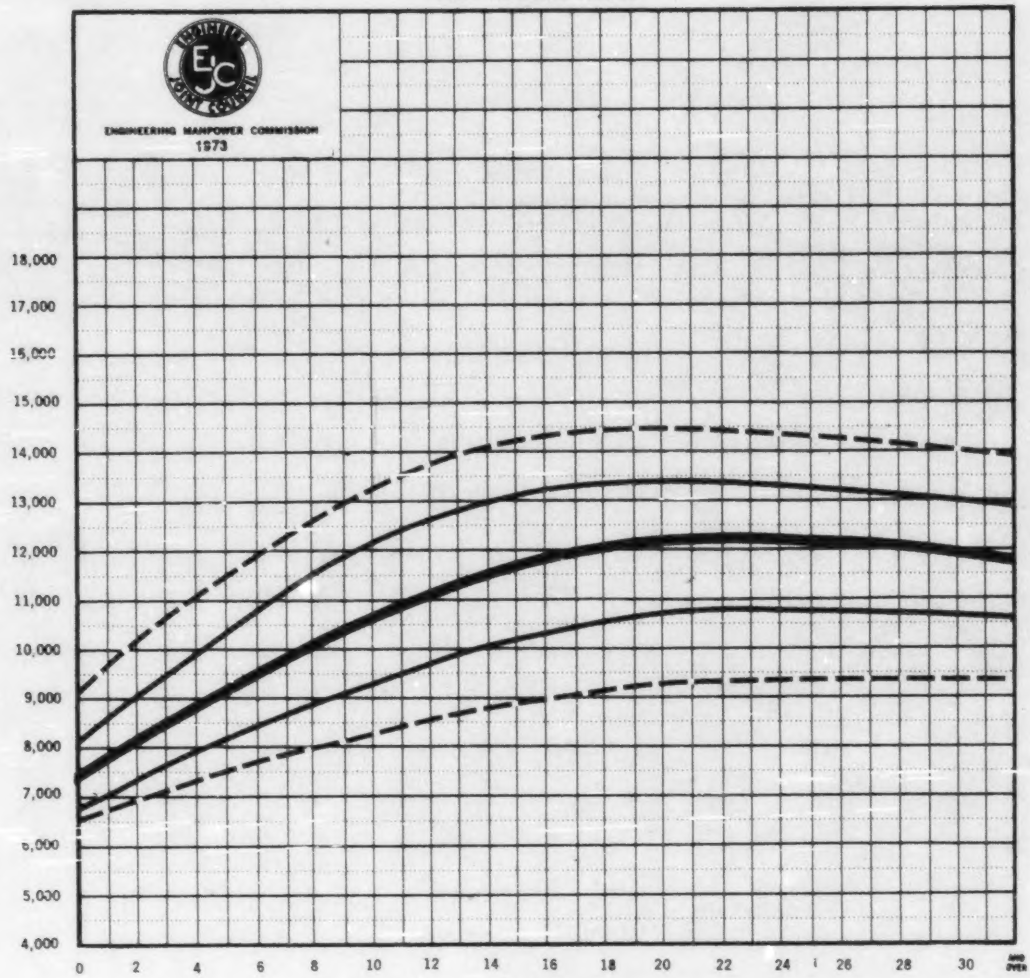
Upper Decile	– – –
Upper Quartile	────
Median	━━━━
Lower Quartile	────
Lower Decile	– – –

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Industry, West

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9150	9650	10100	10600	11050	11500	11950	12350	12700
UPPER QUARTILE	8150	8500	9050	9500	9950	10350	10750	11150	11500
MEDIAN	7400	7750	8100	8450	8800	9100	9450	9750	10050
LOWER QUARTILE	6900	7150	7400	7650	7950	8200	8450	8700	8900
LOWER DECILE	6550	6750	6950	7150	7300	7500	7700	7850	8000
MEAN	7700	8050	8400	8700	9050	9350	9700	10000	10250
TOTAL NUMBER	131	125	126	132	148	182	216	206	176
NUMBERS OVER $18000	0	1	0	0	0	0	1	1	4
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13350	14000	14350	14500	14450	14300	14150	13950	13750
UPPER QUARTILE	12100	12750	13150	13300	13300	13200	13050	12900	12700
MEDIAN	10650	11350	11800	12100	12200	12150	12050	11800	11500
LOWER QUARTILE	9350	9900	10350	10600	10750	10750	10700	10550	10200
LOWER DECILE	8300	8700	9000	9250	9350	9400	9400	9350	9250
MEAN	10750	11350	11750	12000	12050	12000	11900	11700	11450
TOTAL NUMBER	502	496	515	426	449	324	320	542	442
NUMBERS OVER $18000	6	3	2	0	1	1	1	1	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 5428

LEGEND

Upper Decile	– – –
Upper Quartile	———
Median	━━━
Lower Quartile	———
Lower Decile	– – –

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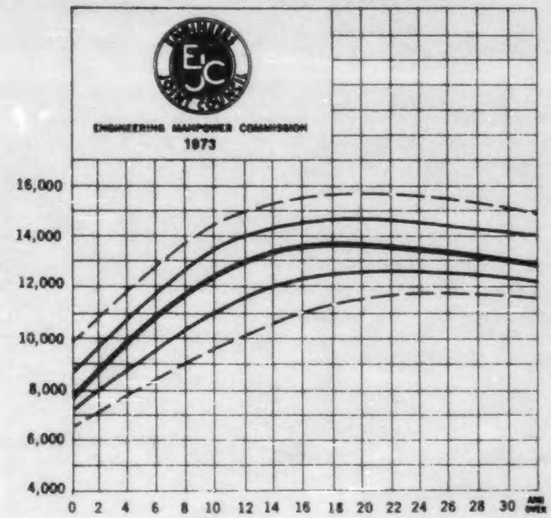
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

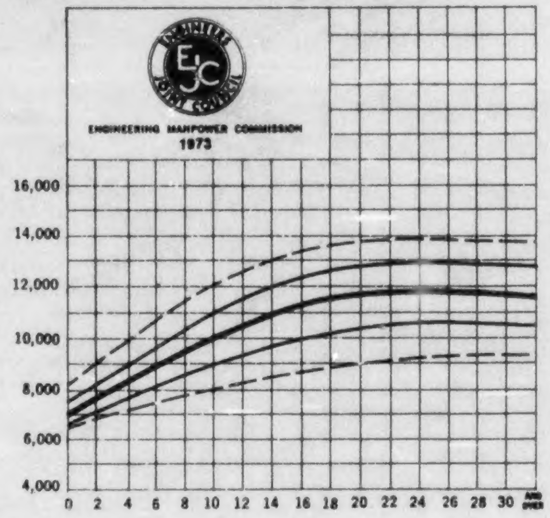
Annual Salary by Equivalent Years Since Graduation from Technical Institute*

2-YEAR GRADUATES



Annual Salary by Equivalent Years Since Graduation from Technical Institute*

NON GRADUATES



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9800	10350	10900	11400	11900	12400	12900	13300	13750
UPPER QUARTILE	8700	9200	9750	10300	10850	11350	11850	12300	12750
MEDIAN	7850	8350	8850	9350	9850	10350	10800	11200	11650
LOWER QUARTILE	7250	7650	8050	8500	8900	9250	9650	10050	10400
LOWER DECILE	6600	6900	7200	7500	7800	8100	8450	8750	9050
MEAN	8150	8630	9050	9500	9950	10400	10800	11200	11550
TOTAL NUMBER	44	62	63	65	53	72	81	66	70
NUMBERS OVER $18000	0	1	0	0	0	0	1	1	4
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14450	15200	15550	15700	15600	15400	15200	14900	14600
UPPER QUARTILE	13500	14250	14650	14750	14650	14450	14250	14050	13850
MEDIAN	12350	13100	13450	13600	13500	13300	13100	12850	12600
LOWER QUARTILE	11050	11850	12350	12600	12650	12550	12400	12200	11900
LOWER DECILE	9600	10400	11050	11500	11750	11050	11800	11550	11050
MEAN	12250	13000	13450	13600	13600	13450	13250	13000	12750
TOTAL NUMBER	169	156	113	99	101	52	35	51	25
NUMBERS OVER $18000	6	3	2	0	1	0	1	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 1376

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8200	8600	9050	9500	9900	10300	10700	11100	11450
UPPER QUARTILE	7550	7900	8300	8650	9000	9400	9750	10100	10450
MEDIAN	7050	7350	7650	8000	8300	8600	8950	9250	9500
LOWER QUARTILE	6700	6950	7200	7450	7650	7900	8150	8350	8600
LOWER DECILE	6600	6750	6900	7050	7200	7350	7500	7650	7750
MEAN	7250	7550	7850	8150	8430	8700	9000	9300	9550
TOTAL NUMBER	57	63	63	67	95	110	135	140	106
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12100	12900	13400	13750	13850	13900	13850	13800	13700
UPPER QUARTILE	11050	11800	12350	12750	12900	12950	12900	12800	12600
MEDIAN	10050	10800	11300	11650	11850	11900	11800	11650	11350
LOWER QUARTILE	9000	9550	10000	10300	10500	10550	10550	10450	10150
LOWER DECILE	8000	8350	8650	8850	9050	9150	9200	9250	9200
MEAN	10050	10700	11150	11500	11650	11700	11700	11600	11400
TOTAL NUMBER	333	340	402	324	340	272	205	491	417
NUMBERS OVER $18000	0	0	0	0	0	1	0	1	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 4052

LEGEND

Upper Decile	– – –
Upper Quartile	——
Median	▬▬
Lower Quartile	——
Lower Decile	– – –

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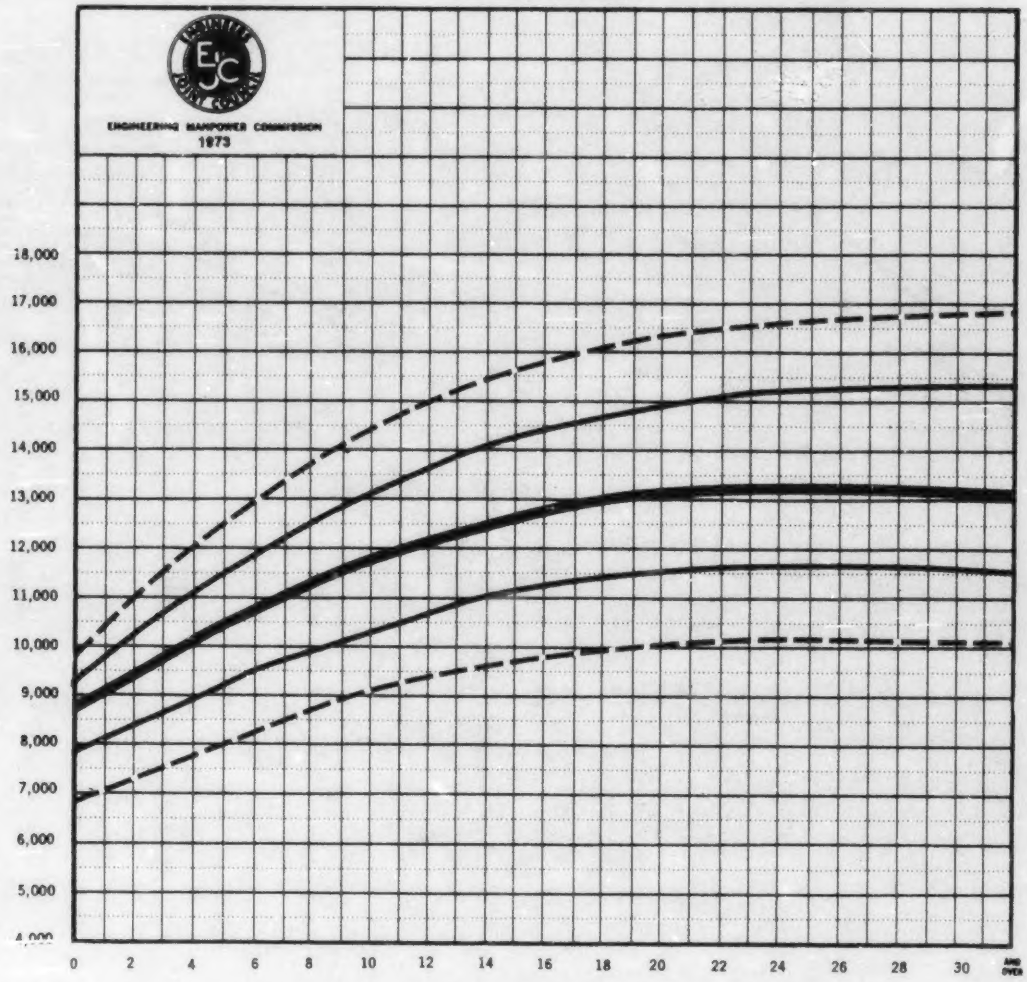
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Industry, Large

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9900	10450	11000	11500	12050	12500	12950	13350	13750
UPPER QUARTILE	9250	9700	10200	10650	11050	11450	11850	12200	12550
MEDIAN	8800	9150	9450	9800	10100	10400	10700	11000	11250
LOWER QUARTILE	7900	8150	8450	8700	8950	9250	9500	9700	9950
LOWER DECILE	6900	7100	7350	7600	7850	8050	8300	8500	8700
MEAN	8600	8950	9350	9700	10050	10350	10700	11000	11250
TOTAL NUMBER	143	347	470	609	819	885	979	892	807
NUMBERS OVER $18000	0	0	0	0	3	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

LEGEND

Upper Decile — — —
Upper Quartile ———
Median ━━━━
Lower Quartile ———
Lower Decile — — —

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14450	15250	15800	16200	16500	16650	16750	16800	16850
UPPER QUARTILE	13150	13900	14450	14850	15100	15250	15350	15400	15450
MEDIAN	11750	12350	12800	13050	13200	13250	13200	13150	12950
LOWER QUARTILE	10350	10900	11250	11500	11600	11600	11600	11500	11300
LOWER DECILE	9050	9500	9800	10000	10100	10150	10100	10050	9950
MEAN	11750	12350	12800	13050	13250	13300	13350	13350	13350
TOTAL NUMBER	2281	2013	1823	1550	1470	1250	1160	1634	1396
NUMBERS OVER $18000	2	7	16	14	15	17	19	54	46
NUMBERS UNDER $5000	0	0	0	0	1	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 20632

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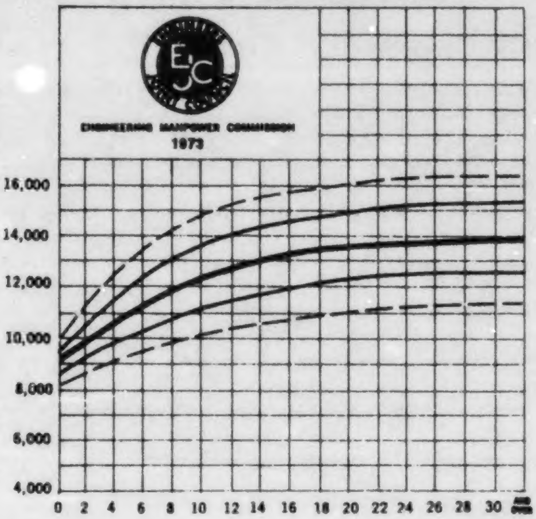
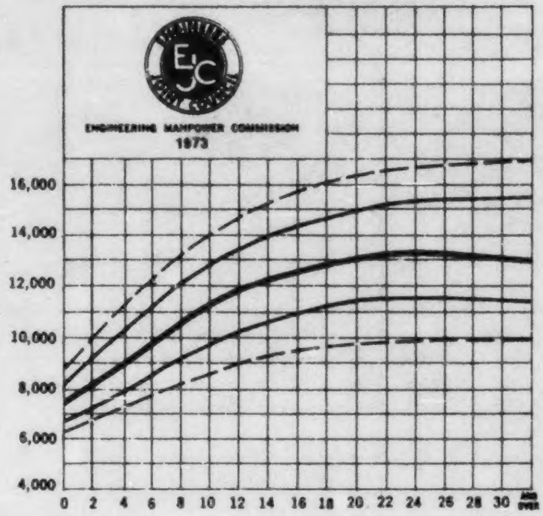
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Industry, Large

Annual Salary by Equivalent Years Since Graduation from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent Years Since Graduation from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9900	10600	11250	11850	12450	12950	13450	13850	14200
UPPER QUARTILE	9450	10000	10550	11050	11500	11950	12350	12700	13050
MEDIAN	9100	9500	9900	10250	10600	10950	11250	11550	11800
LOWER QUARTILE	8700	9000	9300	9600	9850	10150	10350	10600	10800
LOWER DECILE	8150	8400	8650	8900	9100	9300	9500	9700	9850
MEAN	9050	9500	9950	10350	10700	11050	11350	11650	11950
TOTAL NUMBER	56	230	314	467	522	585	525	410	359
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14800	15400	15800	16000	16150	16200	16250	16250	16250
UPPER QUARTILE	13600	14200	14650	14900	15050	15150	15200	15250	15250
MEDIAN	12300	12850	13250	13550	13700	13850	13900	13950	13950
LOWER QUARTILE	11200	11600	11950	12200	12350	12450	12550	12600	12600
LOWER DECILE	10150	10500	10800	11000	11150	11250	11300	11350	11350
MEAN	12400	12900	13300	13500	13650	13750	13800	13850	13850
TOTAL NUMBER	894	717	458	361	298	212	129	289	195
NUMBERS OVER $18000	1	2	2	4	1	4	2	5	2
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 6853

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8800	9400	10000	10600	11200	11750	12250	12750	13250
UPPER QUARTILE	8050	8600	9150	9700	10200	10700	11150	11600	12050
MEDIAN	7400	7800	8200	8600	9000	9400	9800	10200	10550
LOWER QUARTILE	6750	7050	7350	7650	7950	8250	8600	8900	9150
LOWER DECILE	6300	6550	6800	7050	7300	7550	7750	8000	8200
MEAN	7550	7950	8350	8750	9150	9500	9900	10250	10600
TOTAL NUMBER	87	117	164	222	297	380	454	482	440
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14850	15050	15750	16250	16550	16750	16900	16950	16950
UPPER QUARTILE	12800	13700	14350	14800	15100	15300	15350	15450	15450
MEDIAN	11200	12050	12600	12950	13100	13150	13050	12950	12750
LOWER QUARTILE	9700	10400	10950	11300	11500	11550	11450	11300	11000
LOWER DECILE	8600	9100	9450	9750	9900	9950	9950	9900	9850
MEAN	11250	12050	12650	13000	13230	13300	13300	13250	13150
TOTAL NUMBER	1307	1296	1373	1109	1100	1046	1031	1425	1201
NUMBERS OVER $18000	1	5	14	10	14	13	17	49	44
NUMBERS UNDER $5000	0	0	0	0	1	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 13779

LEGEND

Upper Decile	– – –
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	– – –

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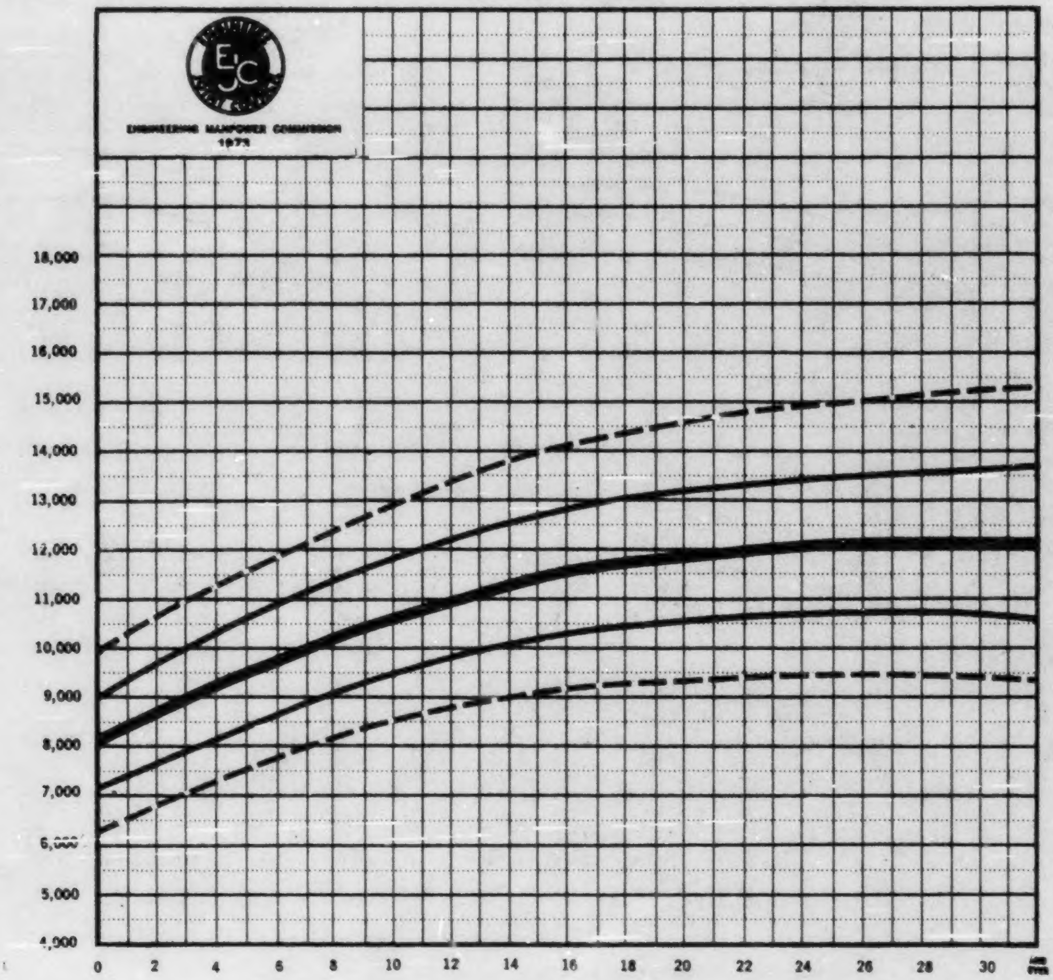
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Industry, Medium

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9950	10300	10650	10950	11250	11550	11850	12150	12400
UPPER QUARTILE	9000	9350	9700	10000	10300	10600	10850	11150	11400
MEDIAN	8100	8400	8700	8950	9250	9500	9750	9950	10200
LOWER QUARTILE	7200	7450	7700	7950	8200	8450	8650	8850	9100
LOWER DECILE	6300	6550	6800	7050	7300	7500	7750	7950	8150
MEAN	8100	8450	8750	9050	9300	9600	9850	10100	10300
TOTAL NUMBER	176	216	199	276	340	396	444	412	351
NUMBERS OVER $16000	0	0	1	0	0	1	0	2	1
NUMBERS UNDER $5000	0	0	0	0	1	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12900	13550	14050	14500	14800	15000	15150	15300	15400
UPPER QUARTILE	11800	12350	12800	13100	13350	13500	13600	13700	13750
MEDIAN	10600	11150	11550	11800	12000	12100	12100	12100	12100
LOWER QUARTILE	9450	9950	10300	10500	10600	10650	10650	10550	10400
LOWER DECILE	8500	8900	9200	9350	9450	9450	9450	9400	9300
MEAN	10700	11200	11550	11850	12000	12150	12200	12250	12250
TOTAL NUMBER	1025	782	789	612	639	689	537	660	656
NUMBERS OVER $16000	5	0	4	0	9	19	2	11	14
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 9[illegible]

LEGEND

Upper Decile	– – –
Upper Quartile	——
Median	━━━
Lower Quartile	——
Lower Decile	– – –

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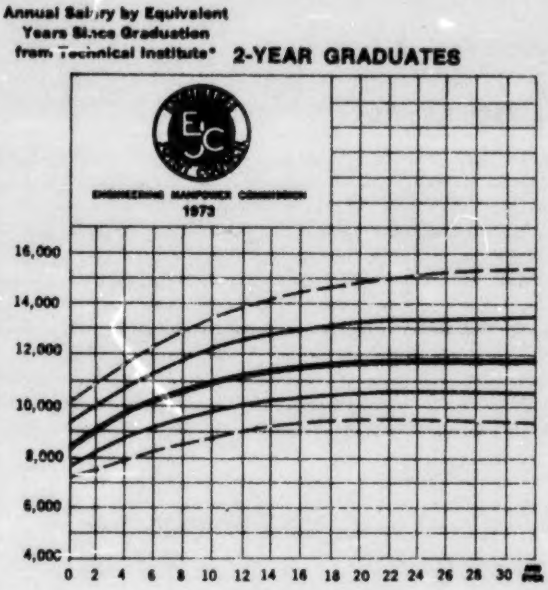
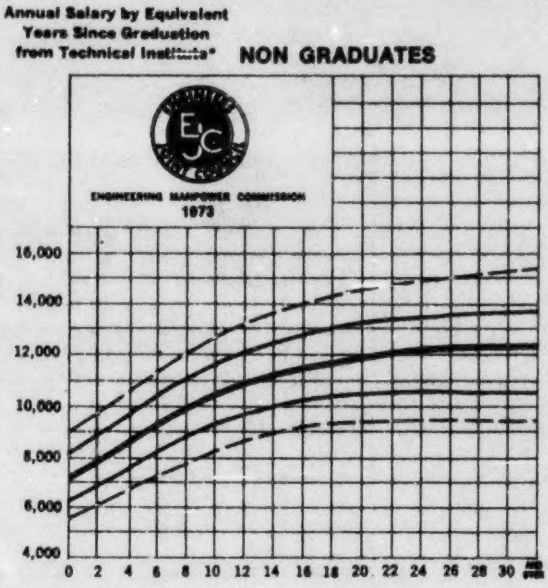
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Industry, Medium





2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	10150	10550	10950	11300	11650	12000	12350	12600	12900
UPPER QUARTILE	9200	9650	10000	10400	10700	11050	11300	11550	11800
MEDIAN	8400	8750	9100	9450	9750	10000	10250	10450	10650
LOWER QUARTILE	7700	8000	8250	8500	8750	9000	9200	9350	9500
LOWER DECILE	7100	7300	7500	7700	7900	8100	8250	8400	8550
MEAN	8600	8950	9250	9550	9800	10050	10300	10500	10700
TOTAL NUMBER	128	190	165	196	184	230	209	184	190
NUMBERS OVER $18000	0	0	1	0	0	0	0	2	1
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13400	14000	14450	14750	15000	15150	15250	15300	15350
UPPER QUARTILE	12200	12650	12950	13150	13300	13350	13400	13450	13450
MEDIAN	11000	11350	11550	11700	11800	11850	11850	11850	11900
LOWER QUARTILE	9800	10100	10300	10450	10550	10600	10600	10650	10650
LOWER DECILE	8800	9100	9300	9400	9400	9400	9350	9300	9200
MEAN	11050	11450	11700	11900	12050	12100	12150	12150	12200
TOTAL NUMBER	366	203	201	197	174	133	88	108	96
NUMBERS OVER $18000	2	5	2	5	5	3	0	1	3
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 3006

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9000	9400	9800	10200	10600	11000	11350	11700	12050
UPPER QUARTILE	8150	8550	8950	9350	9700	10100	10400	10750	11050
MEDIAN	7100	7500	7850	8250	8600	8950	9300	9600	9900
LOWER QUARTILE	6250	6600	6950	7300	7650	7950	8250	8550	8850
LOWER DECILE	5550	5850	6150	6450	6750	7050	7350	7600	7850
MEAN	7150	7550	7950	8350	8700	9050	9400	9700	10000
TOTAL NUMBER	56	66	94	126	196	166	235	228	281
NUMBERS OVER $18000	0	0	0	0	0	1	0	0	0
NUMBERS UNDER $5000	0	0	0	0	1	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12650	13400	14000	14400	14750	14950	15100	15200	15250
UPPER QUARTILE	11600	12250	12750	13100	13350	13500	13650	13700	13750
MEDIAN	10450	11050	11500	11800	12000	12100	12150	12150	12150
LOWER QUARTILE	9300	9900	10250	10450	10550	10600	10600	10550	10500
LOWER DECILE	8300	8800	9150	9350	9400	9450	9400	9400	9350
MEAN	10500	11100	11550	11800	12000	12150	12200	12250	12250
TOTAL NUMBER	659	499	580	455	465	476	497	560	960
NUMBERS OVER $18000	3	3	2	3	4	16	2	10	11
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 5961

LEGEND

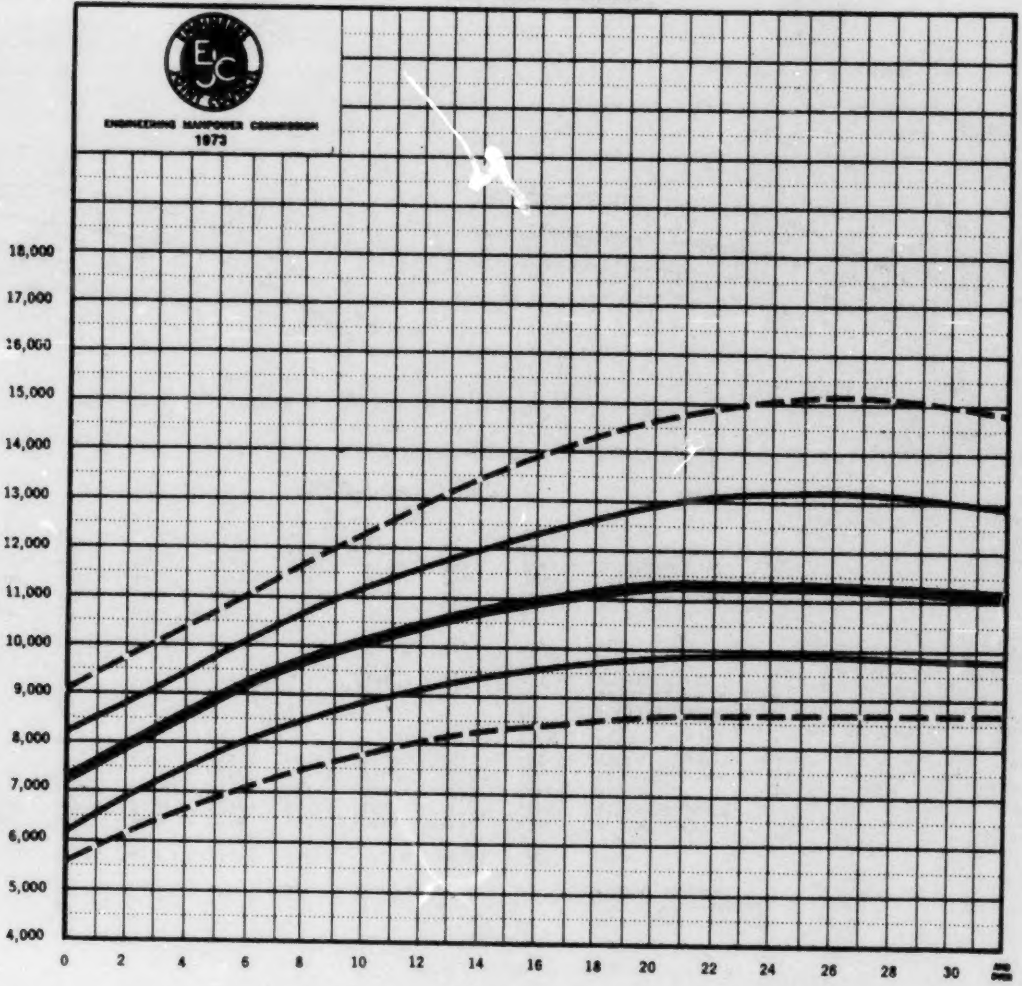
Upper Decile	— — —
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	— — —

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

All Industry, Small

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9150	9450	9750	10050	10400	10700	11000	11300	11650
UPPER QUARTILE	8200	8500	8800	9100	9400	9700	10000	10250	10550
MEDIAN	7360	7600	7960	8200	8500	8750	9050	9300	9550
LOWER QUARTILE	6350	6650	6950	7200	7530	7750	8050	8300	8500
LOWER DECILE	5600	5850	6150	6400	6650	6900	7100	7300	7500
MEAN	7350	7650	7950	8250	8500	8800	9050	9350	9600
TOTAL NUMBER	144	160	152	146	190	217	252	208	172
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	9	4	3	2	4	3	2	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12250	13150	13900	14500	14900	15100	15050	14750	13700
UPPER QUARTILE	11100	11850	12400	12850	13100	13150	13100	12900	12400
MEDIAN	10000	10600	11000	11200	11350	11350	11300	11200	11000
LOWER QUARTILE	8900	9350	9650	9850	9930	9900	9850	9800	9700
LOWER DECILE	7800	8200	8400	8550	8600	8650	8650	8650	8600
MEAN	10050	10650	11150	11450	11600	11600	11600	11450	11200
TOTAL NUMBER	556	442	430	414	375	330	323	472	600
NUMBERS OVER $18000	0	3	3	0	6	2	4	7	5
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 5681

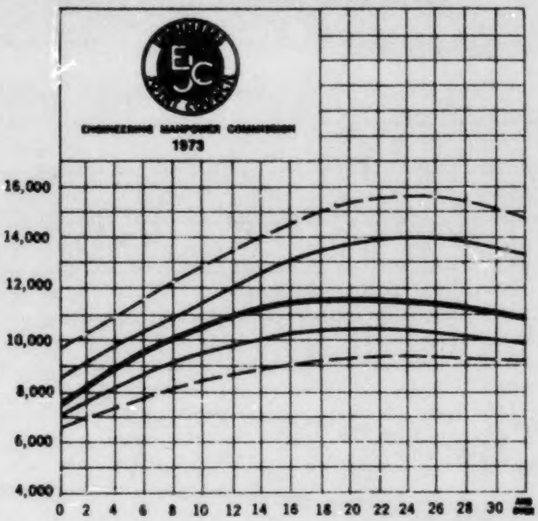
LEGEND

Upper Decile	– – –
Upper Quartile	——
Median	▬▬
Lower Quartile	——
Lower Decile	– – –

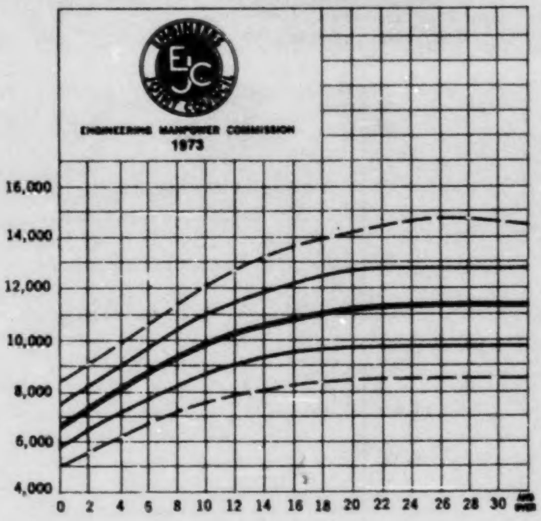
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Industry, Small

Annual Salary by Equivalent Years Since Graduation from Technical Institute* 2-YEAR GRADUATES



Annual Salary by Equivalent Years Since Graduation from Technical Institute* NON GRADUATES



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9700	10000	10300	10650	10950	11300	11600	11950	12250
UPPER QUARTILE	8600	8900	9150	9450	9750	10050	10300	10600	10900
MEDIAN	7700	8050	8350	8650	8950	9250	9550	9800	10050
LOWER QUARTILE	7050	7350	7600	7900	8150	8400	8650	8850	9100
LOWER DECILE	6500	6750	7000	7200	7400	7600	7800	8000	8150
MEAN	7950	8250	8500	8800	9050	9350	9600	9850	10100
TOTAL NUMBER	70	80	66	61	81	73	90	69	67
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12900	13800	14600	15250	15600	15700	15500	14850	12950
UPPER QUARTILE	11500	12350	13050	13600	13950	14000	13850	13200	11450
MEDIAN	10500	11050	11400	11550	11500	11400	11200	10900	10500
LOWER QUARTILE	9450	9900	10150	10250	10250	10200	10050	9900	9700
LOWER DECILE	8450	8800	9050	9200	9250	9250	9200	9150	9050
MEAN	10600	11200	11650	11900	12000	11950	11800	11500	10900
TOTAL NUMBER	140	113	100	87	89	50	60	40	193
NUMBERS OVER $18000	0	3	0	5	2	0	3	2	1
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 1527

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8500	8850	9200	9550	9950	10300	10650	11050	11400
UPPER QUARTILE	7450	7850	8250	8600	9000	9400	9750	10100	10400
MEDIAN	6600	7000	7350	7750	8100	8450	8750	9100	9350
LOWER QUARTILE	5900	6200	6550	6850	7150	7450	7750	8050	8300
LOWER DECILE	5000	5350	5650	5950	6250	6550	6800	7050	7250
MEAN	6750	7100	7450	7800	8100	8450	8800	9100	9350
TOTAL NUMBER	74	74	86	85	117	144	162	139	185
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	9	4	3	2	4	3	2	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12100	13000	13800	14350	14650	14750	14700	14450	13950
UPPER QUARTILE	11050	11750	12300	12600	12800	12850	12850	12800	12750
MEDIAN	9900	10450	10850	11100	11200	11250	11300	11300	11300
LOWER QUARTILE	8700	9200	9550	9700	9800	9800	9800	9800	9750
LOWER DECILE	7600	8000	8250	8400	8500	8500	8550	8550	8550
MEAN	9900	10550	11000	11250	11400	11450	11450	11400	11350
TOTAL NUMBER	402	329	322	327	206	280	263	424	535
NUMBERS OVER $18000	0	0	3	3	4	2	1	5	4
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

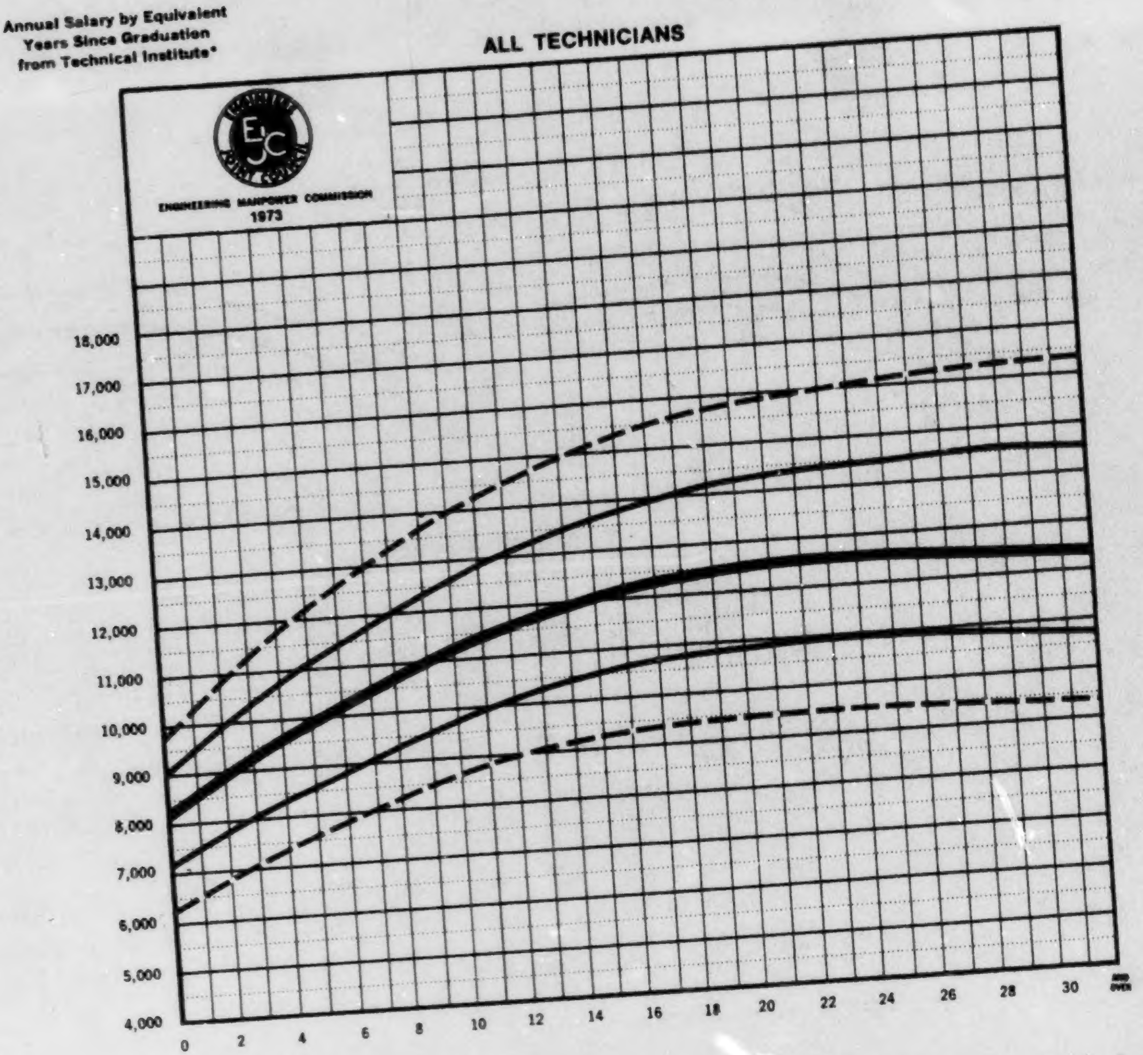
NUMBER OF TECHNICIANS COVERED - 4154

LEGEND

Upper Decile	– – –
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	– – –

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Industry



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9800	10300	10800	11300	11750	12200	12600	13000	13350
UPPER QUARTILE	9150	9550	9900	10300	10650	11050	11400	11700	12050
MEDIAN	8250	8600	8960	9250	9550	9900	10200	10450	10750
LOWER QUARTILE	7200	7500	7800	8050	8350	8600	8850	9100	9350
LOWER DECILE	6300	6600	6850	7150	7400	7650	7850	8100	8300
MEAN	8200	8550	8900	9250	9550	9900	10200	10500	10750
TOTAL NUMBER	538	787	980	1100	1406	1571	1747	1579	1390
NUMBERS OVER $18000	0	1	1	0	0	1	1	3	5
NUMBERS UNDER $5000	9	4	3	2	5	3	2	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14000	14600	15350	15750	16000	16150	16250	16300	16350
UPPER QUARTILE	12600	13300	13850	14200	14450	14500	14550	14500	14800
MEDIAN	11200	11750	12150	12400	12900	12950	12500	12450	12350
LOWER QUARTILE	9800	10300	10650	10850	10950	10950	10850	10750	10600
LOWER DECILE	8650	9050	9300	9450	9550	9500	9450	9400	9350
MEAN	11250	11850	12250	12500	12650	12700	12700	12650	12600
TOTAL NUMBER	3971	3319	3824	2632	2538	2244	2059	2796	2789
NUMBERS OVER $18000	13	21	26	30	30	39	25	72	65
NUMBERS UNDER $5000	0	0	0	0	1	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 36478

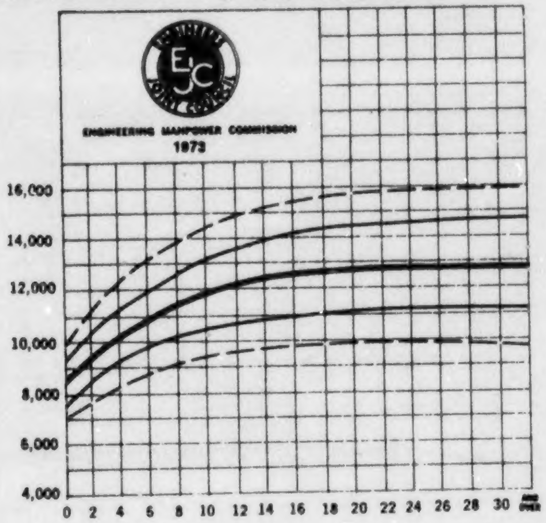
LEGEND

Upper Decile	— — —
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	— — —

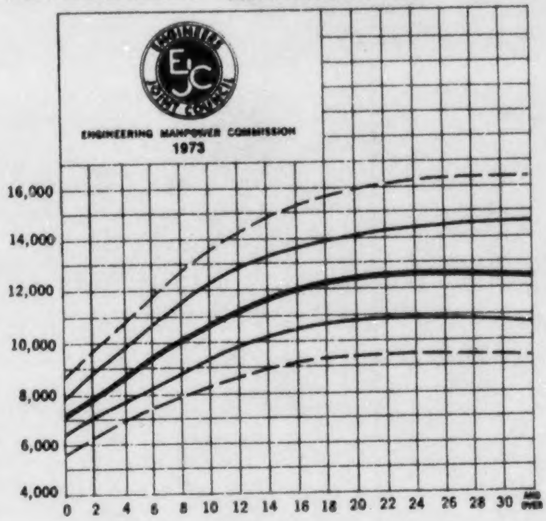
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Industry

Annual Salary by Equivalent Years Since Graduation from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent Years Since Graduation from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9950	10550	11150	11700	12250	12700	13150	13500	13850
UPPER QUARTILE	9250	9800	10250	10750	11200	11600	11950	12300	12600
MEDIAN	8550	9250	9450	9900	10250	10600	10900	11150	11400
LOWER QUARTILE	7700	8150	8550	8950	9300	9600	9850	10050	10250
LOWER DECILE	7050	7400	7700	7950	8250	8500	8750	8950	9100
MEAN	8550	9050	9500	9930	10250	10600	10950	11200	11450
TOTAL NUMBER	306	524	556	750	821	857	872	708	616
NUMBERS OVER $18000	0	1	1	0	3	0	1	3	5
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14400	15050	15400	15650	15800	15900	15900	15950	15950
UPPER QUARTILE	13100	13700	14100	14350	14500	14550	14600	14650	14650
MEDIAN	11800	12200	12450	12600	12700	12750	12750	12750	12750
LOWER QUARTILE	10500	10800	10950	11650	11100	11100	11100	11100	11100
LOWER DECILE	9450	9750	9900	9950	9950	9900	9850	9750	9700
MEAN	11950	12300	12550	12700	12800	12850	12900	12900	12900
TOTAL NUMBER	1474	1153	785	623	560	418	273	369	448
NUMBERS OVER $18000	9	13	7	14	5	7	5	0	6
NUMBERS UNDER $5000	0	2	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 12113

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8750	9300	9800	10300	10850	11350	11850	12300	12750
UPPER QUARTILE	7850	8400	8900	9400	9850	10300	10750	11150	11550
MEDIAN	7150	7500	7900	8250	8650	9000	9400	9750	10050
LOWER QUARTILE	6400	6700	7050	7350	7650	8000	8300	8600	8850
LOWER DECILE	5650	5950	6250	6550	6850	7150	7400	7650	7900
MEAN	7200	7600	8000	8400	8750	9150	9500	9900	10200
TOTAL NUMBER	224	263	352	438	585	714	875	871	774
NUMBERS OVER $18000	0	0	0	0	0	1	0	0	0
NUMBERS UNDER $5000	9	4	3	2	5	3	2	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13600	14600	15350	15800	16100	16250	16350	16350	16400
UPPER QUARTILE	12200	13050	13600	14000	14250	14400	14500	14550	14550
MEDIAN	10700	11450	12000	12350	12500	12550	12500	12400	12250
LOWER QUARTILE	9400	10050	10500	10750	10900	10900	10850	10700	10550
LOWER DECILE	8350	8800	9150	9300	9400	9400	9350	9350	9300
MEAN	10850	11600	12100	12450	12600	12650	12650	12600	12550
TOTAL NUMBER	2497	2166	2239	2009	1962	1834	1786	2427	2341
NUMBERS OVER $18000	4	0	19	16	22	32	20	64	59
NUMBERS UNDER $5000	0	0	0	0	1	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 24357

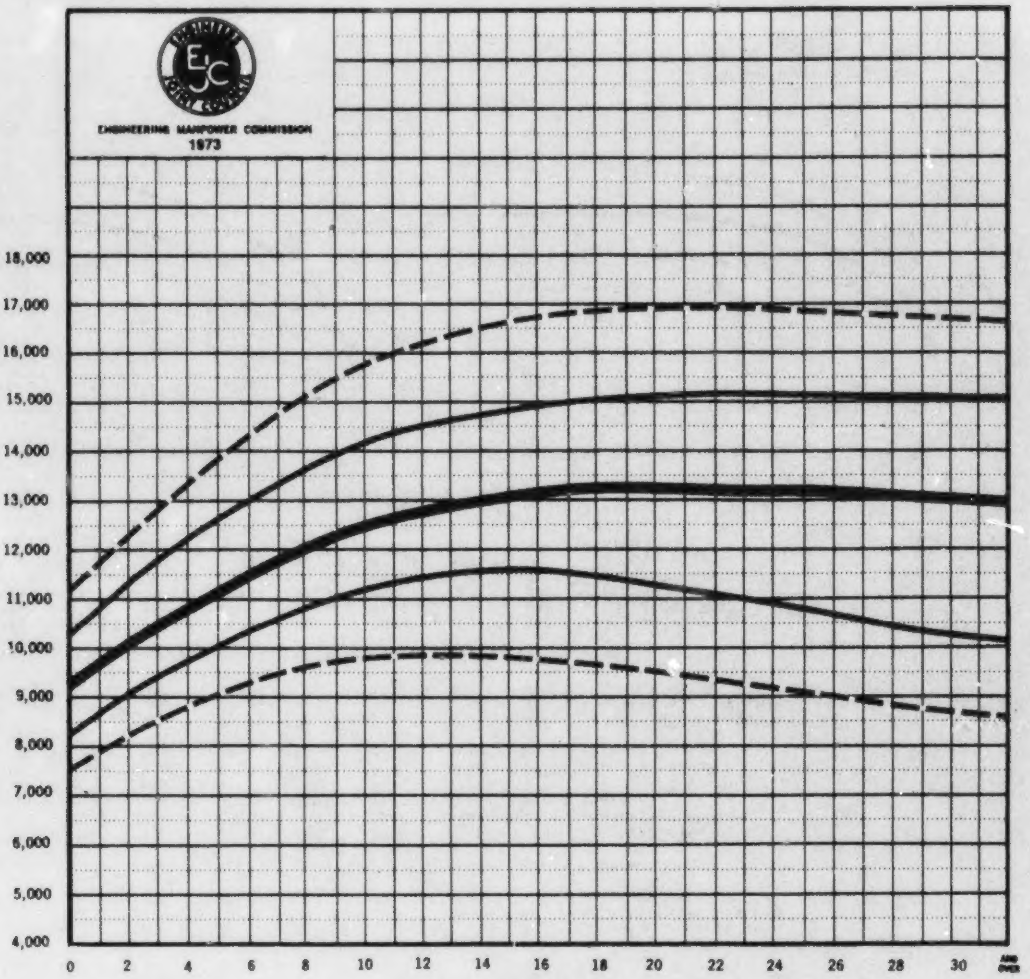
LEGEND

Upper Decile	– – –
Upper Quartile	——
Median	▬▬
Lower Quartile	——
Lower Decile	– – –

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Industry
Bachelor of Technology Degree

Annual Salary by Equivalent Years Since Graduation from Technical Institute*



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	11100	11700	12250	12800	13350	13850	14300	14700	15100
UPPER QUARTILE	10350	10850	11350	11800	12250	12650	13000	13350	13650
MEDIAN	9300	9700	10100	10450	10850	11150	11500	11750	12000
LOWER QUARTILE	8300	8700	9050	9450	9750	10100	10400	10650	10900
LOWER DECILE	7500	7850	8200	8500	8800	9050	9300	9450	9600
MEAN	9350	9800	10250	10650	11000	11350	11700	12000	12250
TOTAL NUMBER	129	106	132	140	83	71	31	33	27
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	1
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	15750	16400	16750	16900	16900	16800	16700	16550	16450
UPPER QUARTILE	14150	14650	14950	15050	15100	15050	15050	15000	14950
MEDIAN	12450	12900	13150	13250	13200	13150	13050	12950	12850
LOWER QUARTILE	11250	11500	11550	11350	11050	10750	10400	10050	9700
LOWER DECILE	9800	9850	9750	9550	9300	9050	8850	8650	8500
MEAN	12700	13100	13300	13300	13200	13050	12900	12750	12600
TOTAL NUMBER	78	55	37	34	35	31	17	24	43
NUMBERS OVER $18000	2	3	0	3	2	2	2	0	3
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 1106

LEGEND

Upper Decile	– – –
Upper Quartile	——
Median	▬▬
Lower Quartile	——
Lower Decile	– – –

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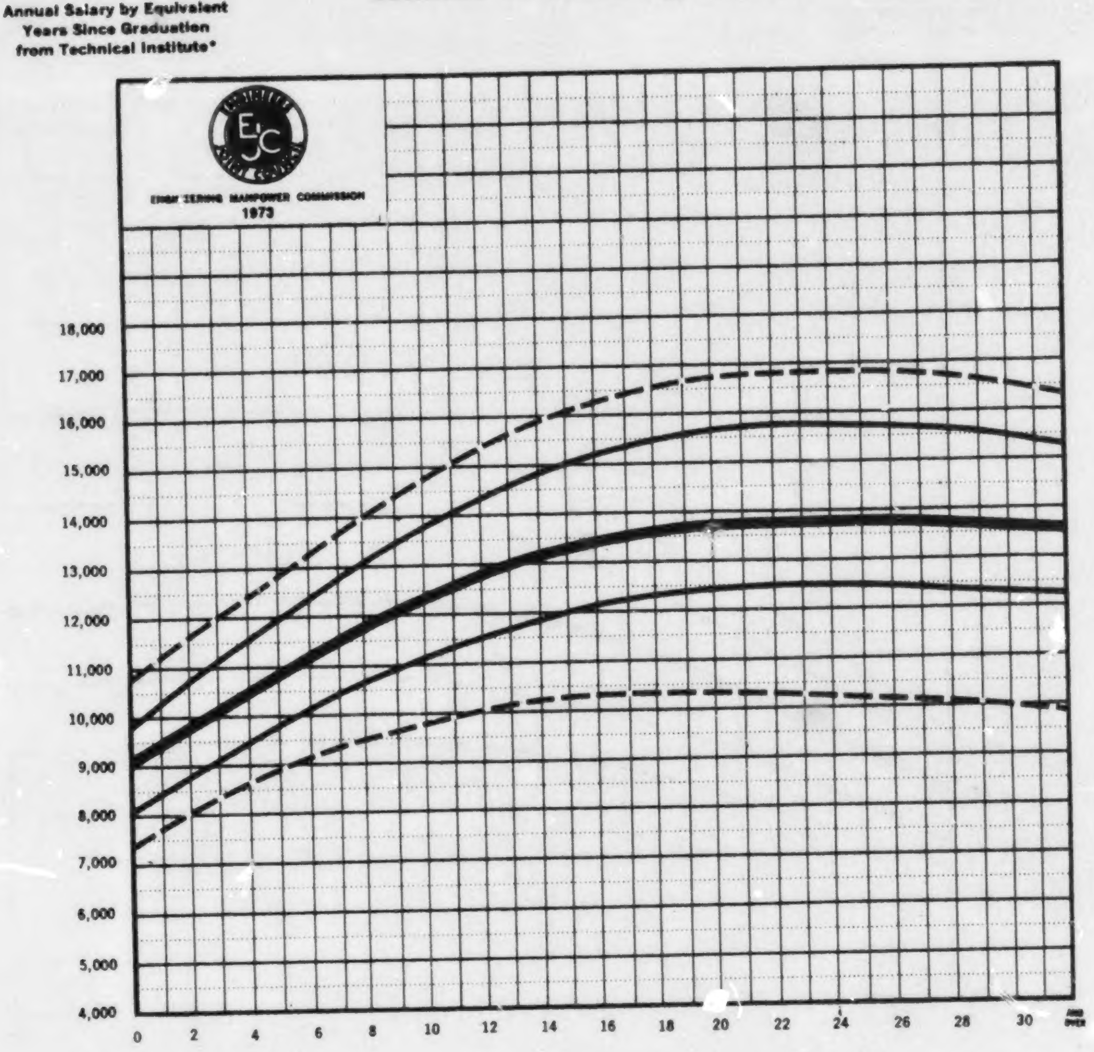
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Manufacturing Industry
Bachelor of Technology Degree



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	10800	11200	11600	12050	12450	12850	13250	13650	14000
UPPER QUARTILE	9900	10300	10700	11150	11550	11900	12300	12700	13050
MEDIAN	9100	9550	9850	10200	10600	10950	11250	11550	11850
LOWER QUARTILE	8150	8450	8800	9100	9400	9750	10050	10300	10600
LOWER DECILE	7450	7750	8050	8350	8600	8850	9100	9300	9500
MEAN	9150	9500	9850	10250	10600	10900	11250	11550	11850
TOTAL NUMBER	85	116	88	69	35	35	16	17	12
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14700	15600	16200	16650	16800	16800	16650	16350	15800
UPPER QUARTILE	13700	14550	15150	15550	15700	15700	15950	15300	14900
MEDIAN	12400	13000	13450	13650	13750	13750	13650	13550	13350
LOWER QUARTILE	11100	11700	12150	12400	12500	12500	12400	12250	12000
LOWER DECILE	9850	10150	10350	10350	10300	10200	10050	9900	9750
MEAN	12400	13050	13500	13750	13850	13800	13700	13530	13200
TOTAL NUMBER	42	32	23	21	18	16	9	14	25
NUMBERS OVER $18000	1	2	0	2	1	0	1	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 673

LEGEND

Upper Decile	— — —
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	— — —

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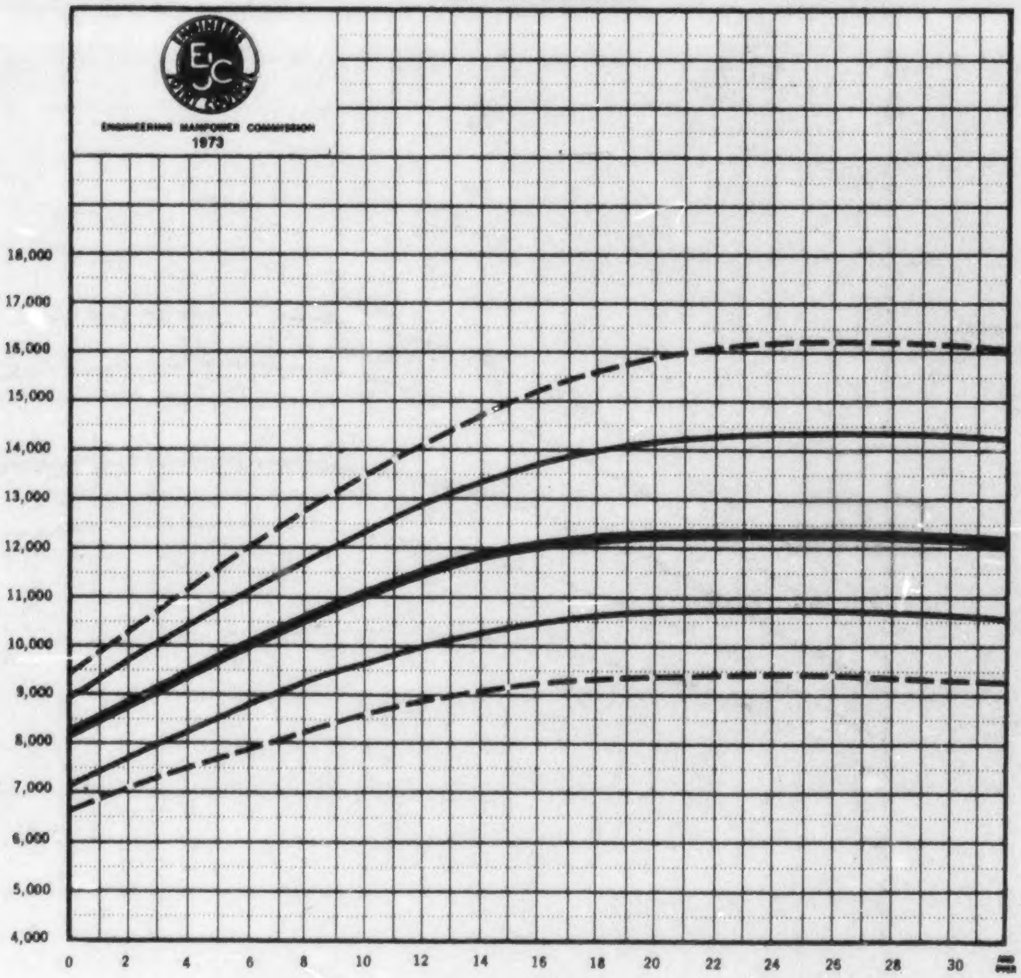
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Manufacturing Industry

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9500	9950	10350	10750	11150	11550	12000	12350	12750
UPPER QUARTILE	9000	9350	9700	10050	10350	10700	11050	11350	11650
MEDIAN	8200	8500	8850	9150	9450	9700	10000	10250	10500
LOWER QUARTILE	7200	7450	7750	8000	8300	8550	8800	9050	9250
LOWER DECILE	6550	6800	7050	7250	7500	7700	7900	8100	8250
MEAN	8150	8450	8800	9100	9400	9700	10000	10250	10500
TOTAL NUMBER	380	429	583	685	772	904	1017	900	879
NUMBERS OVER $18000	0	1	0	0	0	0	1	1	4
NUMBERS UNDER $5000	0	0	0	0	2	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13500	14450	15200	15750	16050	16200	16200	16050	15700
UPPER QUARTILE	12250	13050	13650	14050	14300	14400	14400	14250	13950
MEDIAN	10950	11550	11950	12200	12300	12300	12250	12100	11900
LOWER QUARTILE	9650	10150	10450	10650	10700	10700	10650	10500	10350
LOWER DECILE	8600	9000	9250	9400	9450	9450	9400	9300	9150
MEAN	11000	11650	12100	12350	12500	12550	12500	12400	12200
TOTAL NUMBER	2514	2126	1907	1710	1500	1373	1316	1777	1590
NUMBERS OVER $18000	7	5	5	9	13	10	10	26	20
NUMBERS UNDER $5000	0	0	0	0	1	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 22946

LEGEND

Upper Decile	— — —
Upper Quartile	——
Median	━━━
Lower Quartile	——
Lower Decile	— — —

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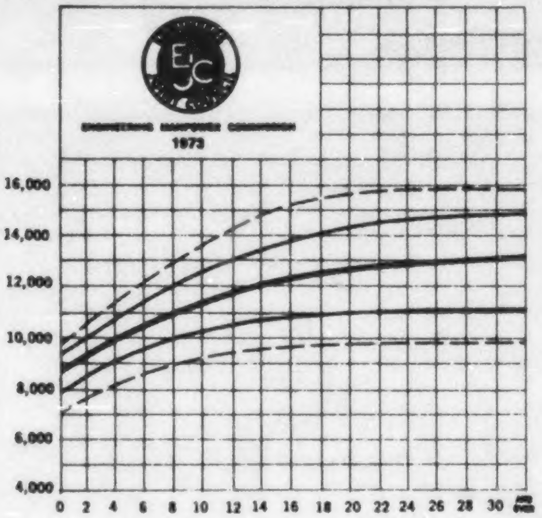
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Manufacturing Industry

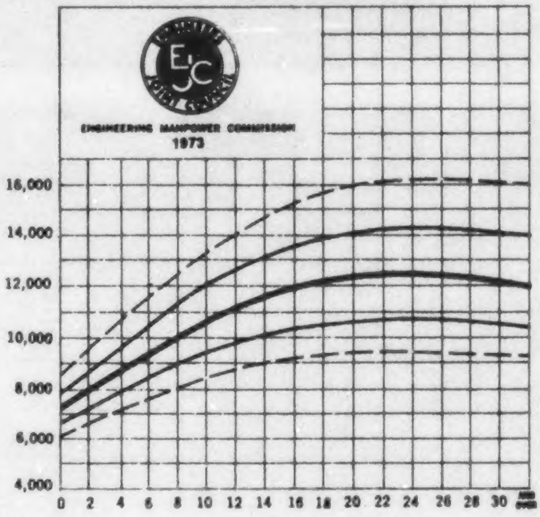
Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

2-YEAR GRADUATES



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

NON GRADUATES



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9800	10250	10650	11050	11450	11850	12250	12600	13000
UPPER QUARTILE	9300	9650	10000	10350	10700	11000	11350	11650	11950
MEDIAN	8700	9000	9350	9650	9950	10200	10450	10700	10950
LOWER QUARTILE	7900	8250	8550	8850	9100	9350	9550	9750	9900
LOWER DECILE	7100	7400	7700	7950	8150	8400	8550	8750	8900
MEAN	8600	8950	9300	9600	9900	10200	10500	10750	11000
TOTAL NUMBER	170	272	377	426	427	457	457	417	378
NUMBERS OVER $18000	0	1	0	0	0	0	1	1	4
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13650	14500	15150	15550	15800	15900	15900	15800	15650
UPPER QUARTILE	12500	13250	13800	14200	14500	14700	14800	14850	14900
MEDIAN	11350	11850	12250	12550	12750	12900	13000	13050	13100
LOWER QUARTILE	10200	10550	10750	10900	11000	11050	11100	11100	11100
LOWER DECILE	9150	9450	9650	9750	9850	9850	9900	9900	9900
MEAN	11400	11900	12300	12600	12750	12900	12950	13050	13050
TOTAL NUMBER	804	658	469	395	281	237	148	225	226
NUMBERS OVER $18000	7	5	5	3	1	4	1	5	1
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 6864

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8600	9100	9600	10100	10600	11100	11600	12050	12550
UPPER QUARTILE	7950	8350	8800	9250	9650	10100	10550	10950	11350
MEDIAN	7150	7550	7900	8250	8650	9000	9350	9700	10000
LOWER QUARTILE	6600	6900	7200	7500	7800	8100	8350	8650	8900
LOWER DECILE	6100	6350	6600	6850	7100	7350	7600	7800	8050
MEAN	7300	7650	8050	8400	8750	9150	9500	9850	10150
TOTAL NUMBER	130	197	206	259	345	447	560	563	581
NUMBERS OVER $18000	0	0	0	0	0	0	6	0	0
NUMBERS UNDER $5000	0	0	0	0	2	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13400	14500	15300	15850	16100	16200	16150	16000	15850
UPPER QUARTILE	12100	13000	13650	14050	14250	14250	14150	14000	13700
MEDIAN	10600	11350	11900	12200	12300	12300	12150	11950	11700
LOWER QUARTILE	9350	9950	10350	10600	10700	10700	10600	10450	10200
LOWER DECILE	8400	8850	9150	9300	9400	9350	9300	9200	9050
MEAN	10750	11500	12050	12350	12500	12500	12400	12300	12100
TOTAL NUMBER	1630	1440	1510	1363	1387	1136	1164	1952	1372
NUMBERS OVER $18000	0	0	0	6	9	6	9	21	19
NUMBERS UNDER $5000	0	0	0	0	1	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 15682

LEGEND

Upper Decile	– – –
Upper Quartile	——
Median	▬▬
Lower Quartile	——
Lower Decile	– – –

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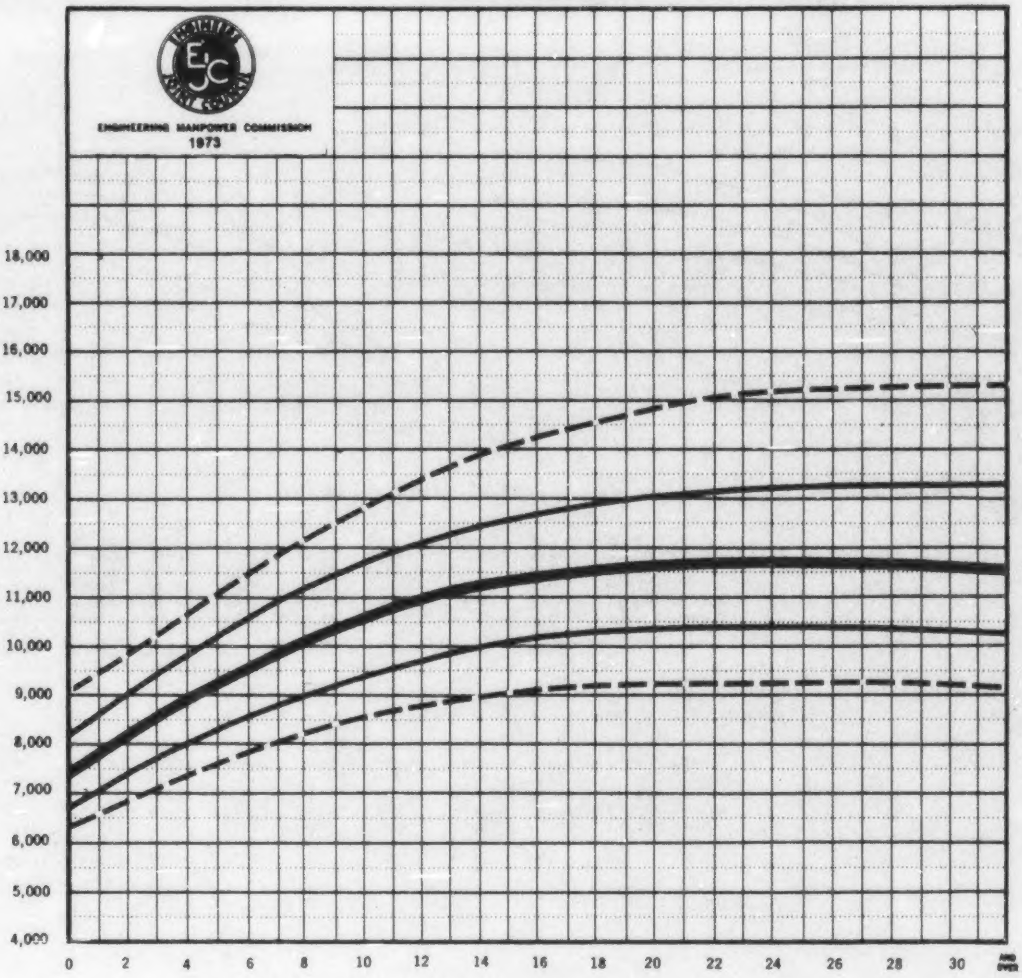
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Mechanical Products

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

ALL TECHNICIANS



LEGEND

- Upper Decile — — —
- Upper Quartile ———
- Median ━━━
- Lower Quartile ———
- Lower Decile — — —

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9050	9450	9850	10250	10650	11050	11450	11850	12150
UPPER QUARTILE	8350	8750	9100	9500	9850	10200	10550	10850	11150
MEDIAN	7450	7800	8200	8550	8850	9200	9500	9800	10050
LOWER QUARTILE	6850	7150	7450	7750	8000	8300	8550	8800	9000
LOWER DECILE	6400	6650	6900	7150	7400	7650	7850	8050	8200
MEAN	7650	8000	8350	8700	9000	9350	9650	9900	10150
TOTAL NUMBER	170	219	271	277	302	410	548	580	413
NUMBERS OVER $18000	0	1	0	0	0	0	1	1	4
NUMBERS UNDER $5000	0	0	0	0	2	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12850	13700	14300	14750	15050	15200	15250	15250	15250
UPPER QUARTILE	11650	12300	12700	13000	13150	13200	13250	13250	13250
MEDIAN	10500	11050	11350	11550	11600	11600	11550	11500	11400
LOWER QUARTILE	9400	9850	10150	10300	10400	10350	10300	10250	10150
LOWER DECILE	8550	8900	9100	9250	9250	9250	9250	9150	9100
MEAN	10650	11200	11550	11800	11900	11950	11900	11850	11800
TOTAL NUMBER	1215	1005	970	825	780	689	661	960	1061
NUMBERS OVER $18000	7	5	5	9	8	9	10	21	10
NUMBERS UNDER $5000	0	6	0	0	1	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 11295

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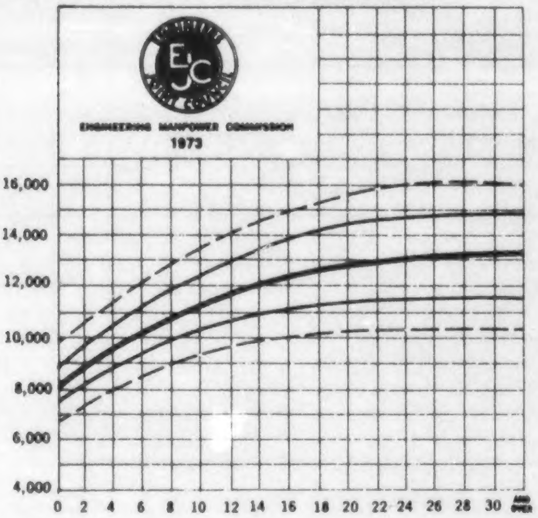
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Mechanical Products

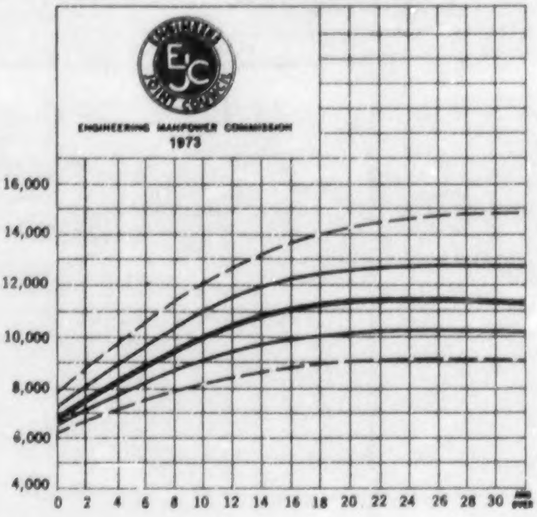
Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

2-YEAR GRADUATES



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

NON GRADUATES



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9900	10250	10600	10950	11300	11650	12000	12350	12700
UPPER QUARTILE	8850	9200	9600	9950	10350	10700	11050	11400	11750
MEDIAN	8150	8550	8900	9250	9550	9900	10200	10500	10750
LOWER QUARTILE	7450	7800	8100	8450	8750	9050	9300	9550	9750
LOWER DECILE	6750	7100	7400	7700	8000	8250	8500	8750	8950
MEAN	8250	8600	8950	9300	9650	9950	10300	10550	10850
TOTAL NUMBER	92	123	147	140	145	211	264	236	197
NUMBERS OVER $18000	0	1	0	0	0	0	1	1	4
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13350	14250	15000	15550	15900	16100	16100	15950	15450
UPPER QUARTILE	12350	13200	13800	14300	14600	14750	14800	14800	14700
MEDIAN	11250	11850	12300	12650	12900	13050	13200	13250	13300
LOWER QUARTILE	10200	10650	11000	11250	11430	11500	11600	11600	11650
LOWER DECILE	9300	9700	9950	10150	10250	10350	10400	10400	10400
MEAN	11350	12000	12450	12800	13000	13150	13250	13300	13300
TOTAL NUMBER	500	365	289	218	174	141	99	159	173
NUMBERS OVER $18000	7	5	5	3	1	4	1	5	1
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 3681

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	7900	8350	8800	9250	9700	10100	10550	10950	11350
UPPER QUARTILE	7350	7750	8150	8550	8950	9350	9700	10100	10400
MEDIAN	6900	7250	7600	7950	8250	8600	8900	9200	9450
LOWER QUARTILE	6650	6900	7150	7450	7700	7950	8200	8400	8650
LOWER DECILE	6150	6400	6650	6900	7150	7350	7550	7750	7950
MEAN	7000	7350	7650	8000	8350	8650	9000	9300	9600
TOTAL NUMBER	86	96	124	129	157	199	284	264	216
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	2	0	6	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12850	13000	13700	14200	14500	14700	14800	14850	14900
UPPER QUARTILE	11050	11750	12250	12550	12700	12700	12700	12650	12600
MEDIAN	9950	10600	11000	11250	11350	11350	11300	11200	11100
LOWER QUARTILE	9050	9550	9900	10100	10200	10200	10200	10150	10000
LOWER DECILE	8250	8650	8850	9000	9050	9050	9050	9000	8950
MEAN	10100	10750	11200	11450	11600	11650	11650	11600	11500
TOTAL NUMBER	787	640	689	618	686	940	962	881	880
NUMBERS OVER $18000	0	0	0	6	7	5	9	16	17
NUMBERS UNDER $5000	0	0	0	0	1	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 7614

LEGEND

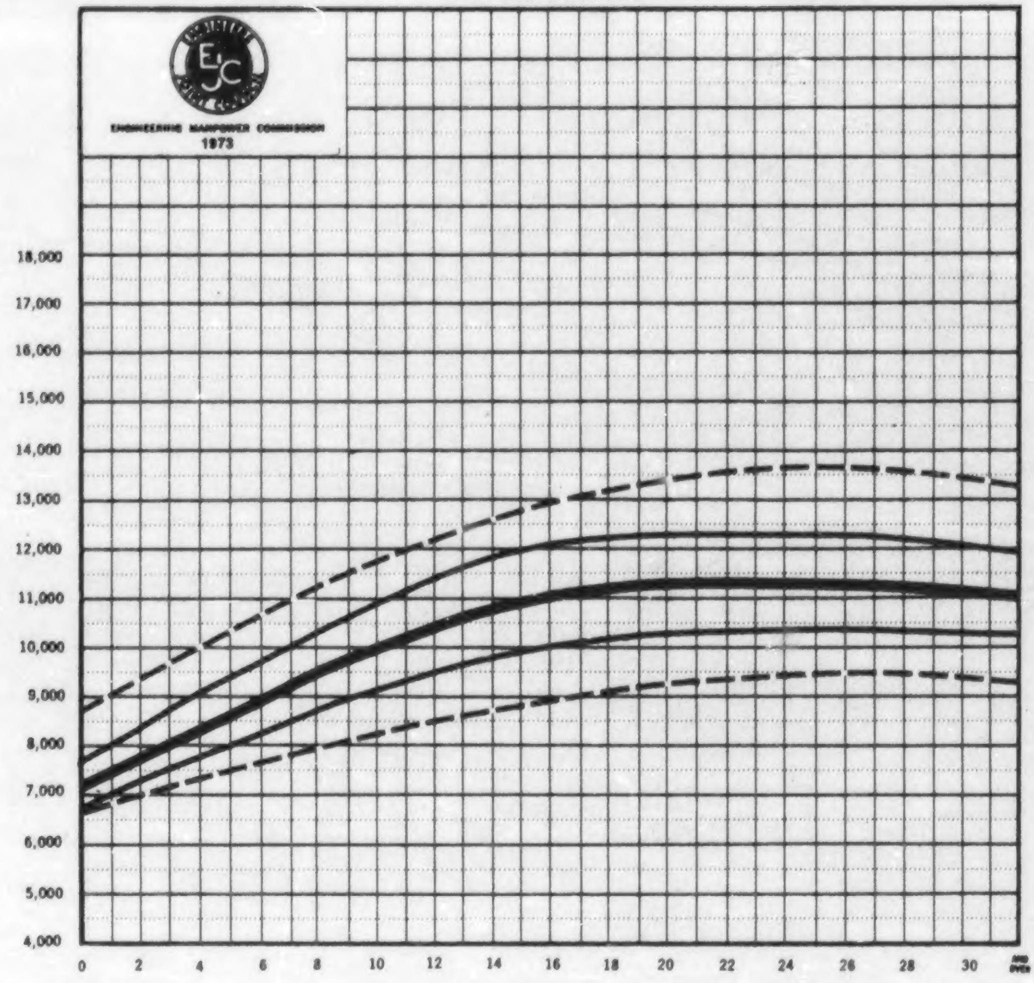
Upper Decile	— — —
Upper Quartile	———
Median	━━━
Lower Quartile	———
Lower Decile	— — —

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Aerospace

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

ALL TECHNICIANS



LEGEND

Upper Decile	— — —
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	— — —

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8750	9100	9400	9700	10000	10300	10650	10900	11200
UPPER QUARTILE	7650	8000	8400	8750	9100	9450	9750	10100	10400
MEDIAN	7150	7450	7750	8100	8400	8700	8950	9250	9500
LOWER QUARTILE	6850	7100	7350	7600	7850	8050	8300	8500	8700
LOWER DECILE	6700	6850	7000	7150	7350	7500	7650	7800	7950
MEAN	7450	7700	8000	8250	8550	8800	9050	9300	9550
TOTAL NUMBER	62	77	63	67	96	130	237	190	122
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

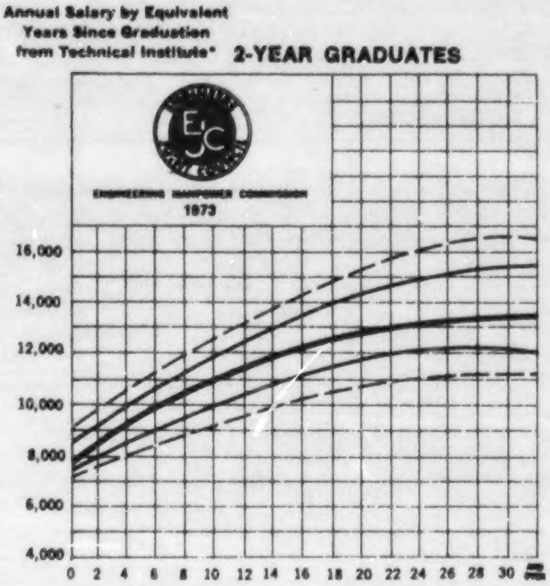
YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	11750	12450	13000	13350	13550	13600	13550	13350	12950
UPPER QUARTILE	10950	11600	12050	12300	12350	12300	12150	11950	11700
MEDIAN	10000	10600	11000	11200	11300	11250	11150	11000	10800
LOWER QUARTILE	9100	9600	10000	10250	10350	10400	10350	10250	10000
LOWER DECILE	8250	8600	8950	9250	9430	9500	9500	9350	8850
MEAN	10000	10550	11000	11300	11400	11450	11350	11200	10850
TOTAL NUMBER	559	456	554	600	603	496	436	690	666
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 6112

Unwei[illegible]tal - 1806

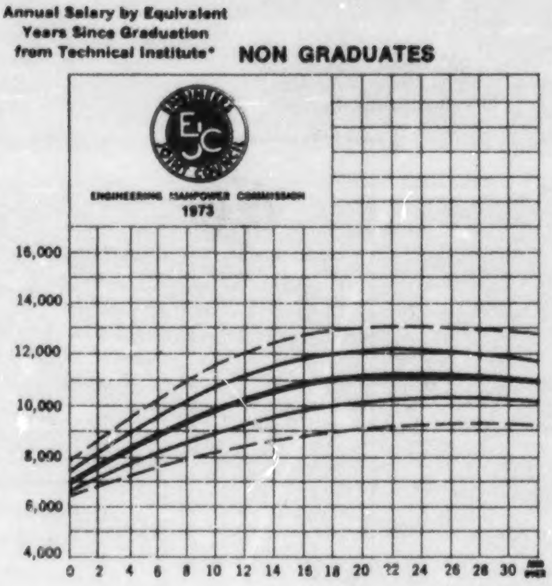
*Base year (0 ye[illegible]duation) is 1973. For Associate degrees and non-graduates this is considered [illegible] to age 20. For Bachelor's degree the equivalent age is 22.

Aerospace



Annual Salary by Equivalent Years Since Graduation from Technical Institute*

2-YEAR GRADUATES



Annual Salary by Equivalent Years Since Graduation from Technical Institute*

NON GRADUATES

2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9450	9700	0	0	10600	10900	11200	11500	11850
UPPER QUARTILE	9000	9250	0	0	10050	10350	10600	10900	11150
MEDIAN	7800	8150	0	0	9150	9450	9800	10050	10350
LOWER QUARTILE	7650	7850	0	0	8550	8750	9060	9250	9450
LOWER DECILE	7200	7400	0	0	7950	8150	8350	8550	8750
MEAN	8400	8600	0	0	9300	9550	9800	10050	10300
TOTAL NUMBER	5	5	4	3	8	7	10	10	6
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12500	13450	14350	15150	15850	16300	16550	16450	15250
UPPER QUARTILE	11750	12600	13400	14100	14700	15150	15400	15400	14500
MEDIAN	10900	11550	12150	12550	12900	13150	13300	13400	13500
LOWER QUARTILE	9960	10550	11150	11600	11950	12150	12150	11950	11100
LOWER DECILE	9150	9700	10200	10650	10950	11200	11250	11150	10400
MEAN	10750	11500	12200	12800	13300	13650	13850	13850	13850
TOTAL NUMBER	23	16	21	21	24	14	11	13	14
NUMBERS OVER $18000	0	0	0	3	0	0	3	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 215

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	7850	8300	8700	9100	9550	9950	10300	10700	11000
UPPER QUARTILE	7400	7800	8150	8500	8900	9250	9550	9900	10200
MEDIAN	7000	7300	7600	7950	8250	8550	8800	9100	9350
LOWER QUARTILE	6800	7050	7250	7500	7700	7950	8150	8350	8550
LOWER DECILE	6650	6800	6950	7100	7250	7400	7550	7700	7850
MEAN	7150	7450	7750	8050	8300	8600	8900	9150	9400
TOTAL NUMBER	42	57	47	55	64	110	197	150	90
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	11600	12300	12700	12950	13000	12950	12850	12750	12600
UPPER QUARTILE	10750	11400	11850	12050	12100	12050	11900	11700	11450
MEDIAN	9850	10450	10850	11050	11150	11150	11050	10900	10700
LOWER QUARTILE	8950	9450	9850	10100	10250	10300	10300	10150	9900
LOWER DECILE	8150	8500	8850	9100	9300	9400	9400	9250	8750
MEAN	9850	10400	10800	11050	11150	11150	11050	10950	10700
TOTAL NUMBER	473	395	476	519	519	446	392	644	613
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

LEGEND

Upper Decile	— — —
Upper Quartile	———
Median	━━━
Lower Quartile	———
Lower Decile	— — —

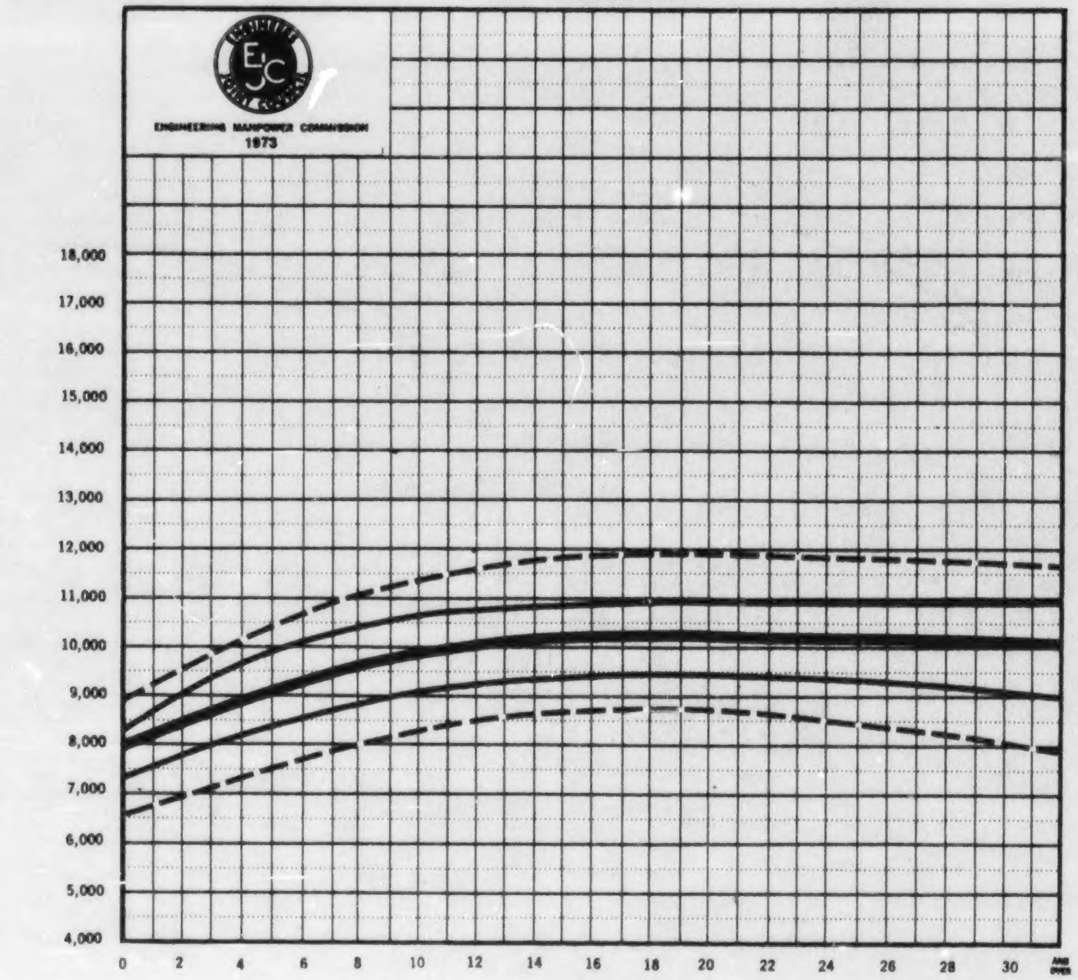
NUMBER OF TECHNICIANS COVERED - 5291 Unweighted total - 1591

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Instruments

**Annual Salary by Equivalent
Years Since Graduation
from Technical Institute***

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8930	9150	9500	9800	10100	10350	10600	10850	11050
UPPER QUARTILE	8300	8700	9000	9350	9600	9850	10050	10250	10400
MEDIAN	8000	8250	8500	8700	8950	9150	9300	9450	9600
LOWER QUARTILE	7400	7600	7800	8000	8200	8400	8550	8700	8850
LOWER DECILE	6550	6750	6950	7150	7350	7550	7700	7850	8000
MEAN	7850	8150	8400	8600	8850	9050	9250	9400	9600
TOTAL NUMBER	13	11	15	30	33	41	27	29	26
NJMBERS OVER $10000	0	0	0	0	0	0	0	0	0
NJMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	11350	11700	11900	11950	11900	11850	11750	11650	11550
UPPER QUARTILE	10600	10800	10900	10950	10950	10950	10950	10950	10950
MEDIAN	9850	10100	10200	10250	10200	10150	10100	10000	9950
LOWER QUARTILE	9100	9350	9450	9500	9450	9350	9200	9000	8750
LOWER DECILE	8300	8550	8700	8750	8650	8450	8250	7900	7350
MEAN	9850	10100	10250	10250	10200	10150	10050	9950	9850
TOTAL NUMBER	61	40	32	17	20	22	21	23	20
NJMBERS OVER $10000	0	0	0	0	3	0	6	0	0
NJMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 489

LEGEND

Upper Decile	— — —
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	— — —

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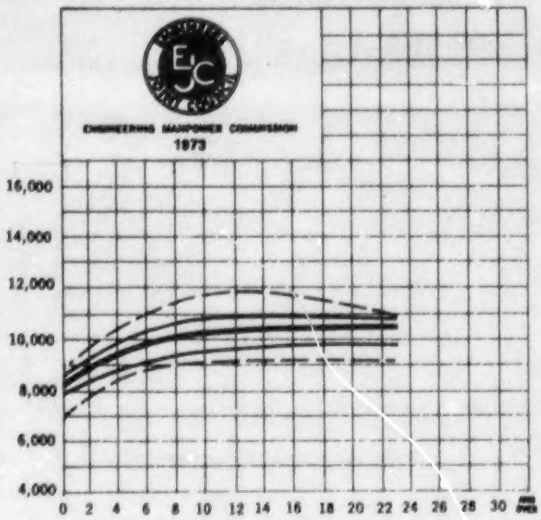
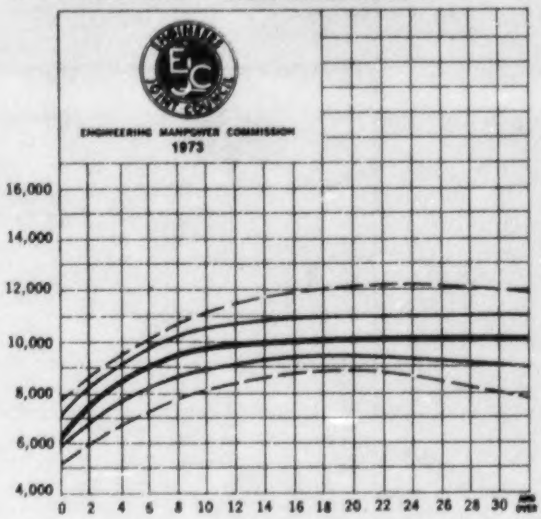
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8750	9200	0	10050	10450	10750	11050	11300	11500
UPPER QUARTILE	8550	8950	0	9600	9900	10100	10300	10450	10600
MEDIAN	8250	8600	0	9150	9400	9600	9750	9900	10000
LOWER QUARTILE	7900	8200	0	8650	8850	9000	9150	9250	9350
LOWER DECILE	6950	7500	0	8250	8500	8700	8850	8900	9000
MEAN	8100	8550	0	9150	9400	9600	9750	9900	10000
TOTAL NUMBER	9	6	3	14	17	23	13	0	10
NUMBERS OVER $10000	0	0	0	3	0	5	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	11750	11850	11650	11300	10900	0	0	0	0
UPPER QUARTILE	10750	10850	10900	10850	10800	0	0	0	0
MEDIAN	10150	10350	10400	10450	10500	0	0	0	0
LOWER QUARTILE	9500	9650	9750	9800	9800	0	0	0	0
LOWER DECILE	9100	9150	9150	9150	9150	0	0	0	0
MEAN	10150	10250	10350	10350	10400	0	0	0	0
TOTAL NUMBER	20	12	7	5	5	4	1	1	0
NUMBERS OVER $10000	0	0	0	3	3	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 150

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	0	8650	9000	9300	9600	9850	10150	10400	10650
UPPER QUARTILE	0	7900	8350	8800	9150	9500	9800	10050	10250
MEDIAN	0	6850	7500	8000	8450	8800	9050	9300	9450
LOWER QUARTILE	0	6900	7150	7450	7700	7950	8150	8350	8550
LOWER DECILE	0	5950	6200	6450	6750	7000	7250	7500	7700
MEAN	0	7400	7750	8050	8350	8650	8900	9150	9350
TOTAL NUMBER	4	5	12	16	16	10	14	21	16
NUMBERS OVER $10000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	2	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	11100	11600	11900	12100	12150	12100	12000	11850	11600
UPPER QUARTILE	10550	10800	10950	11000	11000	11000	11000	11000	11000
MEDIAN	9700	9900	10000	10000	10050	10050	10050	10050	10050
LOWER QUARTILE	8850	9200	9350	9350	9300	9200	9050	8950	8800
LOWER DECILE	8100	8550	8800	8850	8750	8500	8250	7850	7350
MEAN	9700	10000	10150	10200	10150	10100	10000	9950	9900
TOTAL NUMBER	41	20	25	12	15	10	20	22	20
NUMBERS OVER $10000	0	3	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 331

LEGEND

Upper Decile — — —
Upper Quartile ———
Median ━━━
Lower Quartile ———
Lower Decile — — —

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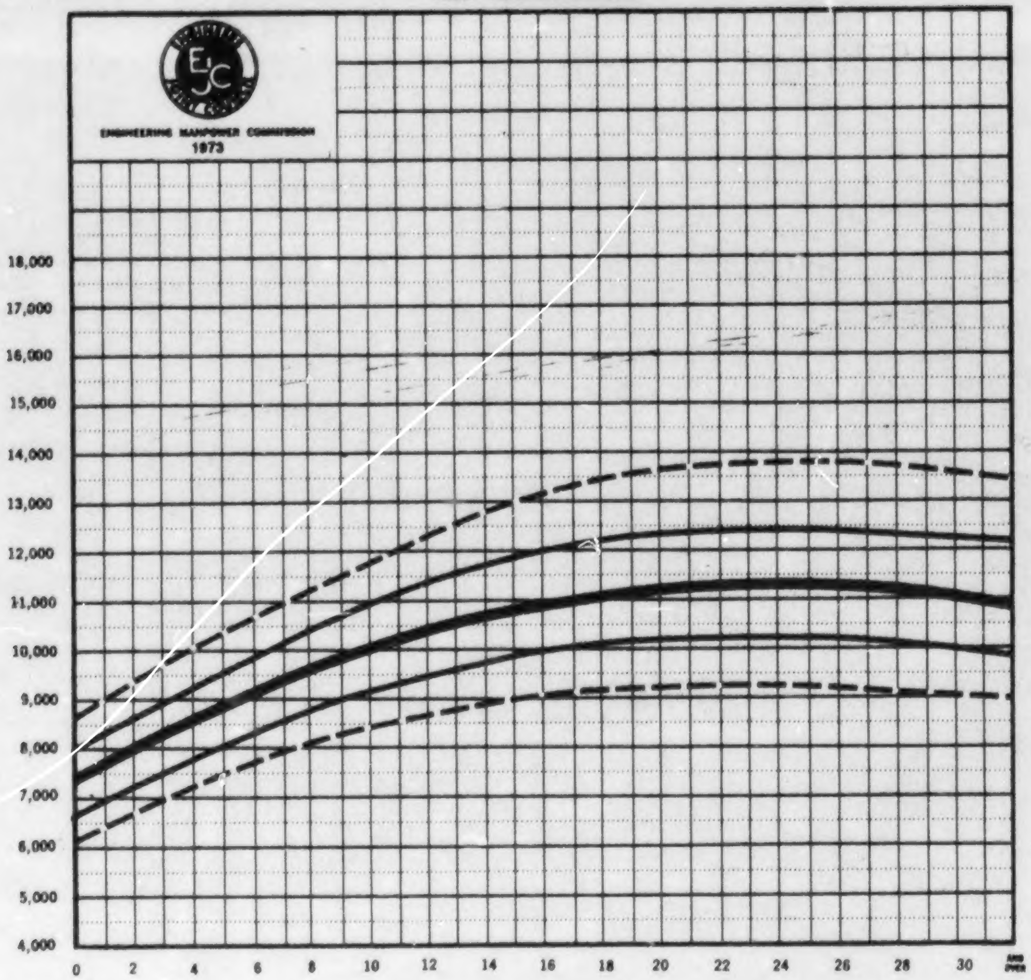
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Machinery

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8750	9100	9400	9700	10050	10350	10650	10950	11250
UPPER QUARTILE	8000	8300	8600	8900	9200	9500	9800	10100	10400
MEDIAN	7450	7750	8050	8300	8550	8850	9100	9350	9550
LOWER QUARTILE	6750	7000	7250	7500	7750	8000	8250	8500	8700
LOWER DECILE	6150	6450	6700	6950	7200	7450	7650	7900	8100
MEAN	7450	7700	8000	8300	8550	8850	9100	9350	9600
TOTAL NUMBER	20	25	17	14	30	33	51	32	31
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	1	0	0	0	0

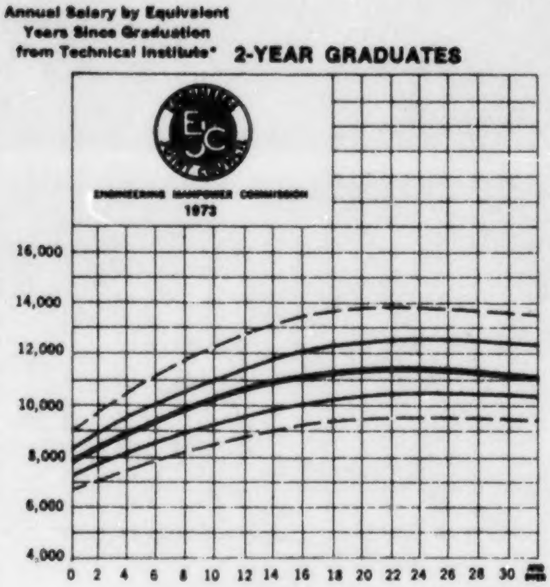
YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	11800	12550	13150	13550	13750	13800	13700	13450	12850
UPPER QUARTILE	10900	11550	12000	12300	12450	12450	12350	12150	11750
MEDIAN	10000	10500	10850	11100	11150	11150	11050	10900	10600
LOWER QUARTILE	9100	9600	9900	10100	10150	10150	10050	9850	9550
LOWER DECILE	8450	8800	9050	9150	9200	9150	9050	8950	8800
MEAN	10050	10600	11000	11300	11400	11400	11300	11150	10900
TOTAL NUMBER	110	77	97	74	64	44	54	50	65
NUMBERS OVER $18000	0	0	1	1	2	0	6	2	1
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

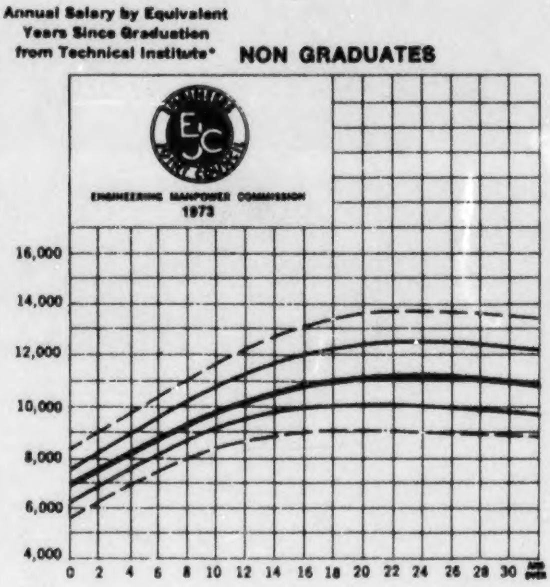
NUMBER OF TECHNICIANS COVERED - 964

LEGEND

Upper Decile – – –
Upper Quartile ——
Median ━━
Lower Quartile ——
Lower Decile – – –

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.





2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9050	9400	9750	10100	10400	10750	11050	11400	11700
UPPER QUARTILE	8300	8600	8900	9150	9450	9750	10000	10250	10500
MEDIAN	7800	8050	8350	8600	8850	9100	9350	9550	9800
LOWER QUARTILE	7300	7550	7750	7950	8150	8350	8500	8700	8900
LOWER DECILE	6700	6950	7150	7350	7500	7700	7900	8050	8250
MEAN	7850	8100	8350	8600	8900	9150	9350	9600	9850
TOTAL NUMBER	12	16	7	8	14	17	18	12	8
NUMBERS OVER $10000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12250	12950	13450	13750	13850	13800	13700	13450	13000
UPPER QUARTILE	11000	11600	12050	12400	12500	12550	12450	12250	11850
MEDIAN	10200	10700	11050	11250	11350	11300	11200	11050	10700
LOWER QUARTILE	9250	9650	10000	10250	10400	10500	10450	10350	10100
LOWER DECILE	8550	8950	9250	9450	9550	9600	9550	9500	9300
MEAN	10250	10800	11200	11450	11600	11600	11550	11350	11000
TOTAL NUMBER	41	24	24	11	19	11	8	5	7
NUMBERS OVER $10000	0	2	1	2	1	0	4	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 262

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8400	8750	9050	9400	9750	10050	10400	10750	11050
UPPER QUARTILE	7500	7850	8200	8550	8900	9250	9600	9900	10200
MEDIAN	6950	7250	7550	7850	8150	8500	8750	9050	9350
LOWER QUARTILE	6200	6550	6850	7200	7500	7800	8100	8400	8650
LOWER DECILE	5600	5950	6300	6650	6950	7250	7550	7800	8000
MEAN	6900	7250	7550	7900	8250	8550	8850	9150	9450
TOTAL NUMBER	8	9	10	6	16	16	33	22	23
NUMBERS OVER $10000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	1	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	11650	12450	13050	13500	13700	13750	13650	13400	12850
UPPER QUARTILE	10800	11500	12000	12300	12450	12400	12300	12100	11750
MEDIAN	9800	10450	10850	11100	11150	11150	11000	10800	10500
LOWER QUARTILE	9100	9650	9950	10050	10050	9950	9850	9700	9550
LOWER DECILE	8400	8800	9000	9050	9000	8950	8900	8850	8800
MEAN	9950	10600	11000	11250	11350	11300	11250	11100	10900
TOTAL NUMBER	77	93	73	63	45	33	46	53	58
NUMBERS OVER $10000	0	0	2	1	1	0	0	2	1
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 642

LEGEND

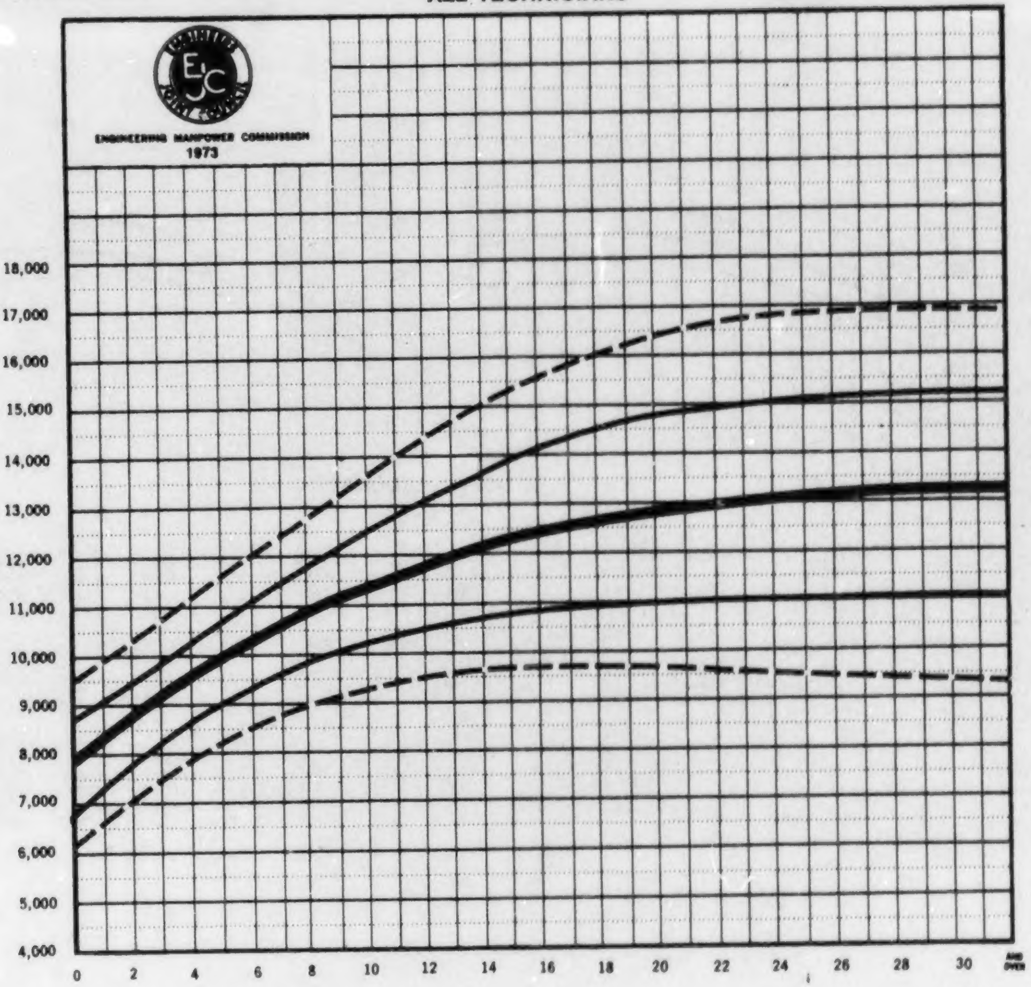
Upper Decile	— — —
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	— — —

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Metal Products

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9500	9900	10300	10700	11150	11550	12000	12400	12800
UPPER QUARTILE	8750	9150	9500	9900	10300	10700	11050	11450	11800
MEDIAN	7950	8400	8800	9200	9600	9950	10300	10600	10900
LOWER QUARTILE	6840	7350	7600	8300	8700	9050	9350	9650	9900
LOWER DECILE	6200	6650	7100	7500	7900	8250	8550	8800	9000
MEAN	7950	8350	8750	9150	9550	9900	10250	10600	10900
TOTAL NUMBER	41	60	101	110	113	162	222	209	181
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	1	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13600	14650	15550	16200	16650	16850	16950	16900	16650
UPPER QUARTILE	12500	13400	14100	14650	14950	15150	15150	15100	14950
MEDIAN	11400	12000	12450	12750	12950	13050	13100	13150	13150
LOWER QUARTILE	10250	10650	10850	10950	11020	11000	11050	11050	11050
LOWER DECILE	9350	9600	9650	9600	9550	9500	9450	9400	9400
MEAN	11450	12100	12550	12850	13000	13100	13100	13100	13100
TOTAL NUMBER	497	436	356	311	260	269	233	357	470
NUMBERS OVER $18000	1	2	2	0	6	9	9	19	17
NUMBERS UNDER $5000	0	0	0	0	1	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 4396

LEGEND

Upper Decile	— — —
Upper Quartile	——
Median	━━
Lower Quartile	——
Lower Decile	— — —

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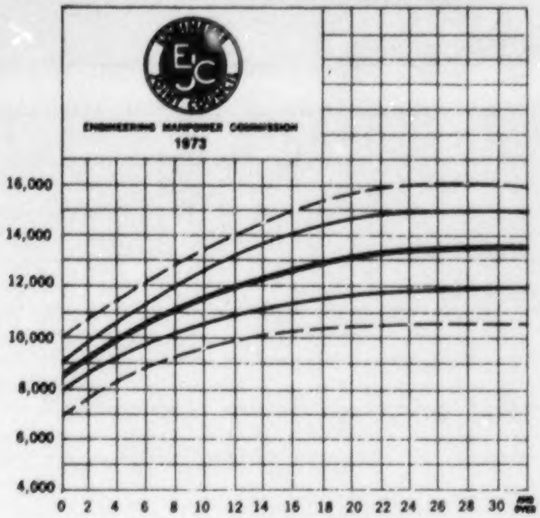
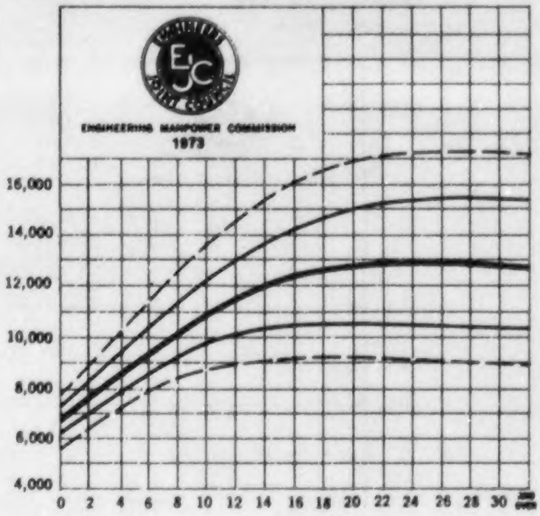
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Metal Products

Annual Salary by Equivalent Years Since Graduation from Technical Institute* 2-YEAR GRADUATES



Annual Salary by Equivalent Years Since Graduation from Technical Institute* NON GRADUATES



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	10000	10350	10700	11050	11450	11800	12150	12500	12850
UPPER QUARTILE	9050	9400	9800	10150	10500	10900	11250	11600	11900
MEDIAN	8600	8950	9250	9600	9900	10200	10500	10750	11050
LOWER QUARTILE	8000	8300	8600	8850	9150	9400	9650	9850	10100
LOWER DECILE	6950	7350	7700	8050	8350	8600	8900	9100	9300
MEAN	8500	8850	9200	9550	9900	10200	10500	10800	11100
TOTAL NUMBER	23	45	76	76	88	122	160	151	131
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13900	14350	15100	15600	15950	16100	16100	15950	15550
UPPER QUARTILE	12550	13400	14050	14500	14800	14950	15000	14900	14750
MEDIAN	11500	12100	12600	12950	13200	13400	13500	13600	13650
LOWER QUARTILE	10450	10950	11300	11550	11750	11850	11950	12000	12050
LOWER DECILE	9650	10050	10250	10400	10500	10550	10600	10600	10600
MEAN	11600	12200	12700	13000	13250	13350	13450	13550	13550
TOTAL NUMBER	332	267	210	159	122	100	76	135	147
NUMBERS OVER $18000	1	2	2	3	3	4	1	9	1
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 2420

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	7750	8300	8900	9500	10100	10700	11350	11950	12550
UPPER QUARTILE	7450	7900	8350	8850	9330	9800	10300	10800	11250
MEDIAN	6900	7300	7750	8150	8600	9000	9450	9850	10200
LOWER QUARTILE	6200	6600	7050	7500	7900	8300	8650	9000	9300
LOWER DECILE	5600	6050	6500	6950	7300	7700	8000	8250	8900
MEAN	6800	7250	7700	8200	8650	9100	9550	9950	10350
TOTAL NUMBER	16	15	25	34	33	40	62	56	58
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	1	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13650	15100	16150	16800	17100	17200	17200	17100	16950
UPPER QUARTILE	12150	13400	14350	15000	15350	15500	15450	15300	15050
MEDIAN	10950	11800	12400	12750	12850	12850	12800	12650	12500
LOWER QUARTILE	9800	10250	10450	10500	10500	10450	10400	10350	10300
LOWER DECILE	8800	9050	9150	9100	9050	9000	8950	8950	8900
MEAN	11050	11930	12450	12750	12930	12950	12900	12850	12800
TOTAL NUMBER	165	169	146	152	146	161	157	222	323
NUMBERS OVER $18000	0	0	6	5	6	5	8	14	16
NUMBERS UNDER $5000	0	0	0	0	1	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 1976

LEGEND

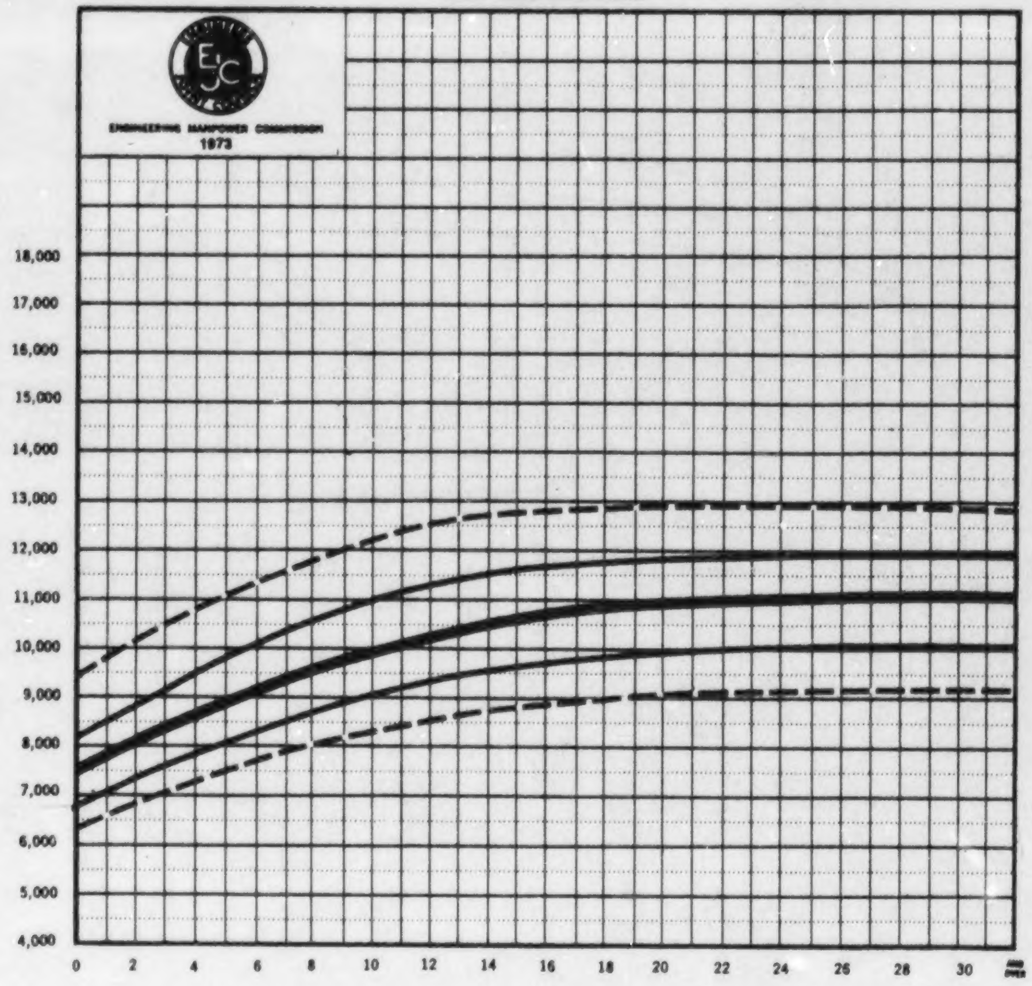
Upper Decile	– – –
Upper Quartile	───
Median	━━━
Lower Quartile	───
Lower Decile	– – –

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this in considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Miscellaneous Manufacturing

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9500	9850	10200	10500	10850	11100	11400	11600	11850
UPPER QUARTILE	8150	8500	8850	9200	9500	9800	10050	10350	10550
MEDIAN	7500	7833	8050	8350	8633	8900	9160	9350	9950
LOWER QUARTILE	6850	7150	7400	7600	7850	8100	8300	8500	8700
LOWER DECILE	6400	6650	6900	7100	7350	7550	7750	7900	8050
MEAN	7750	8050	8350	8650	8900	9200	9400	9650	9850
TOTAL NJMBER	60	73	96	80	66	87	122	112	92
NJMBERS OVER $18000	0	1	0	0	0	0	1	1	4
NJMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12200	12600	12800	12950	12950	12950	12950	12900	12850
UPPER QUARTILE	10950	11400	11650	11850	11900	11950	11950	11950	11900
MEDIAN	9950	10400	10700	10850	10950	11000	11050	11000	11000
LOWER QUARTILE	9000	9450	9766	9900	10030	10050	10056	10650	10000
LOWER DECILE	8350	8700	8900	9050	9100	9150	9150	9150	9150
MEAN	10200	10600	10850	11000	11050	11100	11100	11050	11050
TOTAL NJMBER	226	152	143	102	95	89	94	120	132
NJMBERS OVER $18000	6	3	2	0	0	0	1	0	0
NJMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 1935

LEGEND

Upper Decile	— — —
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	— — —

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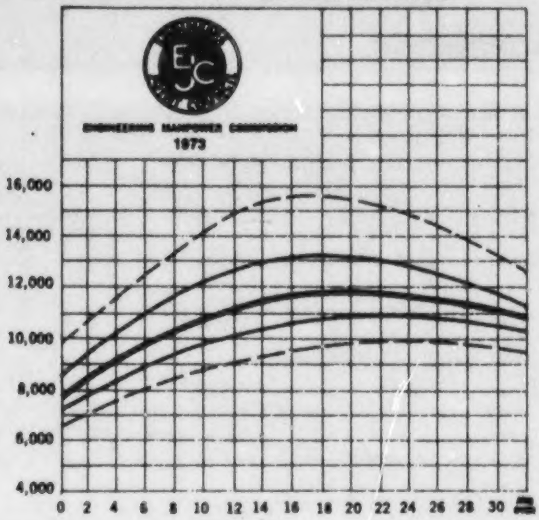
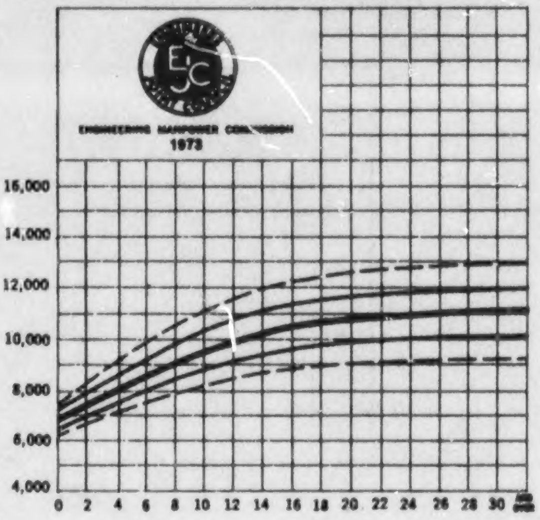
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Miscellaneous Manufacturing

Annual Salary by Equivalent Years Since Graduation from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent Years Since Graduation from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9850	10300	10750	11150	11600	12050	12500	12900	13350
UPPER QUARTILE	8600	9000	9400	9800	10200	10550	10950	11300	11600
MEDIAN	7900	8230	8550	8850	9200	9500	9800	10050	10350
LOWER QUARTILE	7250	7550	7800	8100	8350	8600	8900	9150	9350
LOWER DECILE	6650	6900	7150	7400	7600	7850	8050	8300	8500
MEAN	8150	8500	8850	9150	9500	9850	10150	10450	10750
TOTAL NUMBER	43	51	57	47	26	42	63	55	42
NUMBERS OVER $18000	0	1	0	0	0	0	1	1	4
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	3

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14100	15050	15600	15700	0	0	0	12950	10350
UPPER QUARTILE	12200	12850	13150	13150	0	0	0	11200	10250
MEDIAN	10800	11350	11650	11750	0	0	0	10750	10150
LOWER QUARTILE	9800	10300	10650	10850	0	0	0	10350	9900
LOWER DECILE	8850	9300	9600	9800	0	0	0	9450	9150
MEAN	11300	11850	12150	12250	0	0	0	10800	10000
TOTAL NUMBER	92	46	27	14	4	4	3	5	5
NUMBERS OVER $18000	6	3	2	0	3	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 626

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	7500	7950	8350	8750	9150	9550	9900	10250	10550
UPPER QUARTILE	7200	7600	7950	8300	8650	8950	9300	9600	9850
MEDIAN	6900	7230	7500	7800	8050	8350	8600	8850	9100
LOWER QUARTILE	6450	6750	7050	7300	7950	7800	8050	8250	8450
LOWER DECILE	6100	6400	6650	6900	7100	7350	7550	7750	7900
MEAN	6850	7200	7500	7800	8100	8400	8700	8950	9200
TOTAL NUMBER	17	22	33	33	48	45	59	57	58
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	3
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	11100	11750	12250	12550	12700	12850	12900	12950	13000
UPPER QUARTILE	10350	10950	11350	11600	11800	11900	11950	12000	12000
MEDIAN	9950	10050	10450	10700	10900	11000	11050	11100	11100
LOWER QUARTILE	8850	9300	9600	9800	9950	10000	10050	10100	10100
LOWER DECILE	8250	8600	8800	8950	9050	9100	9150	9150	9150
MEAN	9600	10150	10500	10750	10900	11000	11050	11100	11150
TOTAL NUMBER	134	106	116	88	91	85	91	119	127
NUMBERS OVER $18000	0	0	0	3	0	0	1	0	0
NUMBERS UNDER $5000	5	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 1389

LEGEND

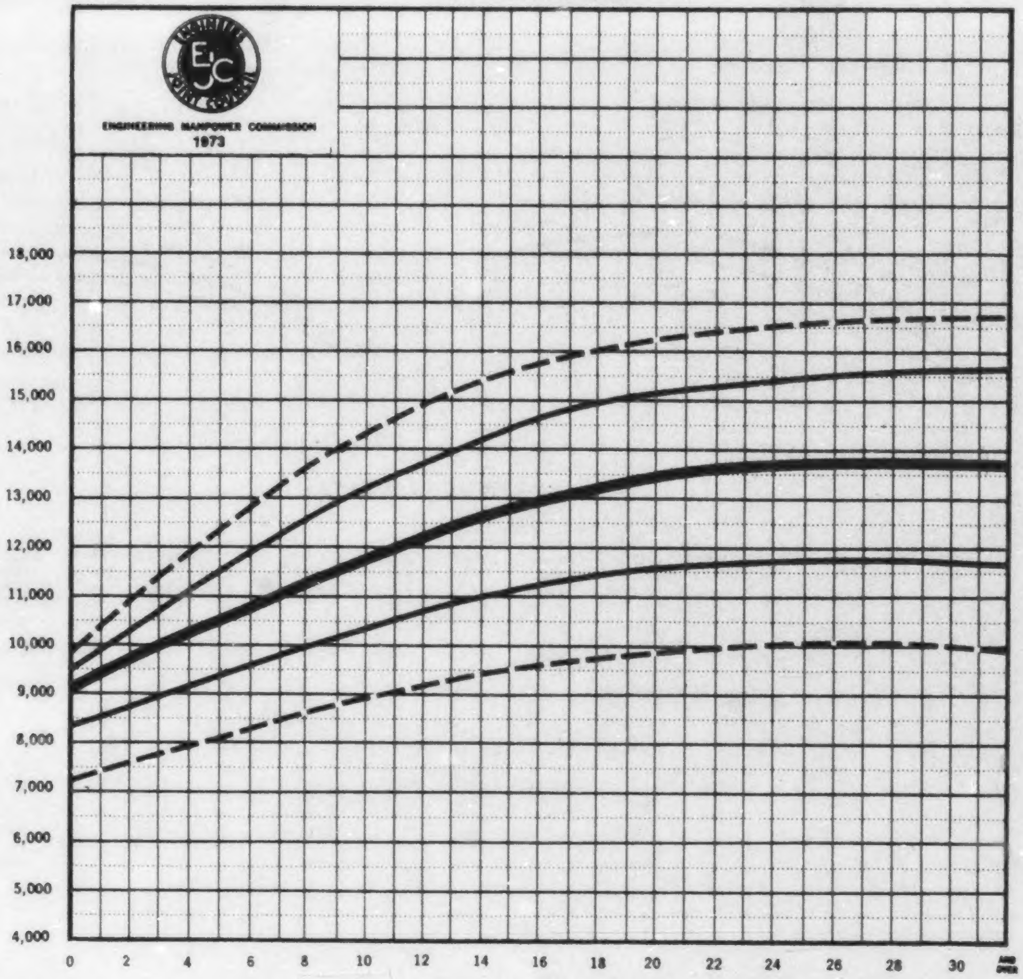
Upper Decile	— — —
Upper Quartile	——
Median	━━━
Lower Quartile	——
Lower Decile	— — —

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

Electrical & Electronic Products

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9900	10400	10950	11450	11950	12450	12850	13300	13650
UPPER QUARTILE	9500	9900	10300	10700	11100	11450	11850	12200	12550
MEDIAN	9100	9400	9700	9950	10250	10550	10800	11050	11300
LOWER QUARTILE	8450	8650	8850	9050	9250	9450	9650	9800	10000
LOWER DECILE	7200	7400	7550	7750	7950	8100	8250	8450	8600
MEAN	8900	9200	9500	9800	10100	10400	10700	10950	11250
TOTAL NUMBER	101	242	302	473	562	568	547	504	470
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

LEGEND

Upper Decile	— — —
Upper Quartile	———
Median	━━━
Lower Quartile	———
Lower Decile	— — —

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14350	15150	15750	16150	16400	16550	16650	16750	16750
UPPER QUARTILE	13150	13950	14600	15050	15350	15500	15550	15600	15600
MEDIAN	11800	12450	12950	13350	13550	13700	13700	13650	13350
LOWER QUARTILE	10350	10800	11200	11500	11730	11800	11800	11700	11300
LOWER DECILE	8900	9300	9600	9850	10000	10050	10050	9950	9650
MEAN	11700	12350	12800	13150	13350	13500	13500	13500	13400
TOTAL NUMBER	1329	1183	1031	895	836	680	620	794	549
NUMBERS OVER $18000	1	0	0	2	3	1	0	5	3
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 11680

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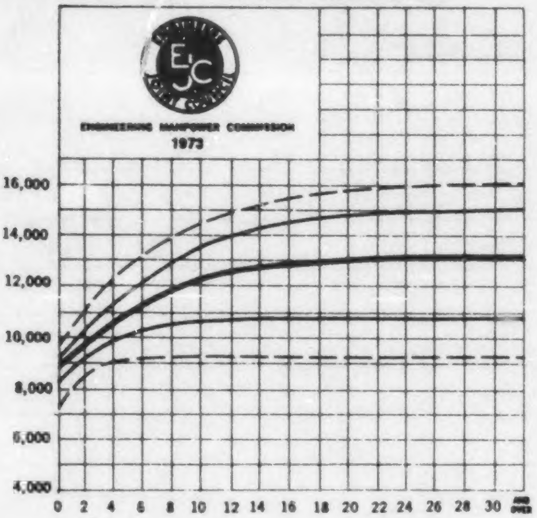
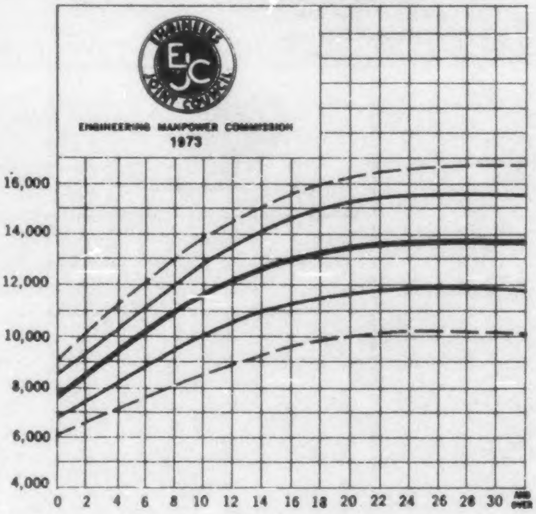
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent Years Since Graduation from Technical Institute* 2-YEAR GRADUATES



Annual Salary by Equivalent Years Since Graduation from Technical Institute* NON GRADUATES



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9700	10400	11100	11750	12300	12850	13300	13700	14050
UPPER QUARTILE	9250	9850	10450	10950	11450	11900	12300	12700	13000
MEDIAN	8900	9400	9850	10250	10650	11000	11300	11550	11800
LOWER QUARTILE	8200	8800	9300	9700	9950	10200	10350	10450	10550
LOWER DECILE	7250	8100	8600	8900	9100	9150	9200	9250	9250
MEAN	8650	9350	9850	10250	10650	11000	11300	11550	11750
TOTAL NUMBER	68	193	230	354	390	356	303	224	211
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14650	15250	15600	15800	15900	16000	16000	16000	16000
UPPER QUARTILE	13550	14150	14550	14800	14900	15000	15000	15050	15050
MEDIAN	12200	12550	12800	12950	13050	13100	13100	13100	13100
LOWER QUARTILE	10700	10750	10800	10800	10800	10800	10800	10800	10800
LOWER DECILE	9250	9250	9250	9250	9250	9250	9250	9250	9250
MEAN	12100	12450	12650	12750	12800	12850	12850	12850	12850
TOTAL NUMBER	433	387	222	165	147	186	47	62	48
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 3956

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9050	9600	10150	10700	11200	11750	12250	12700	13150
UPPER QUARTILE	8600	9050	9450	9900	10350	10800	11250	11700	12100
MEDIAN	7800	8200	8600	9000	9400	9800	10200	10550	10900
LOWER QUARTILE	6850	7200	7500	7850	8150	8500	8850	9150	9450
LOWER DECILE	6100	6350	6600	6900	7150	7400	7700	7950	8200
MEAN	7750	8150	8500	8900	9300	9700	10050	10450	10800
TOTAL NUMBER	33	49	72	119	164	204	244	280	267
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13950	14950	15700	16150	16500	16700	16800	16850	16900
UPPER QUARTILE	12900	13850	14650	15150	15450	15600	15650	15600	15550
MEDIAN	11600	12400	13000	13400	13600	13700	13700	13650	13600
LOWER QUARTILE	10850	10800	11350	11700	11900	11950	11900	11750	11450
LOWER DECILE	8650	9250	9700	10000	10150	10200	10150	10050	9800
MEAN	11450	12250	12850	13250	13500	13600	13600	13550	13450
TOTAL NUMBER	896	796	889	730	691	572	573	732	981
NUMBERS OVER $18000	0	0	0	0	2	1	0	5	3
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 7732

LEGEND

Upper Decile	— — —
Upper Quartile	———
Median	━━━
Lower Quartile	———
Lower Decile	— — —

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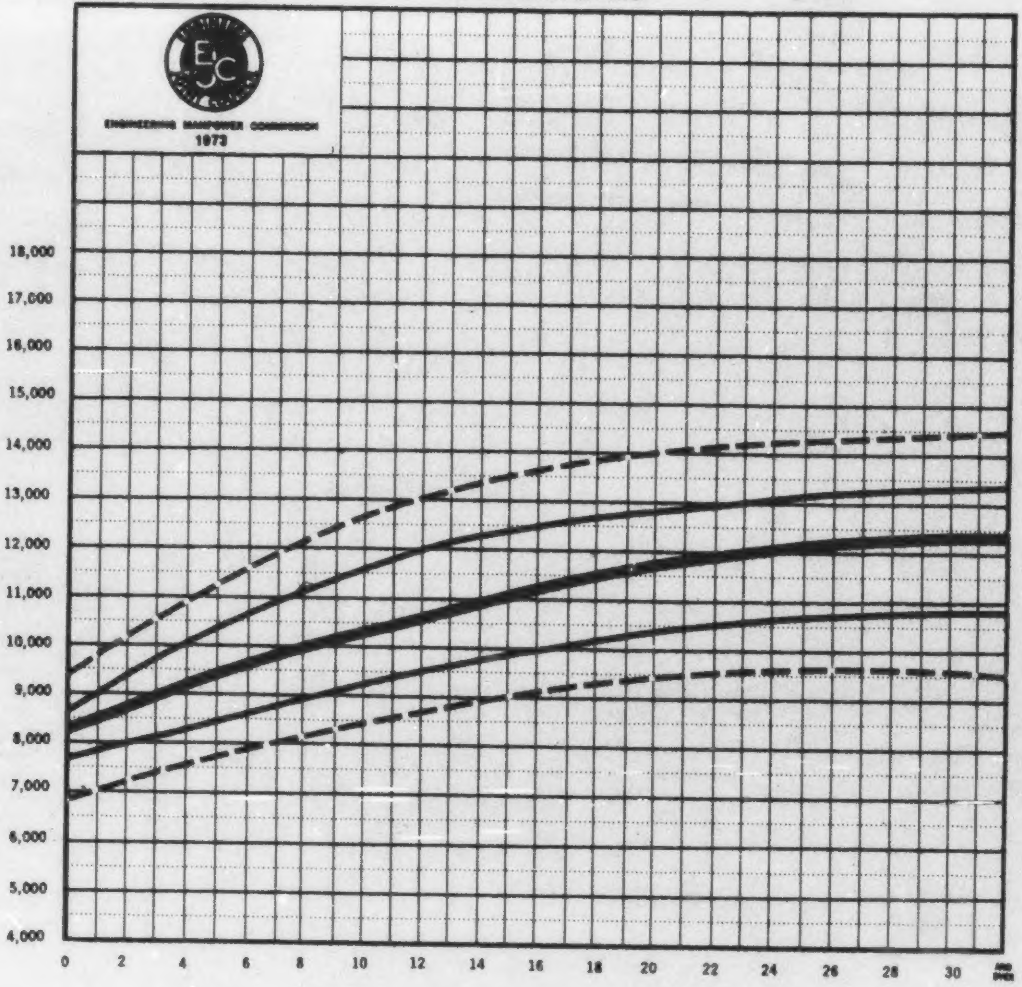
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

Chemical & Petroleum Industry

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9450	9850	10200	10600	10900	11250	11950	11050	12100
UPPER QUARTILE	8700	9050	9400	9700	10000	10300	10600	10050	11100
MEDIAN	8450	8650	8850	9050	9250	9450	9650	9000	10000
LOWER QUARTILE	7750	7900	8050	8200	8350	8500	8650	8750	8900
LOWER DECILE	6900	7350	7250	7400	7550	7700	7850	8000	8150
MEAN	8250	8500	8750	9063	9230	9490	9650	9850	10050
TOTAL NUMBER	22	27	21	29	47	74	65	52	63
NUMBERS OVER $10000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

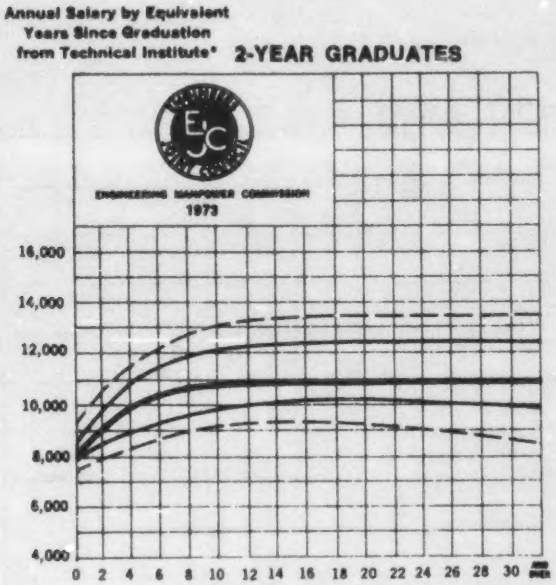
LEGEND

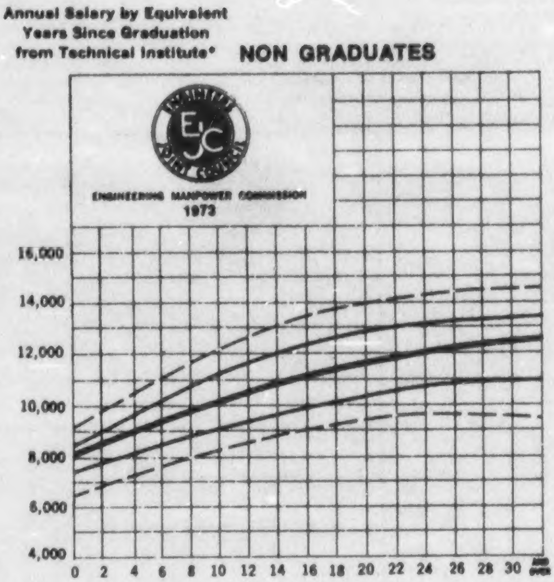
Upper Decile	— — —
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	— — —

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12600	13150	13606	13950	14150	14300	14400	14500	14550
UPPER QUARTILE	11950	12100	12500	12800	13000	13150	13250	13350	13350
MEDIAN	10350	10800	11200	11550	11850	12050	12250	12400	12550
LOWER QUARTILE	9200	9600	9950	10250	10900	10700	10800	10850	10500
LOWER DECILE	8460	8800	9100	9350	9910	9600	9600	9900	9100
MEAN	10400	10900	11250	11590	11750	11950	12050	12150	12200
TOTAL NUMBER	112	88	65	73	84	86	105	153	120
NUMBERS OVER $10000	0	0	0	3	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 1266

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.





2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9100	9750	10400	10950	11450	11900	12250	12550	12750
UPPER QUARTILE	8450	9250	9950	10500	10950	11300	11550	11730	11900
MEDIAN	8150	8750	9250	9650	9950	10200	10400	10500	10650
LOWER QUARTILE	8000	8250	8500	8750	8950	9150	9300	9500	9600
LOWER DECILE	7400	7650	7850	8100	8300	8450	8650	8800	8900
MEAN	8300	8750	9150	9500	9850	10100	10350	10600	10750
TOTAL NUMBER	11	15	8	11	16	20	23	17	15
NUMBERS OVER $19000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13100	13350	13400	13400	13400	13400	0	13350	13350
UPPER QUARTILE	12100	12250	12300	12300	12350	12350	0	12350	12350
MEDIAN	10750	10850	10900	10900	10950	10950	0	10950	10950
LOWER QUARTILE	9850	10050	10150	10150	10100	10050	0	9950	9850
LOWER DECILE	9150	9300	9350	9250	9100	8900	0	8450	8150
MEAN	11000	11200	11200	11200	11150	11100	0	11000	11000
TOTAL NUMBER	32	19	7	13	10	6	3	7	5
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 238

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9150	9500	9850	10150	10500	10800	11100	11400	11700
UPPER QUARTILE	8550	8850	9150	9450	9750	10050	10300	10550	10800
MEDIAN	8150	8400	8600	8800	9000	9200	9400	9600	9800
LOWER QUARTILE	7450	7600	7750	7900	8100	8250	8400	8550	8700
LOWER DECILE	6450	6650	6850	7000	7200	7350	7550	7700	7900
MEAN	7950	8200	8450	8700	8900	9150	9400	9600	9800
TOTAL NUMBER	11	12	13	10	31	54	42	35	20
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12200	12850	13400	13850	14150	14350	14550	14650	14700
UPPER QUARTILE	11250	11850	12350	12700	13000	13200	13350	13450	13500
MEDIAN	10150	10650	11100	11450	11800	12050	12300	12500	12700
LOWER QUARTILE	9050	9500	9900	10250	10550	10800	10900	10950	10850
LOWER DECILE	8200	8650	9050	9300	9500	9600	9600	9500	9150
MEAN	10200	10700	11150	11500	11750	11950	12100	12250	12300
TOTAL NUMBER	80	69	58	68	74	88	102	146	115
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 1028

LEGEND

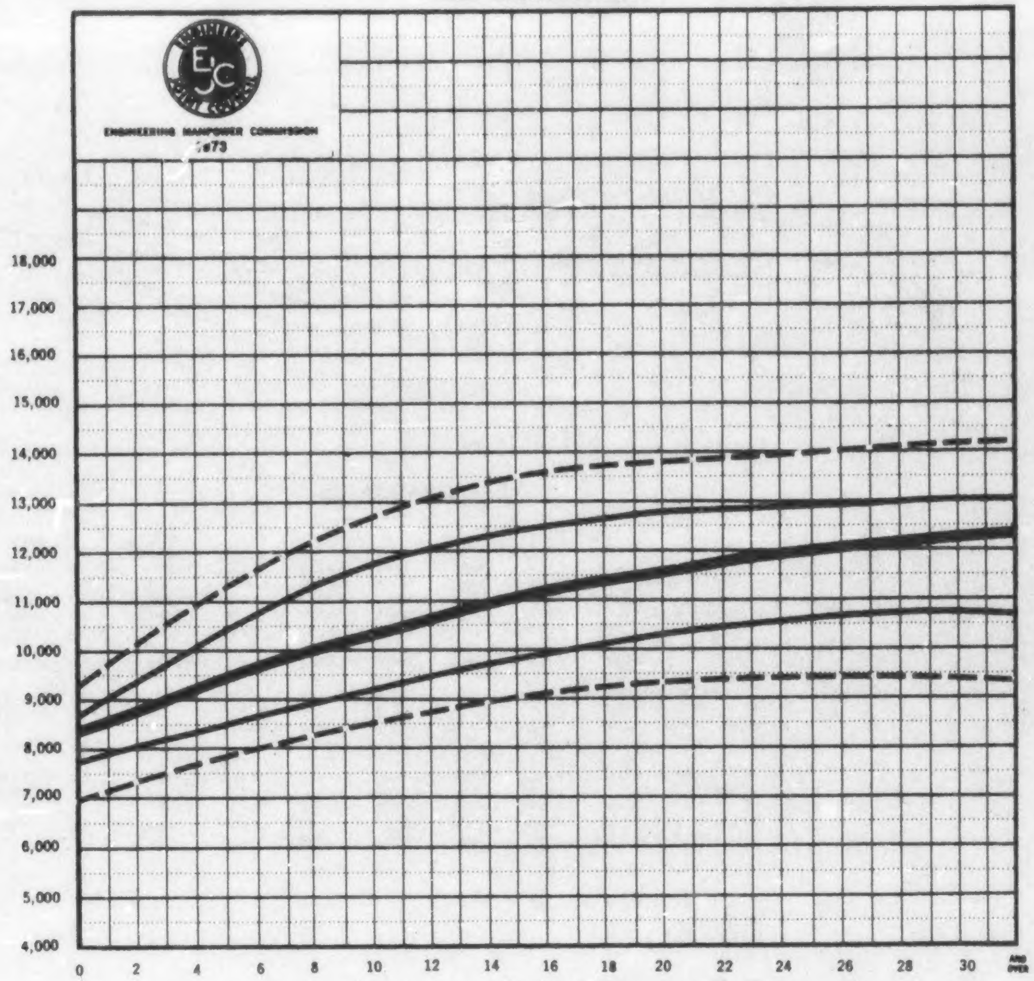
Upper Decile	– – –
Upper Quartile	───
Median	▬▬▬
Lower Quartile	───
Lower Decile	– – –

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered eqbivalent to age 20. For Bachelor's degree the equivalent age is 22.

Chemicals

**Annual Salary by Equivalent
Years Since Graduation
from Technical Institute***

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9300	9750	10150	10600	10950	11300	11650	11950	12200
UPPER QUARTILE	8550	8950	9350	9750	10050	10400	10700	10950	11200
MEDIAN	8450	8650	8850	9050	9250	9450	9600	9800	10000
LOWER QUARTILE	7800	7950	8050	8200	8350	8500	8600	8750	8900
LOWER DECILE	6950	7100	7250	7450	7600	7750	7900	8050	8200
MEAN	8200	8500	8750	9000	9250	9450	9700	9900	10100
TOTAL NUMBER	21	27	21	26	44	60	59	49	39
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12650	13200	13550	13750	13900	14000	14050	14100	14100
UPPER QUARTILE	11650	12150	12500	12700	12850	12950	13000	13050	13050
MEDIAN	10300	10750	11150	11500	11750	12000	12150	12350	12450
LOWER QUARTILE	9150	9550	9850	10150	10400	10550	10650	10650	10350
LOWER DECILE	8500	8850	9100	9300	9400	9450	9450	9350	9050
MEAN	10450	10850	11200	11450	11650	11750	11850	11900	11950
TOTAL NUMBER	90	80	51	57	65	69	79	124	91
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 1060

LEGEND

Upper Decile	– – –
Upper Quartile	———
Median	━━━
Lower Quartile	———
Lower Decile	– – –

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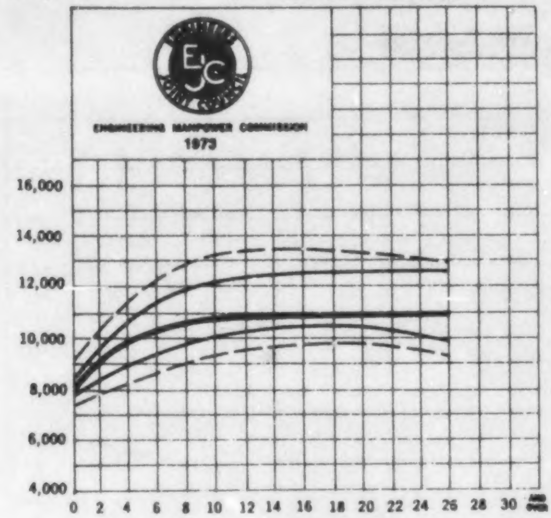
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

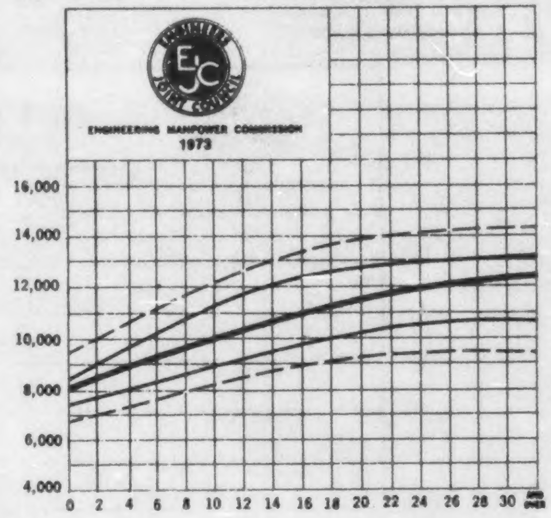
Annual Salary by Equivalent Years Since Graduation from Technical Institute*

2-YEAR GRADUATES



Annual Salary by Equivalent Years Since Graduation from Technical Institute*

NON GRADUATES



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9150	9750	10350	10900	11400	11850	12250	12600	12900
UPPER QUARTILE	8550	9200	9600	10300	10750	11100	11400	11650	11850
MEDIAN	8150	8700	9200	9600	9950	10200	10400	10550	10650
LOWER QUARTILE	7950	8200	8450	8700	8950	9150	9350	9550	9750
LOWER DECILE	7450	7650	7850	8050	8250	8400	8600	8750	8900
MEAN	8300	8700	9100	9450	9800	10100	10350	10600	10800
TOTAL NUMBER	11	15	8	13	16	18	23	16	15
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13250	13500	13450	13300	13100	12900	0	0	0
UPPER QUARTILE	12100	12350	12500	12550	12950	12600	0	0	0
MEDIAN	10800	10900	10950	10950	10950	10950	0	0	0
LOWER QUARTILE	10050	10350	10450	10400	10250	9950	0	0	0
LOWER DECILE	9200	9550	9750	9800	9700	9450	0	0	0
MEAN	11100	11350	11450	11400	11300	11200	0	0	0
TOTAL NUMBER	27	10	6	11	4	5	1	4	2
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 215

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9450	9750	10050	10300	10600	10850	11150	11400	11650
UPPER QUARTILE	8450	8800	9150	9450	9750	10050	10350	10600	10850
MEDIAN	8150	8350	8550	8750	8950	9150	9350	9500	9700
LOWER QUARTILE	7450	7600	7750	7900	8050	8200	8250	8550	8650
LOWER DECILE	6700	6900	7050	7200	7350	7500	7650	7850	8000
MEAN	8100	8300	8550	8750	8950	9150	9350	9550	9750
TOTAL NUMBER	10	12	13	16	28	50	36	33	24
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12150	12800	13300	13750	14000	14200	14250	14250	14100
UPPER QUARTILE	11300	11850	12300	12600	12850	13000	13350	13150	13200
MEDIAN	10050	10550	10950	11350	11700	11950	12200	12400	12650
LOWER QUARTILE	8950	9400	9750	10100	10400	10600	10700	10700	10350
LOWER DECILE	8250	8650	8950	9200	9350	9450	9450	9350	9350
MEAN	10100	10600	11050	11400	11700	11850	11950	12000	11950
TOTAL NUMBER	71	62	45	46	56	64	78	120	89
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 853

LEGEND

Upper Decile	– – –
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	– – –

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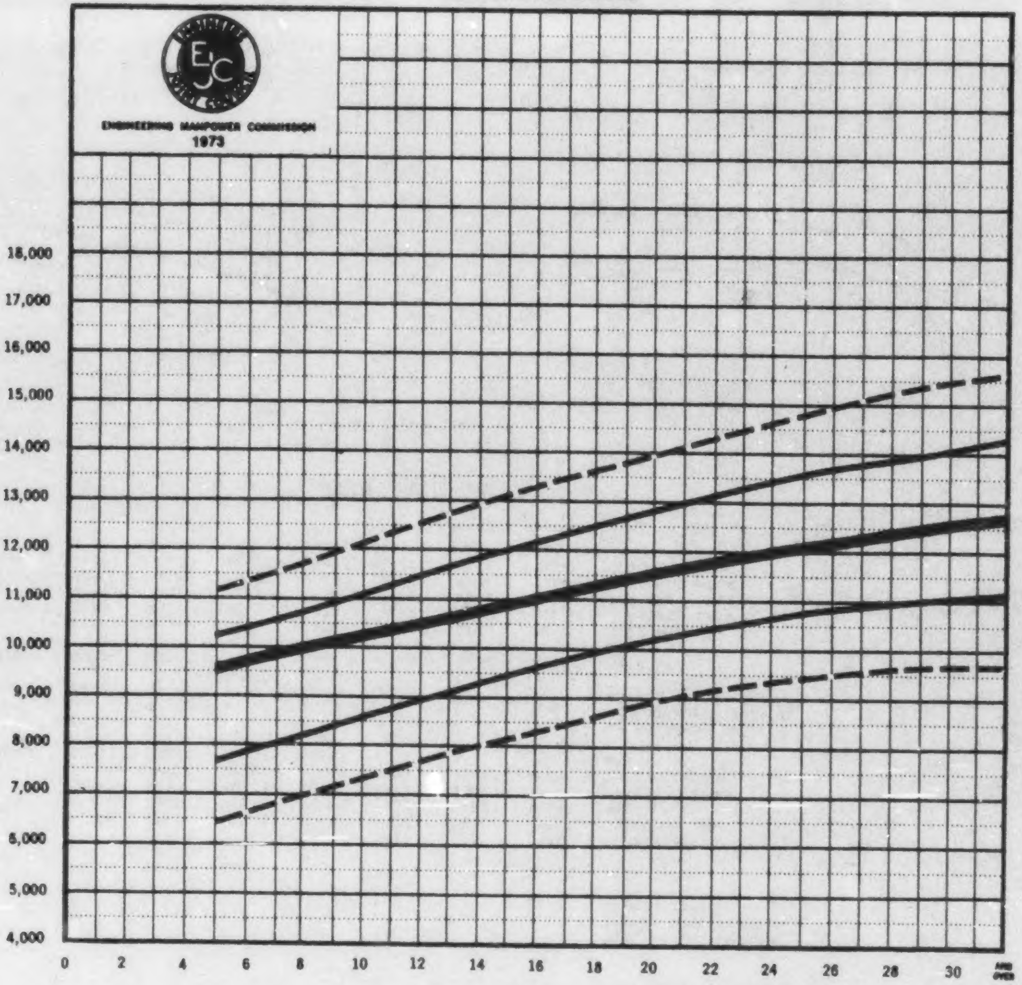
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

Petroleum

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	0	0	0	0	0	11100	11300	11500	11700
UPPER QUARTILE	0	0	0	0	0	10200	10350	10550	10700
MEDIAN	0	0	0	0	0	9550	9650	9800	9950
LOWER QUARTILE	0	0	0	0	0	7600	7800	8000	8150
LOWER DECILE	0	0	0	0	0	6500	6650	6850	7000
MEAN	0	0	0	0	0	8950	9150	9300	9500
TOTAL NUMBER	2	2	1	3	4	13	10	9	9
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12100	12700	13300	13050	14350	14800	15200	15600	15800
UPPER QUARTILE	11100	11650	12150	12650	13150	12950	13900	14250	14500
MEDIAN	10200	10550	10950	11350	11700	12050	12350	12750	13300
LOWER QUARTILE	8550	9100	9600	10100	10500	10800	11000	11050	10600
LOWER DECILE	7350	7900	8350	8800	9200	9450	9600	9600	9100
MEAN	9850	10350	10850	11350	11750	12100	12400	12650	12700
TOTAL NUMBER	24	13	17	20	22	19	28	31	33
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

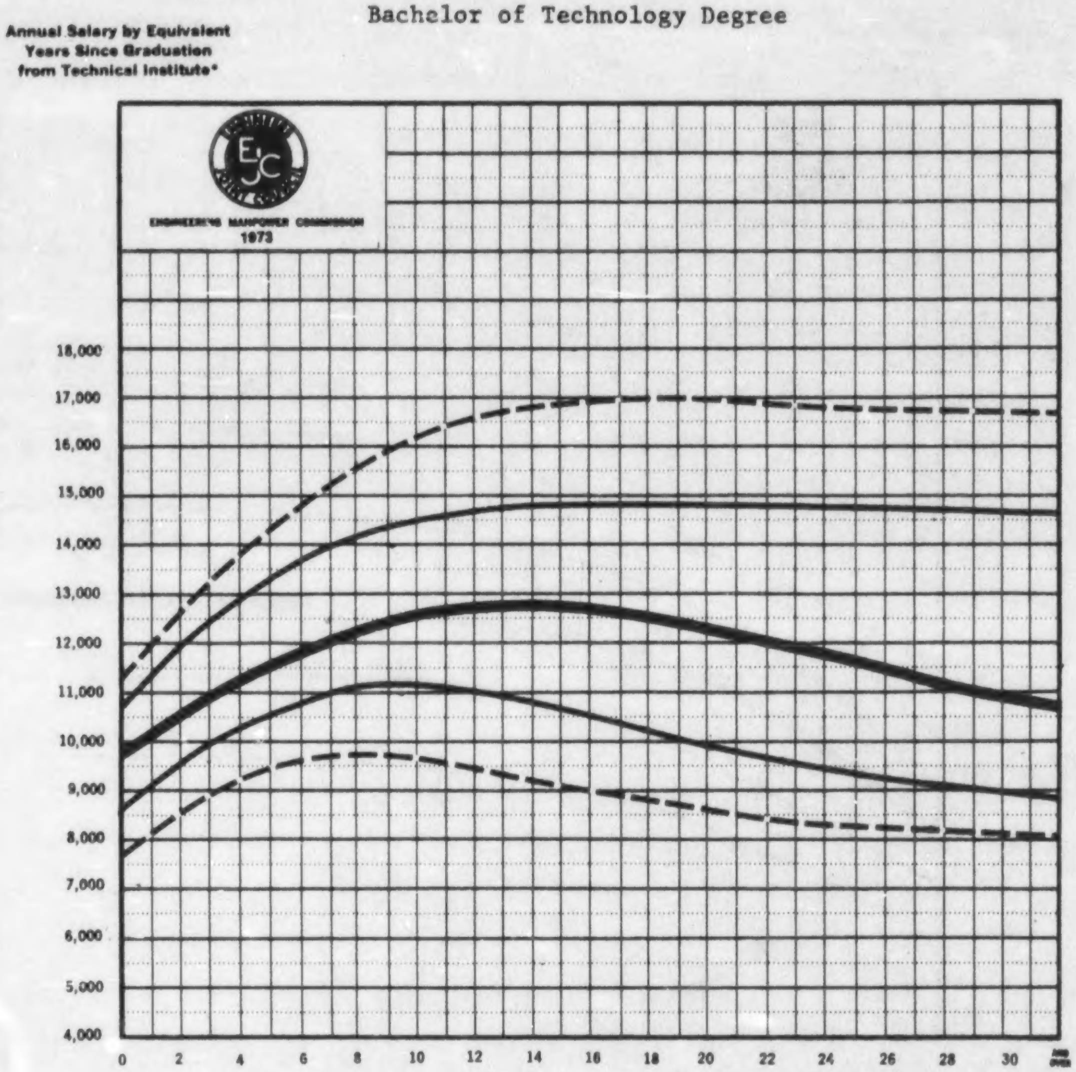
NUMBER OF TECHNICIANS COVERED - 260

LEGEND

Upper Decile	— — —
Upper Quartile	——
Median	━━━
Lower Quartile	——
Lower Decile	— — —

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Nonmanufacturing Industry
Bachelor of Technology Degree



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	11400	12050	12700	13300	13850	14400	14850	15300	15650
UPPER QUARTILE	10800	11400	12000	12500	12900	13300	13650	13900	14150
MEDIAN	9850	10250	10600	10950	11250	11550	11850	12050	12250
LOWER QUARTILE	8600	9100	9550	10000	10350	10650	10850	11050	11150
LOWER DECILE	7750	8250	8650	9000	9300	9500	9650	9700	9750
MEAN	9750	10250	10750	11150	11550	11900	12150	12400	12600
TOTAL NUMBER	44	78	44	71	40	36	15	16	16
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	1
NUMBERS UNDER $5600	0	3	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	16250	16750	16950	17000	16900	16800	16700	16650	16550
UPPER QUARTILE	14450	14700	14800	14800	14750	14700	14700	14650	14650
MEDIAN	12550	12750	12650	12400	12000	11600	11150	10700	10150
LOWER QUARTILE	11150	10900	10500	10050	9650	9300	9050	8850	8700
LOWER DECILE	9650	9350	9000	8700	8450	8250	8100	8050	8000
MEAN	12800	12900	12750	12550	12350	12150	12000	11850	11750
TOTAL NUMBER	36	23	14	13	17	15	8	10	17
NUMBERS OVER $18000	1	1	0	1	1	2	1	0	3
NUMBERS UNDER $5300	0	3	0	0	3	0	6	0	0

NUMBER OF TECHNICIANS COVERED - 513

LEGEND

Upper Decile	— — —
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	— — —

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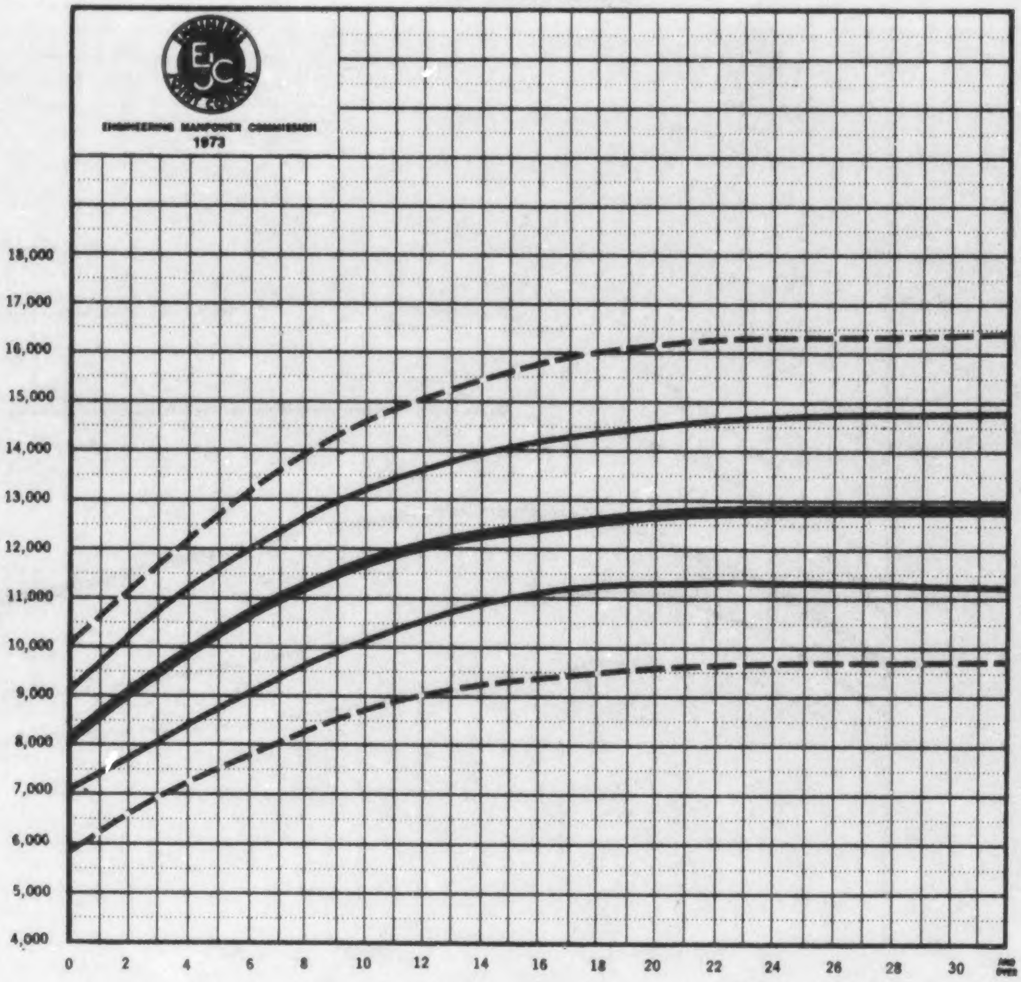
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

All Nonmanufacturing Industry

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	10100	10700	11250	11800	123JJ	12800	13200	13600	13950
UPPER QUARTILE	9250	9750	10250	10750	11200	11600	12000	12350	12650
MEDIAN	8100	8600	9100	9550	9950	10350	10700	11000	11250
LOWER QUARTILE	7100	7450	7800	8100	8450	8750	9050	9350	9600
LOWER DECILE	5900	6250	6600	6950	7250	7550	7850	8100	8350
MEAN	8150	8600	9050	9500	9900	10250	10600	10900	11200
TOTAL NUMBER	230	350	325	503	634	667	730	599	511
NUMBERS OVER $18000	0	0	1	0	0	1	0	2	1
NUMBERS UNDER $5000	9	4	3	2	3	3	2	0	2

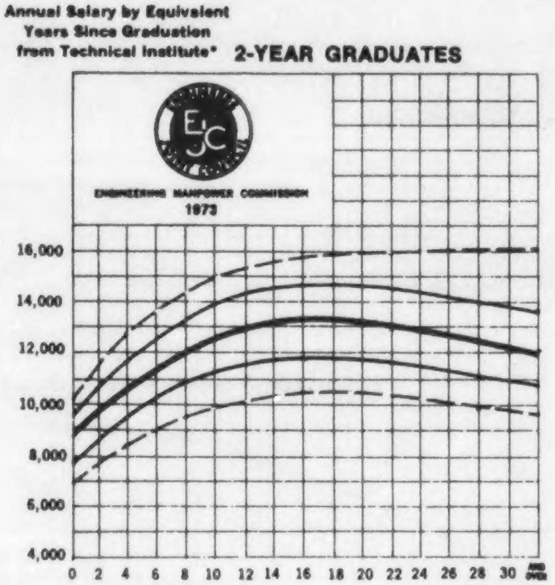
YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14600	15300	15750	16050	16250	16350	16400	16450	16450
UPPER QUARTILE	13200	13800	14200	14450	14650	14700	14800	14800	14800
MEDIAN	11700	12150	12450	12650	12750	12800	12850	12850	12850
LOWER QUARTILE	10100	10703	11100	11350	11400	11400	11350	11250	11150
LOWER DECILE	8700	9150	9400	9550	9600	9650	9650	9650	9650
MEAN	11650	12200	12550	12750	12900	12950	13000	13050	13050
TOTAL NUMBER	1457	1192	1037	914	942	871	743	1019	1191
NUMBERS OVER $18000	6	16	21	21	28	29	15	46	45
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

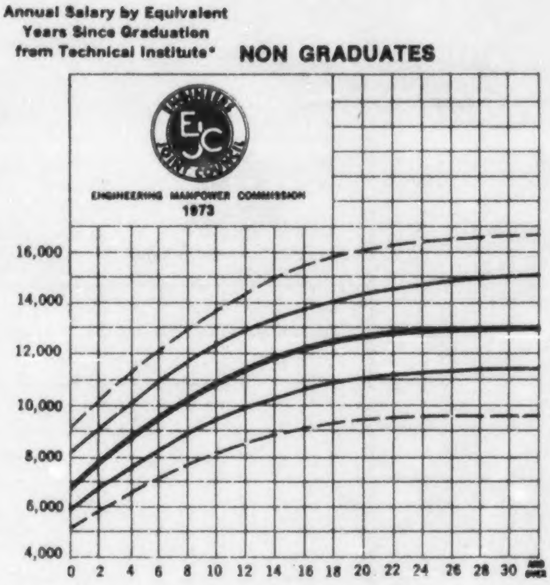
NUMBER OF TECHNICIANS COVERED - 13924

LEGEND

Upper Decile	— — —
Upper Quartile	——
Median	━━
Lower Quartile	——
Lower Decile	— — —

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.





2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	10100	10850	11600	12250	12800	13300	13750	14150	14500
UPPER QUARTILE	9650	10200	10700	11200	11700	12150	12600	13000	13350
MEDIAN	8800	9250	9700	10150	10600	11000	11350	11700	12000
LOWER QUARTILE	7800	8200	8650	9050	9400	9800	10150	10450	10750
LOWER DECILE	6950	7350	7700	8050	8400	8750	9050	9300	9550
MEAN	8750	9250	9700	10200	10600	11000	11400	11750	12050
TOTAL NUMBER	136	252	179	324	394	400	415	291	230
NUMBERS OVER $18000	0	0	1	0	0	0	0	2	1
NUMBERS UNDER $5000	0	0	0	3	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	15000	15500	15750	15900	16000	16050	16050	16050	16050
UPPER QUARTILE	13950	14500	14700	14650	14450	14200	13950	13650	13400
MEDIAN	12550	13050	13200	13150	12900	12650	12350	12000	11650
LOWER QUARTILE	11200	11700	11850	11800	11600	11350	11050	10750	10450
LOWER DECILE	9950	10350	10450	10400	10300	10100	9900	9700	9500
MEAN	12500	12950	13150	13100	13000	12800	12650	12450	12300
TOTAL NUMBER	590	495	316	260	287	173	125	144	222
NUMBERS OVER $18000	2	0	2	11	7	3	4	3	5
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 5249

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9100	9650	10200	10700	11250	11750	12200	12650	13100
UPPER QUARTILE	8150	8650	9100	9550	10050	10450	10900	11300	11650
MEDIAN	6800	7300	7750	8250	8700	9100	9500	9900	10250
LOWER QUARTILE	5900	6300	6700	7100	7500	7850	8200	8550	8850
LOWER DECILE	5150	5500	5800	6150	6500	6800	7100	7350	7650
MEAN	7050	7500	7950	8400	8800	9200	9600	10000	10300
TOTAL NUMBER	94	106	146	179	240	267	315	308	273
NUMBERS OVER $18000	0	0	0	0	0	1	0	0	0
NUMBERS UNDER $5000	9	4	3	2	3	3	2	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13850	14750	15450	15950	16250	16500	16600	16700	16750
UPPER QUARTILE	12350	13200	13850	14300	14600	14800	14950	15050	15050
MEDIAN	10900	11650	12150	12550	12750	12900	12950	13000	13000
LOWER QUARTILE	9450	10150	10650	11000	11250	11400	11450	11500	11500
LOWER DECILE	8100	8650	9050	9300	9450	9550	9600	9650	9700
MEAN	10950	11700	12250	12600	12850	13000	13100	13150	13200
TOTAL NUMBER	867	690	721	646	655	698	618	875	969
NUMBERS OVER $18000	4	8	19	18	13	26	11	63	48
NUMBERS UNDER $5000	0	0	6	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 8675

LEGEND

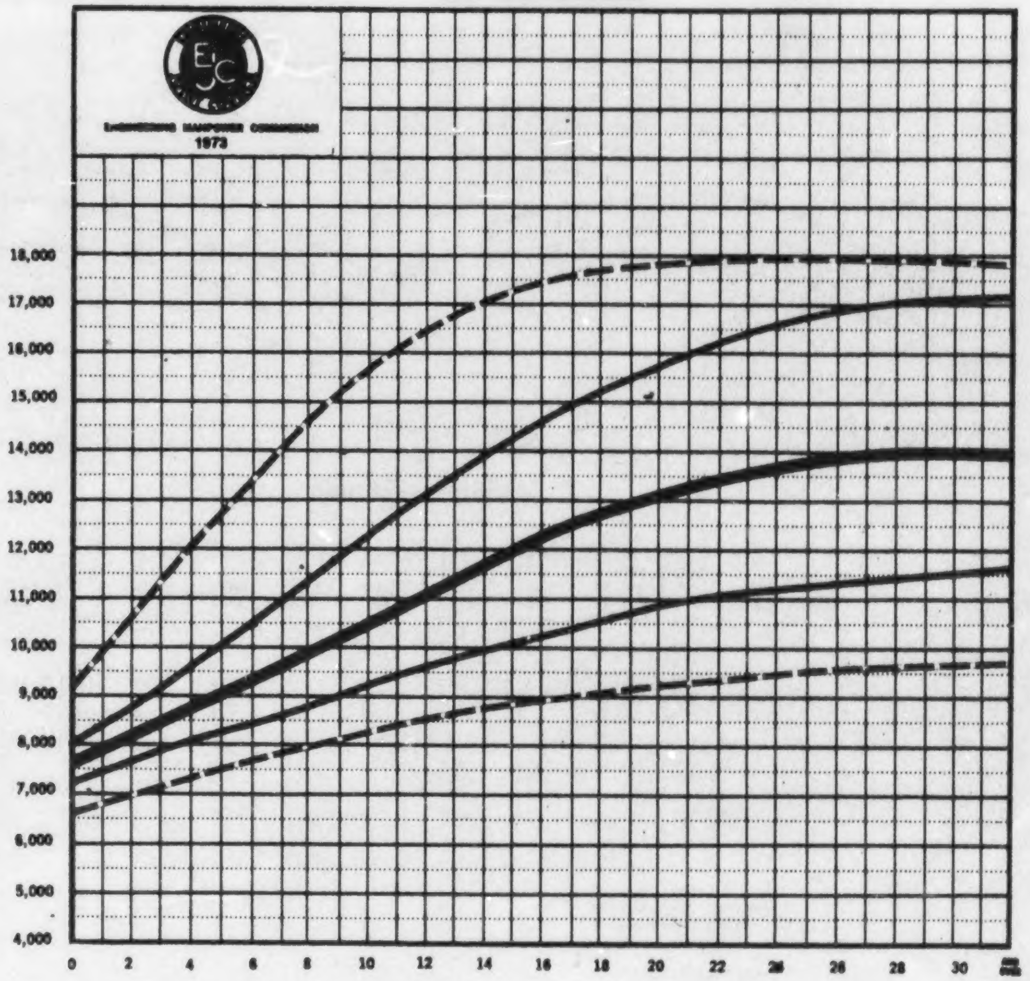
Upper Decile	– – –
Upper Quartile	———
Median	▬▬▬
Lower Quartile	———
Lower Decile	– – –

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Construction & Mining

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9250	9950	10650	11350	12050	12750	13400	14050	14600
UPPER QUARTILE	8000	8400	8800	9200	9600	10000	10450	10900	11300
MEDIAN	7650	7900	8200	8450	8750	9050	9350	9600	9900
LOWER QUARTILE	7250	7450	7650	7850	8050	8250	8450	8650	8850
LOWER DECILE	6650	6800	7000	7150	7350	7500	7650	7800	7950
MEAN	7900	8200	8550	8850	9200	9550	9850	10200	10500
TOTAL NUMBER	14	13	19	27	38	26	39	37	20
NUMBERS OVER $18000	0	0	1	0	0	1	0	2	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

LEGEND

Upper Decile	— — —
Upper Quartile	———
Median	━━━
Lower Quartile	———
Lower Decile	— — —

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	15650	16600	17450	17800	17950	17950	17900	17850	17800
UPPER QUARTILE	12200	13450	14550	15500	16250	16700	17000	17100	16950
MEDIAN	10500	11400	12200	12900	13450	13850	14000	13950	13200
LOWER QUARTILE	9250	9800	10250	10700	11050	11300	11450	11600	11550
LOWER DECILE	8250	8600	8900	9150	9350	9500	9550	9650	9700
MEAN	11100	12000	12700	13250	13650	13900	14050	14000	13850
TOTAL NUMBER	76	67	61	58	41	47	33	60	46
NUMBERS OVER $18000	4	6	5	13	7	15	2	9	12
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 722

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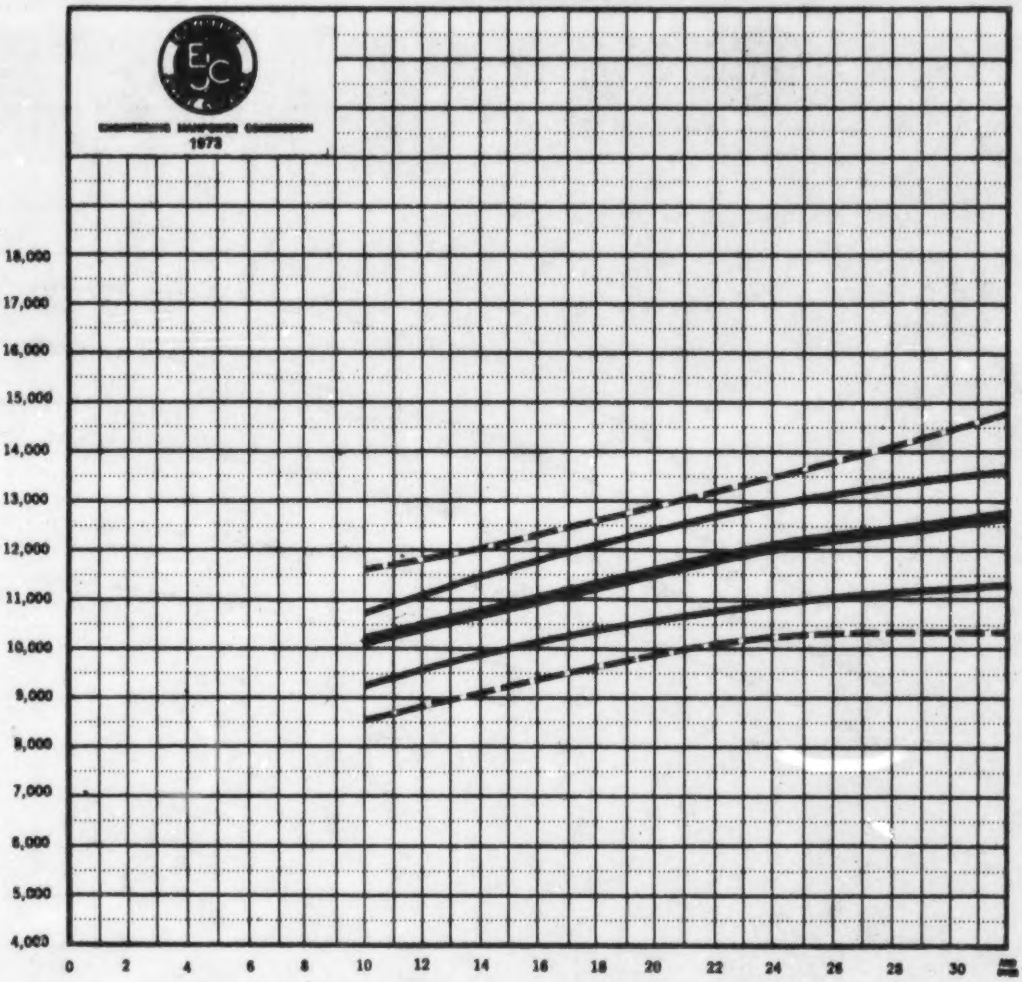
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

Gas Utilities & Pipelines

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	0	0	0	0	11000	0	11200	11300	0
UPPER QUARTILE	0	0	0	0	9750	0	10100	10250	0
MEDIAN	0	0	0	0	9100	0	9450	9600	0
LOWER QUARTILE	0	0	0	0	8390	0	8700	8850	0
LOWER DECILE	0	0	0	0	7950	0	7900	8050	0
MEAN	0	0	0	0	9150	0	9450	9600	0
TOTAL NUMBER	0	1	1	2	7	4	9	8	4
NUMBERS OVER $14000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

LEGEND

Upper Decile — — —
Upper Quartile ———
Median ▬▬▬
Lower Quartile ———
Lower Decile — - —

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	11600	11900	12300	12700	13150	13600	14100	14050	16150
UPPER QUARTILE	10750	11250	11750	12200	12600	13000	13300	13600	13000
MEDIAN	10100	10550	11000	11450	11850	12150	12450	12650	12700
LOWER QUARTILE	9350	9750	10150	10450	10750	11000	11150	11350	11500
LOWER DECILE	8950	9000	9400	9800	10100	10300	10250	10350	9800
MEAN	10100	10500	10950	11350	11730	12050	12300	12600	12700
TOTAL NUMBER	26	33	23	23	30	31	24	26	37
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 289

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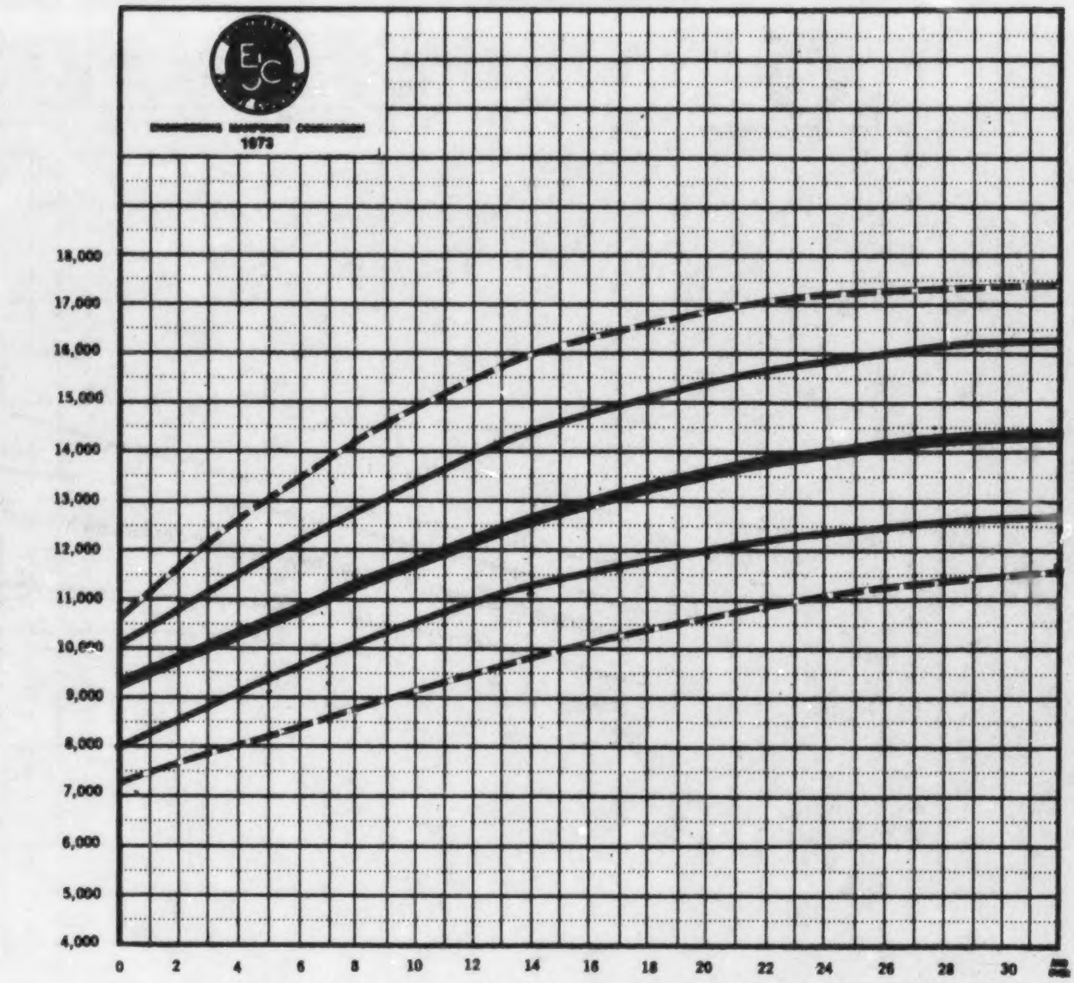
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Electric Utilities

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	10650	11200	11650	12150	12600	13050	13450	13850	14250
UPPER QUARTILE	10050	10400	10750	11150	11500	11800	12150	12450	12800
MEDIAN	9200	9500	9750	10050	10350	10600	10850	11100	11350
LOWER QUARTILE	8000	8250	8650	8850	9100	9300	9600	9850	10100
LOWER DECILE	7250	7450	7650	7850	8000	8250	8400	8600	8750
MEAN	9150	9450	9750	10050	10350	10600	10900	11150	11400
TOTAL NUMBER	80	116	156	215	234	250	273	271	234
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	1
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14900	15700	16300	16750	17050	17250	17350	17450	17500
UPPER QUARTILE	13350	14100	14750	15200	15600	15900	16100	16250	16400
MEDIAN	11800	12400	12950	13350	13700	14000	14200	14350	14500
LOWER QUARTILE	10500	11100	11550	11900	12200	12400	12550	12650	12700
LOWER DECILE	9100	9600	10100	10500	10850	11150	11400	11700	11900
MEAN	11850	12500	13050	13450	13800	14100	14300	14400	14600
TOTAL NUMBER	960	376	369	383	300	300	275	324	304
NUMBERS OVER $18000	1	7	14	7	0	12	9	33	28
NUMBERS UNDER $5000	0	0	0	0	0	0	0	4	0

NUMBER OF TECHNICIANS COVERED - 4990

LEGEND

Upper Decile	— — —
Upper Quartile	———
Median	━━━━
Lower Quartile	———
Lower Decile	— — —

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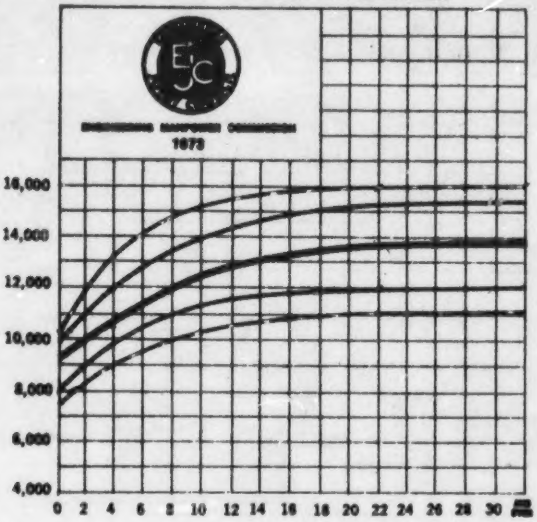
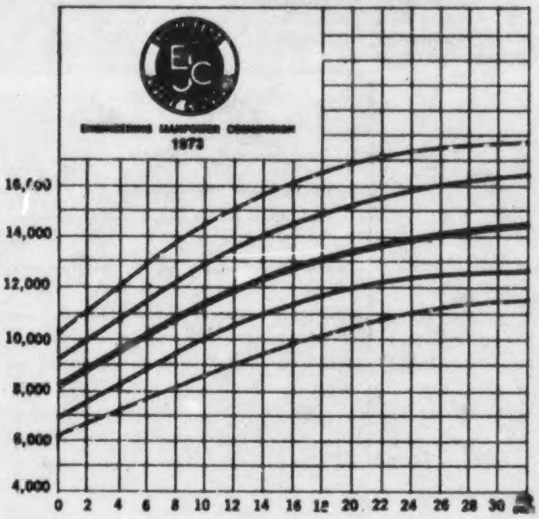
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Electric Utilities

Annual Salary by Equivalent Years Since Graduation from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent Years Since Graduation from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	10200	11050	11850	12550	13150	13700	14100	14500	14800
UPPER QUARTILE	9900	10450	11000	11500	11950	12400	12750	13100	13400
MEDIAN	9200	9600	10000	10400	10750	11100	11400	11700	11950
LOWER QUARTILE	8000	8550	9000	9450	9850	10150	10450	10700	10950
LOWER DECILE	7550	7950	8350	8700	9000	9300	9550	9750	9950
MEAN	9250	9700	10150	10550	10900	11250	11600	11850	12150
TOTAL NUMBER	58	84	101	143	140	131	155	123	98
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	1
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	15250	15650	15850	15950	16000	16000	16000	16000	16000
UPPER QUARTILE	13950	14500	14900	15100	15250	15350	15400	15400	15400
MEDIAN	12400	12900	13250	13500	13650	13750	13800	13850	13850
LOWER QUARTILE	11300	11600	11800	11900	12000	12000	12000	12050	12050
LOWER DECILE	10300	10650	10850	11000	11350	11100	11100	11150	11150
MEAN	12950	13050	13350	13550	13650	13750	13800	13800	13800
TOTAL NUMBER	216	135	94	80	77	69	31	37	41
NUMBERS OVER $18000	0	2	0	2	1	1	1	1	2
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 1767

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	10200	10650	11100	11550	12000	12450	12850	13300	13750
UPPER QUARTILE	9200	9600	10000	10400	10800	11150	11550	11900	12250
MEDIAN	8200	8550	8900	9250	9600	9900	10250	10550	10850
LOWER QUARTILE	6950	7300	7600	7950	8250	8600	8900	9200	9500
LOWER DECILE	6100	6350	6600	6900	7150	7400	7650	7900	8150
MEAN	8150	8500	8850	9250	9600	9900	10250	10600	10900
TOTAL NUMBER	22	32	55	72	94	119	110	140	136
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14400	15400	16150	16700	17150	17400	17600	17750	17850
UPPER QUARTILE	12950	13800	14550	15150	15600	15950	16200	16400	16550
MEDIAN	11400	12150	12800	13300	13700	14000	14200	14400	14550
LOWER QUARTILE	10000	10750	11350	11800	12150	12450	12600	12750	12850
LOWER DECILE	8600	9300	9900	10400	10800	11150	11400	11650	11800
MEAN	11500	12250	12800	13400	13850	14100	14350	14500	14600
TOTAL NUMBER	350	243	275	243	231	251	244	287	263
NUMBERS OVER $18000	1	5	14	5	7	11	4	32	26
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 3183

LEGEND

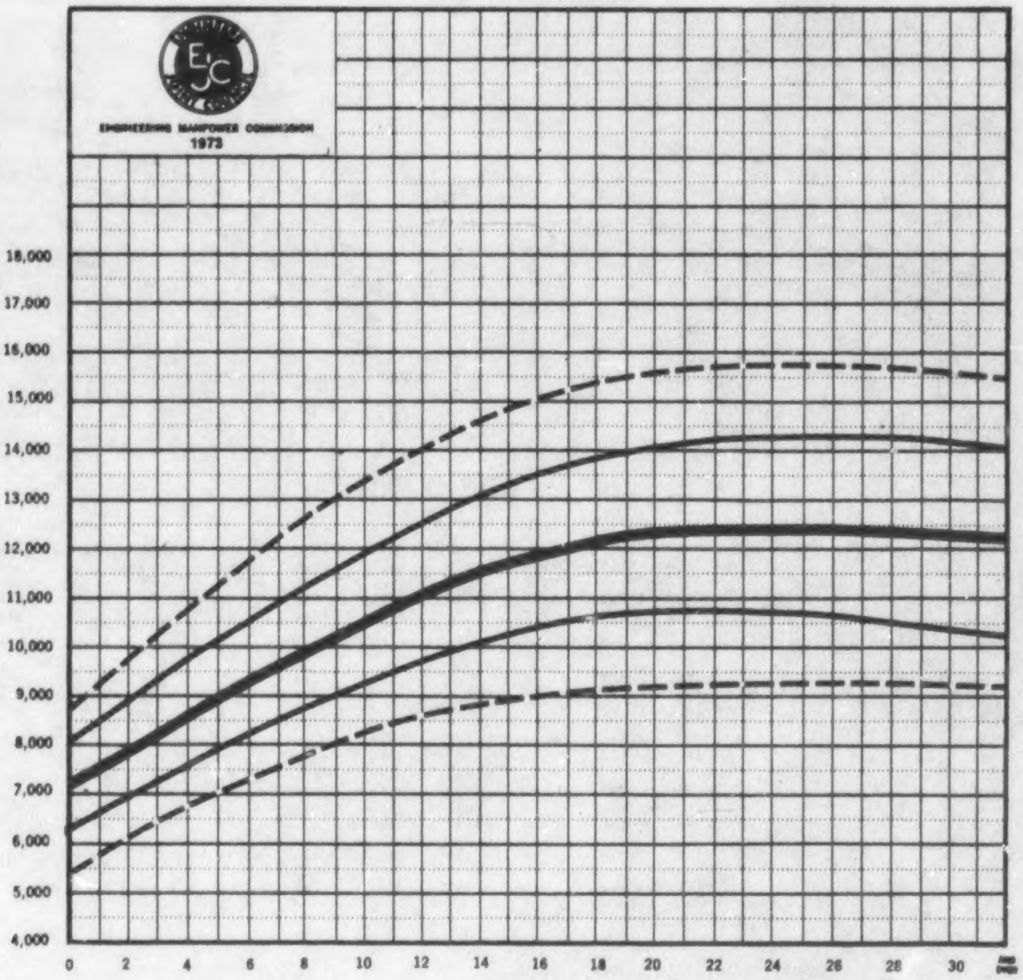
Upper Decile	— — —
Upper Quartile	——
Median	▬▬
Lower Quartile	——
Lower Decile	— — —

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Engineering & Architectural Consultants

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8850	9300	9800	10300	10750	11250	11700	12150	12600
UPPER QUARTILE	8150	8550	8900	9300	9700	10050	10450	10800	11200
MEDIAN	7200	7500	7850	8200	8550	8900	9250	9600	9900
LOWER QUARTILE	6300	6600	6950	7250	7550	7900	8200	8500	8800
LOWER DECILE	5450	5800	6100	6450	6750	7050	7300	7550	7600
MEAN	7250	7600	7950	8300	8650	9000	9350	9700	10050
TOTAL NUMBER	112	116	89	96	169	126	126	88	77
NUMBERS OVER $10000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	9	1	1	0	0	0	1	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13400	14350	15050	15500	15650	15700	15650	15500	15300
UPPER QUARTILE	11900	12800	13500	13950	14250	14300	14250	14050	13700
MEDIAN	10500	11300	11850	12250	12400	12450	12400	12200	11950
LOWER QUARTILE	9300	9950	10400	10650	10700	10650	10500	10250	9950
LOWER DECILE	8250	8700	9000	9150	9250	9250	9250	9200	9200
MEAN	10650	11450	12000	12400	12550	12550	12500	12300	12000
TOTAL NUMBER	250	190	169	153	109	116	90	104	146
NUMBERS OVER $10000	1	3	2	4	4	2	4	3	4
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 2290

LEGEND

Upper Decile	— — —
Upper Quartile	——
Median	▬▬
Lower Quartile	——
Lower Decile	— — —

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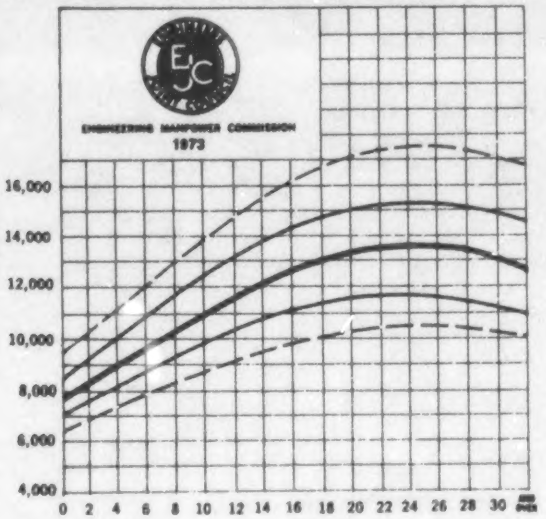
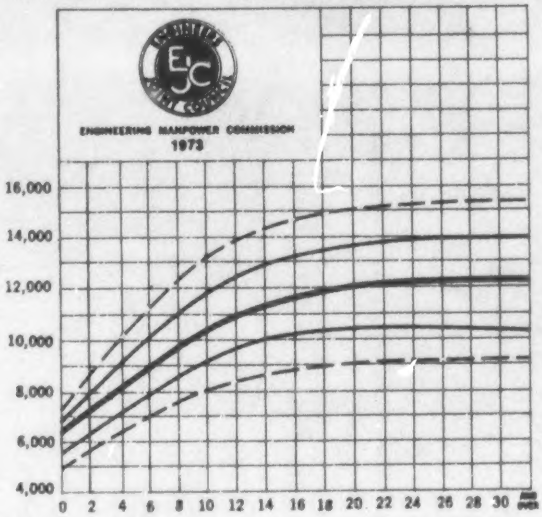
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Engineering & Architectural Consultants

Annual Salary by Equivalent Years Since Graduation from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent Years Since Graduation from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9400	9800	10250	10650	11100	11550	12000	12450	12950
UPPER QUARTILE	8450	8850	9200	9600	10000	10400	10800	11200	11600
MEDIAN	7800	8100	8400	8700	9000	9350	9650	10000	10300
LOWER QUARTILE	7050	7300	7600	7900	8150	8450	8750	9050	9300
LOWER DECILE	6400	6650	6850	7100	7350	7550	7800	8050	8250
MEAN	7850	8150	8500	8850	9150	9500	9850	10200	10550
TOTAL NUMBER	64	73	46	47	54	60	41	30	20
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13850	15100	16150	16950	17400	17500	17300	16750	15450
UPPER QUARTILE	12400	13450	14300	14850	15200	15200	15050	14600	13700
MEDIAN	10950	11850	12650	13250	13550	13550	13300	12600	10900
LOWER QUARTILE	9850	10600	11150	11550	11700	11650	11400	10950	9900
LOWER DECILE	8700	9350	9850	10250	10450	10500	10400	10050	9150
MEAN	11200	12100	12850	13350	13600	13650	13500	13050	12100
TOTAL NUMBER	76	36	37	34	20	16	13	17	17
NUMBERS OVER $18000	1	3	0	4	1	0	3	1	1
NUMBERS UNDER $3000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 769

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	7300	8050	8800	9500	10200	10850	11450	11950	12450
UPPER QUARTILE	6850	7450	8050	8600	9200	9700	10200	10650	11100
MEDIAN	6300	6800	7250	7750	8200	8600	9400	9400	9750
LOWER QUARTILE	5600	6000	6400	6800	7150	7550	7900	8250	8550
LOWER DECILE	4900	5250	5650	6000	6350	6700	7050	7350	7600
MEAN	6250	6800	7300	7800	8250	8700	9150	9550	9900
TOTAL NUMBER	40	43	43	45	55	66	85	50	49
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	9	1	1	0	0	0	1	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13250	14150	14650	15000	15150	15250	15300	15300	15300
UPPER QUARTILE	11850	12650	13200	13550	13750	13900	13950	13950	13950
MEDIAN	10350	11100	11550	11900	12100	12200	12250	12250	12250
LOWER QUARTILE	9150	9800	10150	10350	10400	10350	10300	10200	10150
LOWER DECILE	8050	8550	8850	9000	9100	9100	9150	9150	9150
MEAN	10500	11200	11650	11950	12100	12200	12250	12250	12300
TOTAL NUMBER	182	182	132	119	89	100	85	87	129
NUMBERS OVER $18000	0	0	2	0	3	2	1	2	3
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 1581

LEGEND

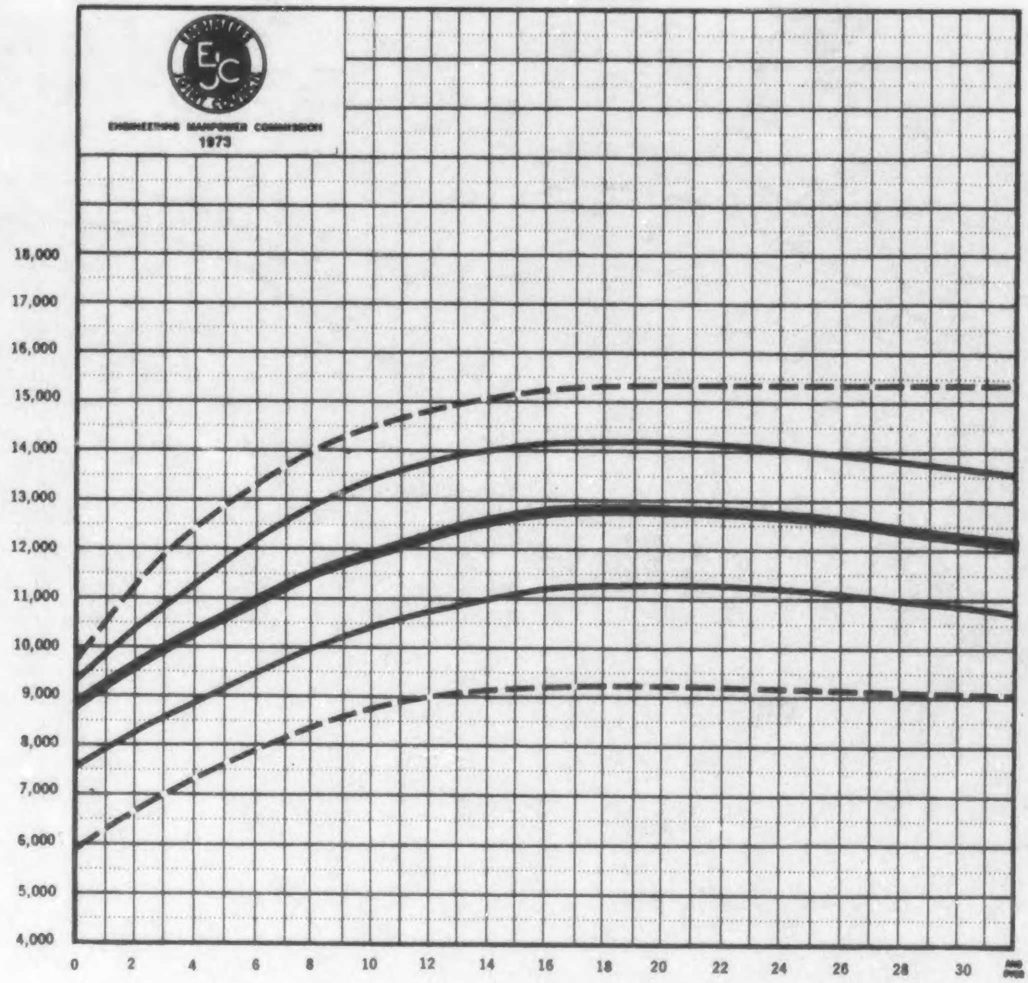
Upper Decile	— — —
Upper Quartile	———
Median	━━━
Lower Quartile	———
Lower Decile	— — —

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

Nongovernment R&D

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9700	10450	11200	11850	12450	12950	13350	13750	14050
UPPER QUARTILE	9400	9450	10450	10900	11350	11800	12200	12550	12900
MEDIAN	8900	9250	9600	9950	10300	10650	10950	11250	11500
LOWER QUARTILE	7550	7900	8250	8550	8900	9200	9500	9750	10000
LOWER DECILE	5450	6350	6700	7000	7350	7650	7900	8150	8400
MEAN	8300	8500	9250	9650	10100	10450	10800	11150	11400
TOTAL NUMBER	37	102	75	167	254	270	207	201	163
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	3	2	2	3	3	1	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14500	14950	15200	15300	15350	15400	15400	15400	15400
UPPER QUARTILE	13450	13950	14150	14150	14050	13900	13750	13550	13400
MEDIAN	11950	12450	12750	12800	12750	12600	12400	12150	11800
LOWER QUARTILE	10450	10900	11150	11250	11200	11100	10900	10700	10450
LOWER DECILE	8700	9050	9150	9200	9150	9100	9050	9000	8950
MEAN	11800	12300	12500	12500	12450	12350	12250	12150	12100
TOTAL NUMBER	475	474	377	365	434	343	291	512	641
NUMBERS OVER $18000	0	0	0	0	1	0	0	0	1
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 5476

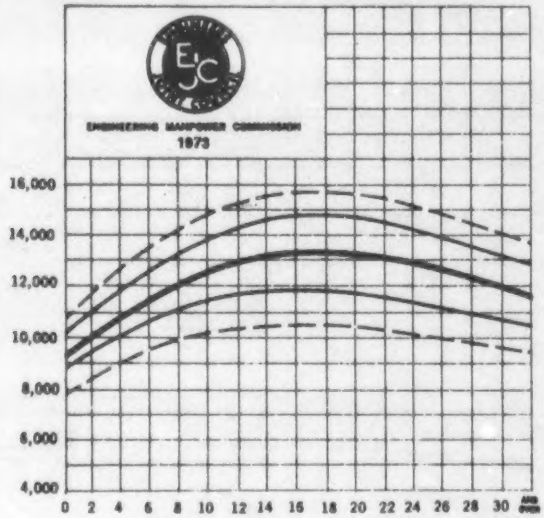
LEGEND

Upper Decile	– – –
Upper Quartile	――
Median	━━
Lower Quartile	――
Lower Decile	– – –

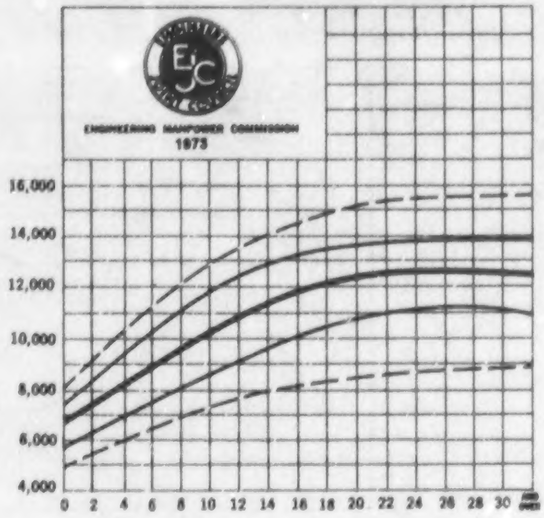
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Nongovernment R&D

Annual Salary by Equivalent Years Since Graduation from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent Years Since Graduation from Technical Institute* **NON GRADUATES**



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	10700	11200	11650	12100	12600	13000	13450	13850	14200
UPPER QUARTILE	10150	10600	11000	11400	11800	12200	12600	12950	13300
MEDIAN	9350	9750	10150	10500	10850	11200	11550	11850	12150
LOWER QUARTILE	8800	9150	9450	9750	10050	10350	10640	10850	11050
LOWER DECILE	7900	8200	8500	8800	9050	9300	9500	9700	9900
MEAN	9400	9800	10150	10550	10900	11250	11590	11850	12150
TOTAL NUMBER	18	77	30	126	193	205	221	130	110
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	14850	15500	15600	15750	15450	15000	14450	13700	12750
UPPER QUARTILE	13850	14500	14800	14750	14500	14100	13600	12900	11900
MEDIAN	12650	13150	13350	13300	13050	12700	12250	11650	10900
LOWER QUARTILE	11400	11750	11850	11800	11550	11250	10950	10500	10000
LOWER DECILE	10150	10450	10500	10450	10250	10050	9800	9550	9200
MEAN	12600	13050	13200	13150	12900	12550	12200	11700	11050
TOTAL NUMBER	286	316	183	165	181	104	77	82	156
NUMBERS OVER $18000	0	0	0	0	1	0	0	0	0
NUMBERS UNDER $5000	0	0	0	3	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 2660

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9100	8700	9250	9800	10300	10850	11300	11750	12200
UPPER QUARTILE	7500	8000	8450	8950	9450	9900	10350	10800	11200
MEDIAN	6700	7050	7450	7800	8230	8550	8950	9300	9650
LOWER QUARTILE	5700	6000	6250	6550	6850	7150	7450	7750	8000
LOWER DECILE	4950	5200	5450	5700	6030	6250	6450	6700	6950
MEAN	6650	7000	7400	7800	8150	8550	8900	9300	9650
TOTAL NUMBER	19	25	45	41	61	73	66	71	53
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	3	2	2	3	3	1	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12950	13850	14550	15000	15300	15450	15950	15650	15650
UPPER QUARTILE	11900	12700	13250	13600	13750	13850	13900	13900	13900
MEDIAN	10350	11200	11900	12350	12550	12600	12550	12400	12150
LOWER QUARTILE	8600	9400	10100	10650	11000	11150	11150	10950	10550
LOWER DECILE	7350	7850	8200	8500	8650	8800	8850	8950	8950
MEAN	10300	11100	11650	12050	12250	12350	12350	12350	12300
TOTAL NUMBER	189	198	194	200	253	239	214	430	405
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	1
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 2816

LEGEND

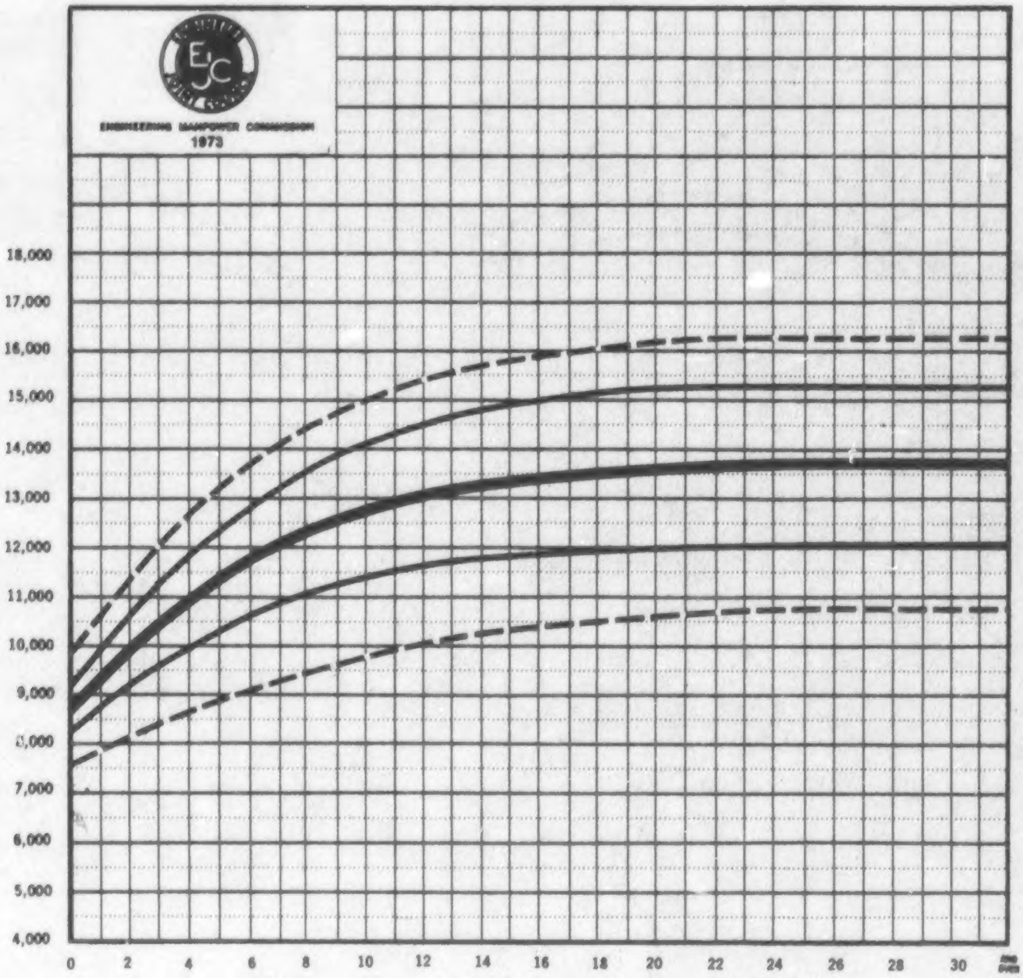
Upper Decile	— — —
Upper Quartile	——
Median	▬▬
Lower Quartile	——
Lower Decile	— — —

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Industrial R&D

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9950	10750	11450	12100	12700	13200	13700	.14100	14450
UPPER QUARTILE	9350	10050	10700	11300	11850	12350	12800	13200	13550
MEDIAN	8800	9400	9950	10450	10900	11300	11650	11950	12200
LOWER QUARTILE	8300	8800	9200	9600	9950	10250	10550	10800	11000
LOWER DECILE	7550	7450	8100	8350	8600	8850	9050	9300	9450
MEAN	8950	9400	9950	10400	10850	11200	11550	11850	12100
TOTAL NUMBER	22	71	33	121	174	188	193	115	77
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	15000	15600	15900	16100	16200	16250	16250	16250	16300
UPPER QUARTILE	14050	14600	14950	15150	15250	15300	15300	15300	15300
MEDIAN	12650	13100	13350	13500	13600	13650	13650	13650	13650
LOWER QUARTILE	11300	11650	11850	11950	12000	12050	12050	12050	12050
LOWER DECILE	9800	10150	10400	10550	10650	10700	10700	10700	10700
MEAN	12550	13000	13250	13400	13500	13500	13550	13550	13550
TOTAL NUMBER	205	211	144	127	164	124	111	204	104
NUMBERS OVER $18000	0	0	0	0	1	0	0	0	1
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 2673

LEGEND

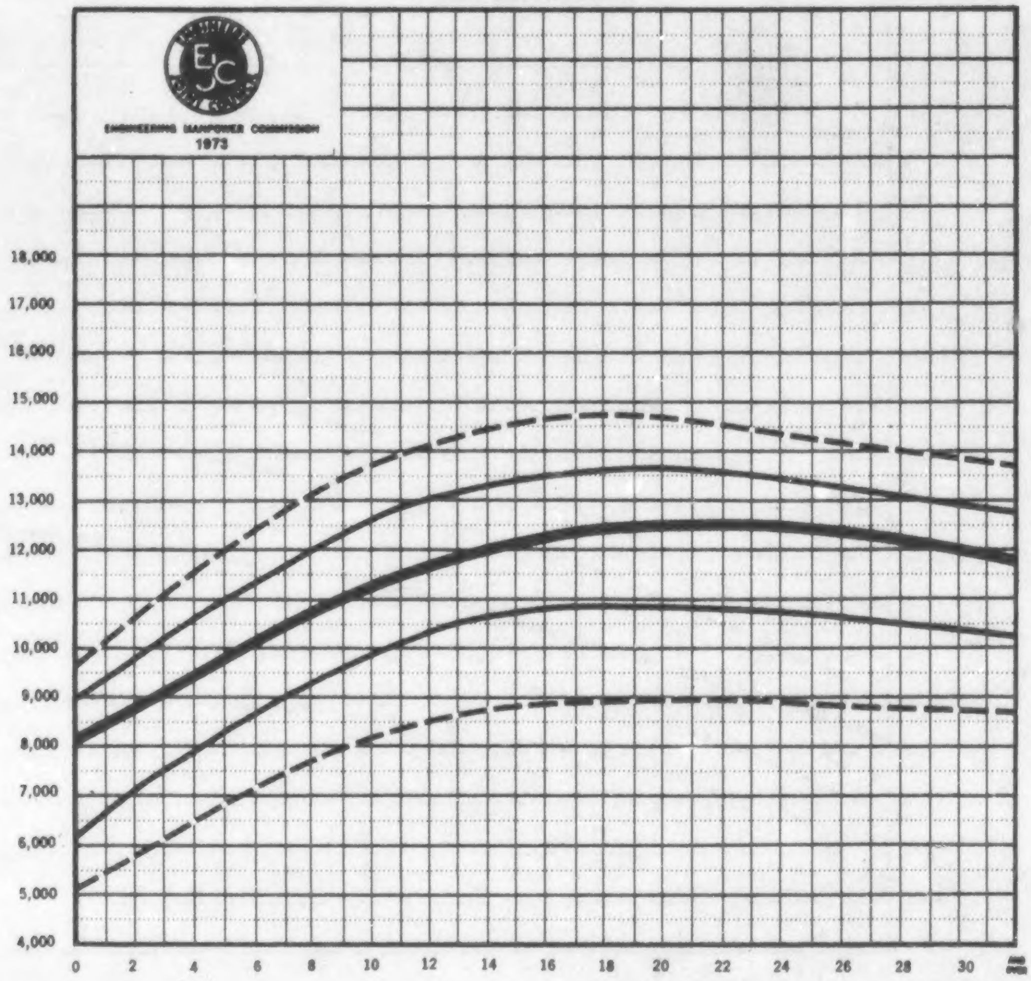
Upper Decile	— — —
Upper Quartile	———
Median	━━━
Lower Quartile	———
Lower Decile	- - -

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

R&D Laboratories

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9650	10150	10600	11100	11550	11950	12400	12750	13100
UPPER QUARTILE	9000	9400	9800	10200	10600	11000	11350	11700	12000
MEDIAN	8150	8450	8800	9150	9450	9800	10100	10400	10700
LOWER QUARTILE	6250	6650	7100	7500	7900	8300	8650	9000	9350
LOWER DECILE	5100	5450	5900	6150	6500	6800	7100	7400	7700
MEAN	7650	8050	8450	8850	9250	9600	9950	10300	10600
TOTAL NUMBER	38	50	54	66	79	117	110	123	100
NUMBERS OVER $15000	0	0	0	0	3	0	0	0	0
NUMBERS UNDER $5000	0	3	2	2	3	3	1	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13700	14300	14600	14650	14500	14250	14000	13700	13350
UPPER QUARTILE	12550	13150	13500	13600	13500	13300	13050	12750	12350
MEDIAN	11200	11850	12250	12450	12450	12300	12100	11700	11150
LOWER QUARTILE	9900	10550	10850	10900	10850	10650	10500	10250	10050
LOWER DECILE	8150	8600	8900	8950	8950	8900	8800	8700	8650
MEAN	11150	11700	12050	12100	12050	11900	11700	11450	11200
TOTAL NUMBER	346	331	201	201	305	250	202	364	494
NUMBERS OVER $18000	0	0	0	3	4	0	6	6	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 3611

LEGEND

Upper Decile	— — —
Upper Quartile	——
Median	▬▬
Lower Quartile	——
Lower Decile	— — —

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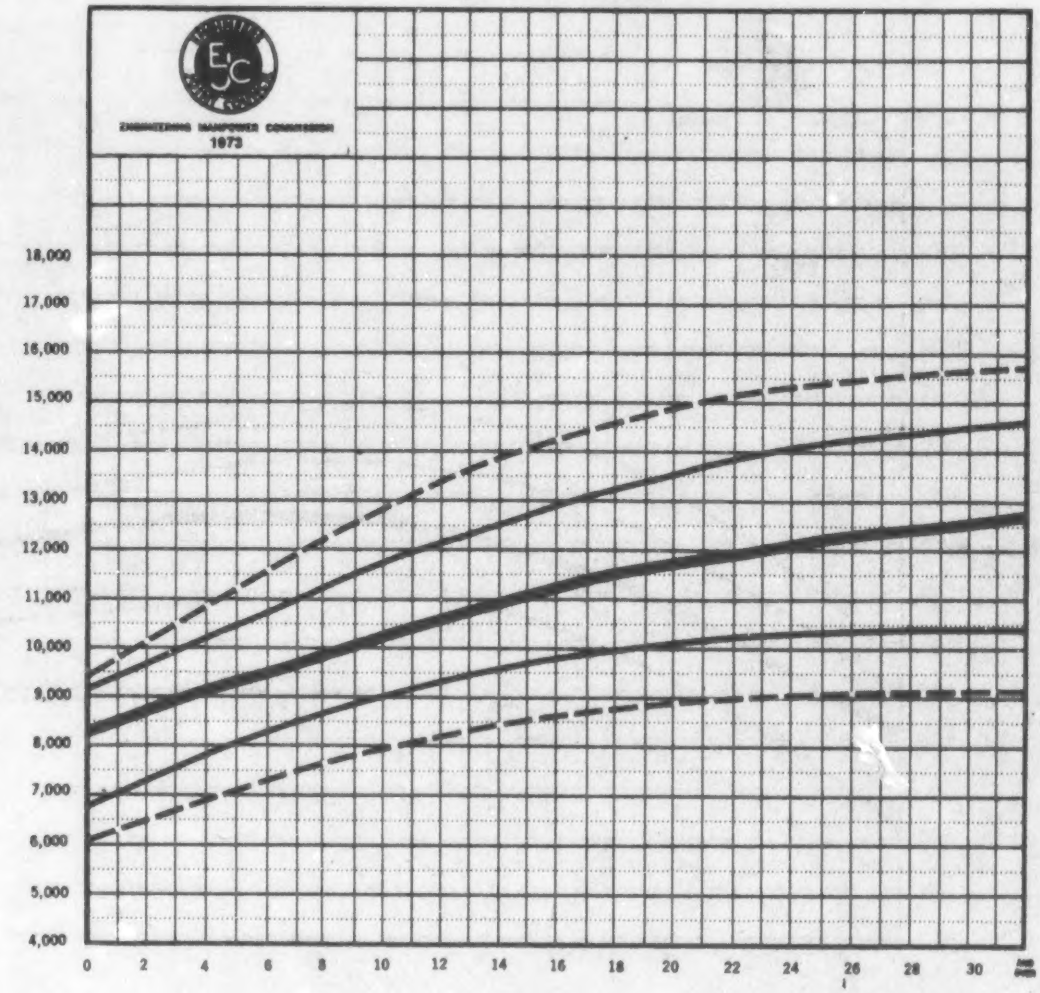
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

Technical Services

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9400	9750	0	10500	10850	11250	11550	11900	12250
UPPER QUARTILE	9150	9400	0	9950	10200	10450	10700	10950	11200
MEDIAN	8300	8500	0	8900	9100	9300	9500	9700	9900
LOWER QUARTILE	6850	7100	0	7600	7850	8050	8250	8450	8650
LOWER DECILE	6050	6300	0	6750	6950	7150	7350	7500	7700
MEAN	8000	8250	0	8800	9050	9250	9500	9750	9950
TOTAL NUMBER	7	22	4	28	19	26	32	28	33
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12050	13600	14250	14750	15100	15400	15550	15700	15800
UPPER QUARTILE	11700	12350	12950	13450	13850	14150	14400	14600	14750
MEDIAN	10250	10750	11200	11600	11950	12250	12450	12700	12900
LOWER QUARTILE	9000	9450	9750	10000	10200	10300	10400	10450	10500
LOWER DECILE	7950	8350	8600	8800	8950	9050	9100	9150	9150
MEAN	10350	10900	11350	11750	12000	12250	12400	12550	12650
TOTAL NUMBER	104	80	84	51	62	59	46	46	37
NUMBERS OVER $18000	0	0	0	0	0	0	0	1	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 768

LEGEND

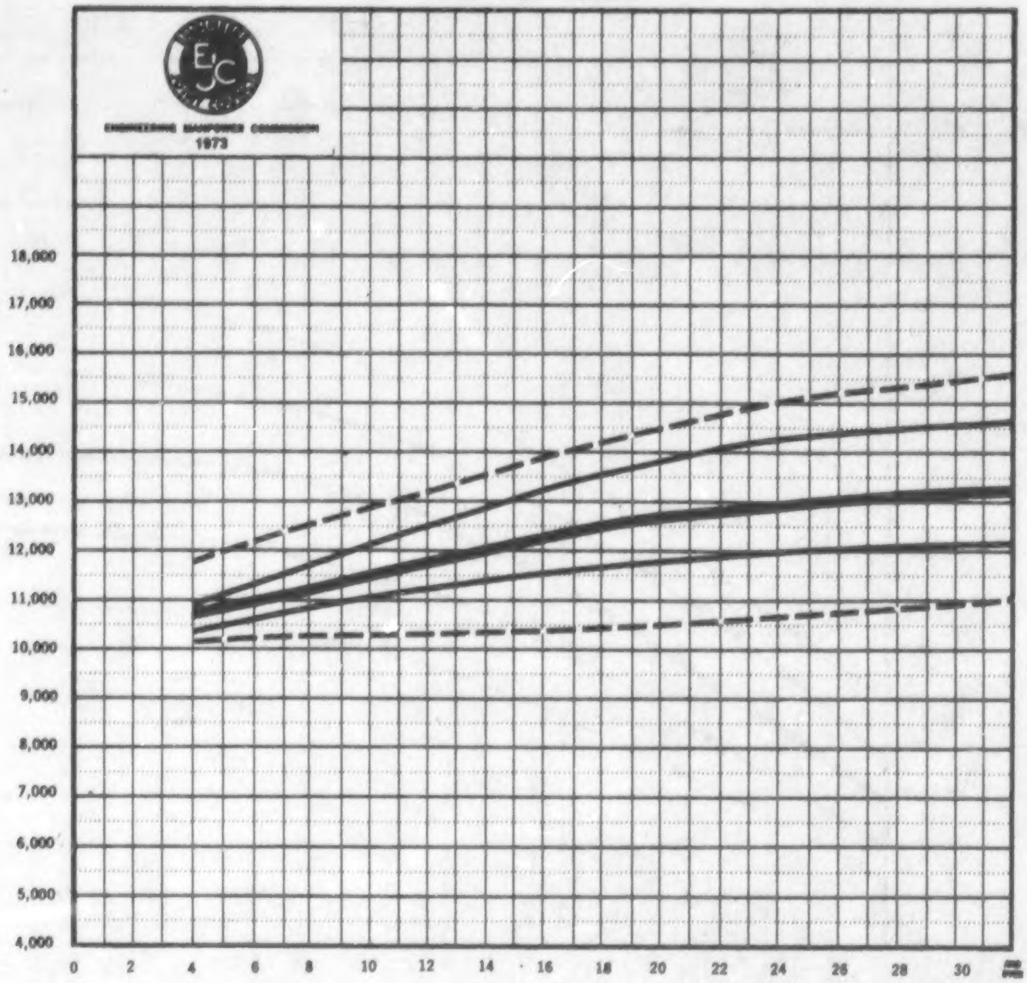
Upper Decile — — —
Upper Quartile ———
Median ▬▬▬
Lower Quartile ———
Lower Decile — — —

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Transportation Services

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	0	0	0	0	11000	11950	12150	12350	0
UPPER QUARTILE	0	0	0	0	10900	11100	11300	11500	0
MEDIAN	0	0	0	0	10700	10850	11000	11100	0
LOWER QUARTILE	0	0	0	0	10400	10500	10600	10750	0
LOWER DECILE	0	0	0	0	10150	10150	10200	10200	0
MEAN	0	0	0	0	10750	10900	11000	11150	0
TOTAL NUMBER	1	2	3	3	8	5	14	5	2
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $9360	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12900	13400	13900	14350	14750	15100	15350	15550	15500
UPPER QUARTILE	12100	12650	13250	13650	14050	14350	14500	14550	14150
MEDIAN	11500	11900	12250	12550	12800	13000	13100	13200	13000
LOWER QUARTILE	11050	11300	11550	11750	11900	12050	12100	12100	11900
LOWER DECILE	10250	10350	10400	10500	10600	10700	10850	11050	11450
MEAN	11550	11950	12300	12600	12900	13100	13250	13350	13200
TOTAL NUMBER	21	16	11	10	8	17	17	21	32
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $9300	0	0	0	3	3	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 196

LEGEND

Upper Decile	– – –
Upper Quartile	———
Median	━━━
Lower Quartile	———
Lower Decile	– – –

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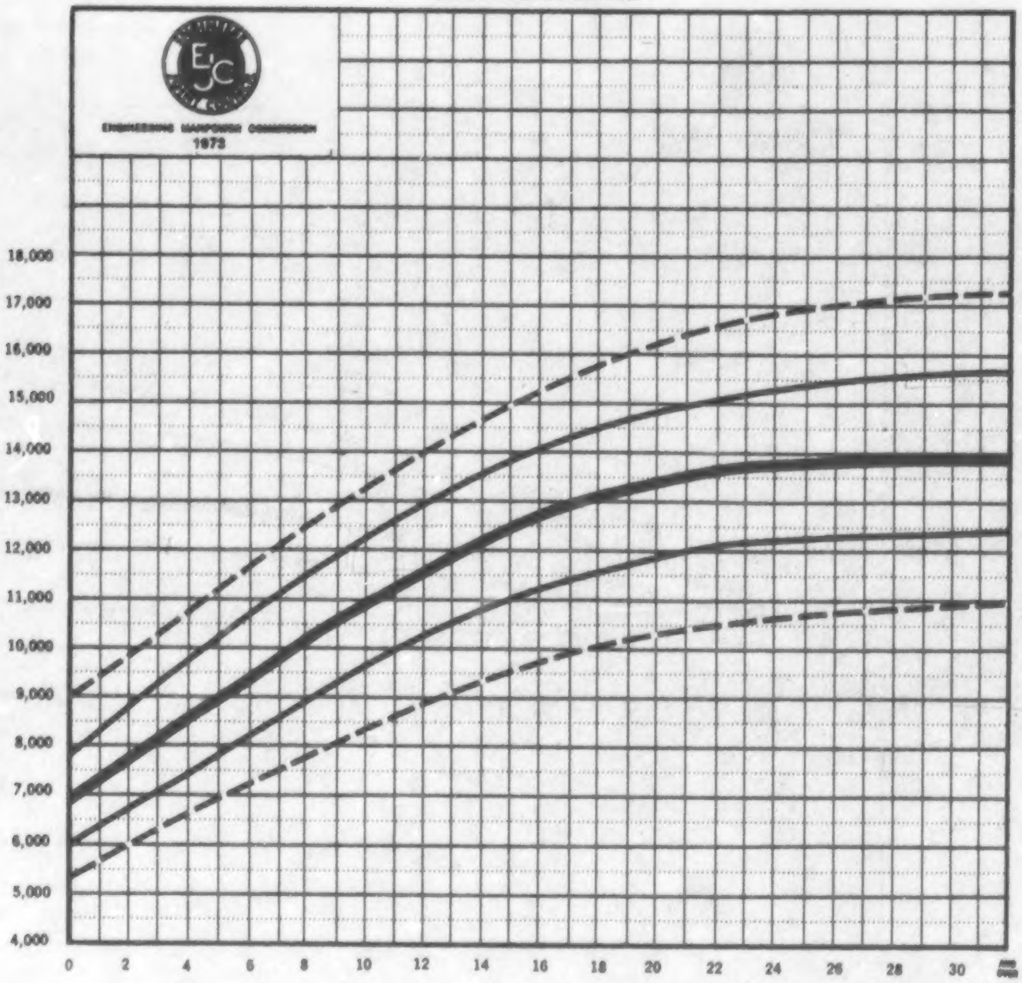
*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Federal Government

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9050	9500	9950	10350	10750	11200	11650	12050	12500
UPPER QUARTILE	7900	8350	8850	9300	9750	10250	10700	11100	11500
MEDIAN	6950	7300	7700	8150	8550	8950	9350	9750	10150
LOWER QUARTILE	6000	6350	6700	7050	7400	7800	8150	8500	8850
LOWER DECILE	5400	5700	6000	6300	6600	6950	7250	7550	7800
MEAN	7100	7450	7850	8250	8650	9050	9450	9850	10200
TOTAL NUMBER	68	46	73	100	85	120	113	140	93
NUMBERS OVER $18000	0	0	0	0	3	0	0	0	0
NUMBERS UNDER $5000	9	2	0	3	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13300	14400	15350	16100	16600	1695[illegible]	[illegible]150	17200	17100
UPPER QUARTILE	12300	13250	14050	14650	15050	1539[illegible]	[illegible]050	15700	15750
MEDIAN	10900	11900	12700	13250	13650	138[illegible]	[illegible]900	13900	13800
LOWER QUARTILE	9550	10450	11200	11700	12100	12300	12400	12450	12400
LOWER DECILE	8400	9100	9700	10200	10500	10700	10850	10950	11000
MEAN	10950	11900	12650	13200	13600	13800	13950	14000	14000
TOTAL NUMBER	317	321	330	337	391	322	339	554	445
NUMBERS OVER $18000	6	1	5	7	15	14	20	31	22
NUMBERS UNDER $5000	0	3	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 4232

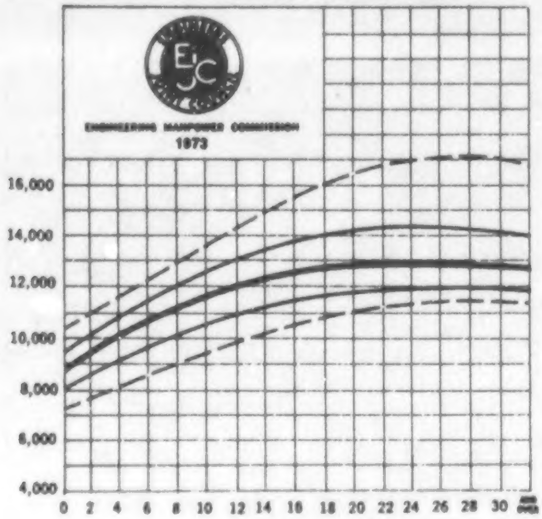
LEGEND

Upper Decile	– – –
Upper Quartile	──
Median	━━
Lower Quartile	──
Lower Decile	– – –

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

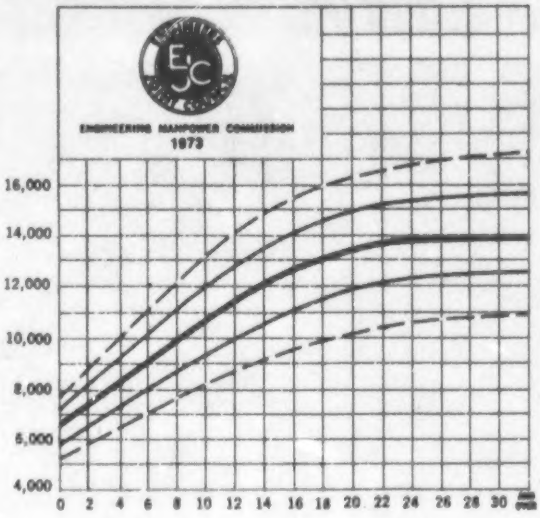
Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

2-YEAR GRADUATES



Annual Salary by Equivalent
Years Since Graduation
from Technical Institute*

NON GRADUATES



2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	10306	10600	10350	11250	11600	11900	12250	12600	12950
UPPER QUARTILE	9450	9900	10150	10500	10850	11150	11500	11800	12100
MEDIAN	8900	9150	9450	9750	10050	10350	10600	10900	11150
LOWER QUARTILE	8100	8350	8600	8850	9100	9350	9600	9850	10050
LOWER DECILE	7250	7450	7650	7900	8100	8300	8550	8750	9000
MEAN	8800	9100	9400	9700	9950	10250	10550	10800	11100
TOTAL NUMBER	10	25	13	25	22	40	22	34	17
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	6	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13600	14600	15500	16250	16800	17100	17150	16700	15000
UPPER QUARTILE	12650	13350	13850	14150	14300	14300	14200	14000	13650
MEDIAN	11600	12150	12550	12750	12950	12850	12750	12650	12400
LOWER QUARTILE	10500	11000	11450	11750	11900	11950	11950	11800	11500
LOWER DECILE	9400	10000	10600	11050	11350	11950	11600	11450	10700
MEAN	11600	12250	12900	13150	13400	13450	13400	13200	12750
TOTAL NUMBER	60	51	45	43	33	21	17	17	13
NUMBERS OVER $18000	0	0	0	0	3	1	1	0	0
NUMBERS UNDER $5000	0	3	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 505

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	7700	8300	8850	9450	10050	10600	11200	11750	12250
UPPER QUARTILE	7200	7700	8200	8700	9200	9700	10200	10650	11150
MEDIAN	6550	6950	7350	7800	8200	8650	9050	9500	9900
LOWER QUARTILE	5850	6150	6500	6850	7200	7550	7950	8300	8650
LOWER DECILE	5300	5600	5900	6200	6500	6800	7100	7350	7650
MEAN	6600	7000	7400	7800	8250	8650	9100	9500	9900
TOTAL NUMBER	50	59	60	75	63	80	91	106	76
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	5	2	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13200	14450	15400	16100	16550	16900	17050	17200	17250
UPPER QUARTILE	12050	13200	14100	14700	15150	15450	15600	15700	15800
MEDIAN	10750	11950	12700	13300	13700	13900	13950	13950	13850
LOWER QUARTILE	9350	10300	11100	11700	12100	12350	12450	12500	12450
LOWER DECILE	8200	8350	9600	10100	10450	10700	10850	10950	11000
MEAN	10700	11750	12600	13250	13650	13850	14000	14000	14000
TOTAL NUMBER	257	270	285	297	350	301	322	537	432
NUMBERS OVER $18000	0	1	5	7	12	13	19	31	22
NUMBERS UNDER $5000	0	0	0	0	0	0	0	6	0

NUMBER OF TECHNICIANS COVERED - 3727

LEGEND

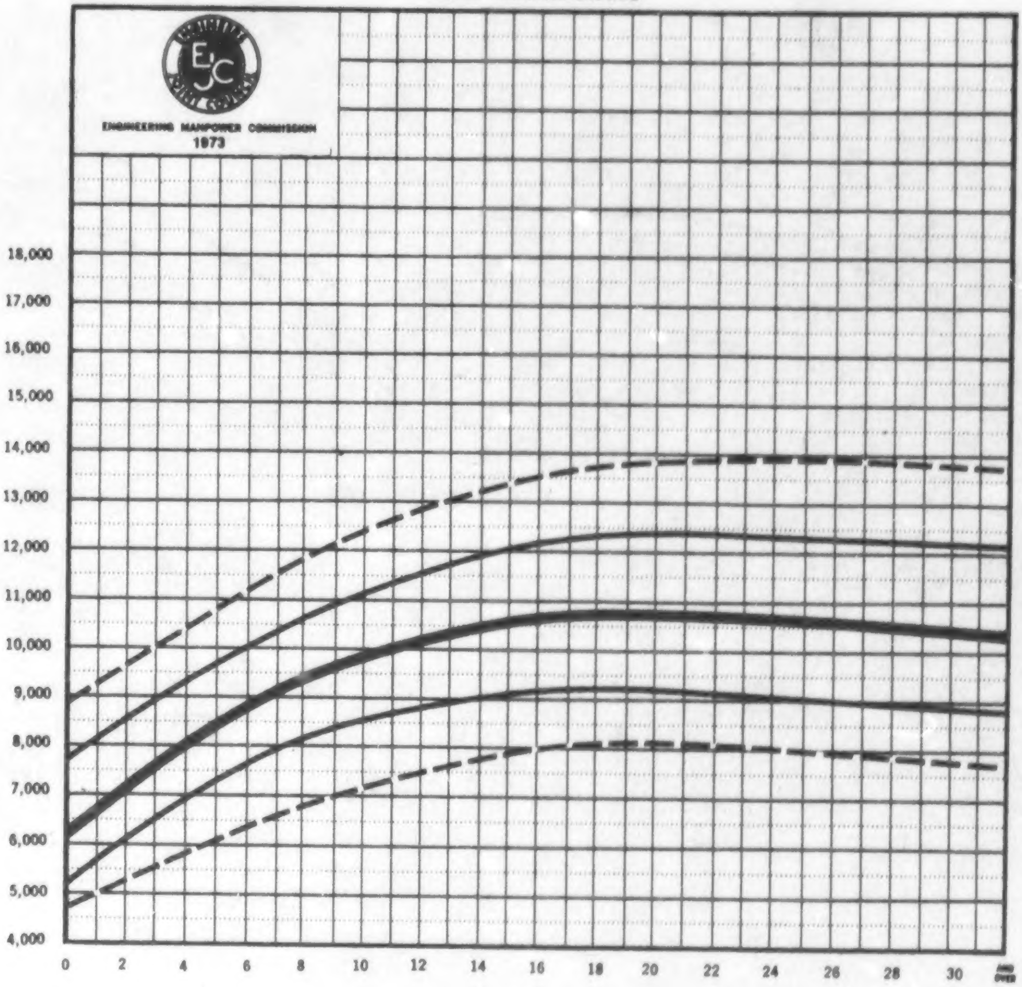
Upper Decile — — —
Upper Quartile ——
Median ━━
Lower Quartile ——
Lower Decile — — —

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

State Government

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8850	9250	9650	10050	10450	10800	11150	11500	11800
UPPER QUARTILE	7750	8100	8500	8850	9250	9600	9900	10250	10550
MEDIAN	6300	6750	7200	7600	8050	8400	8800	9150	9450
LOWER QUARTILE	5150	5550	6000	6400	6750	7150	7500	7800	8100
LOWER DECILE	4750	5000	5300	5550	5850	6100	6350	6600	6850
MEAN	6700	7100	7450	7800	8150	8500	8800	9100	9400
TOTAL NUMBER	363	377	477	454	489	530	603	624	635
NUMBERS OVER $18000	0	4	0	1	3	0	0	0	0
NUMBERS UNDER $5000	71	29	21	16	8	8	8	5	3

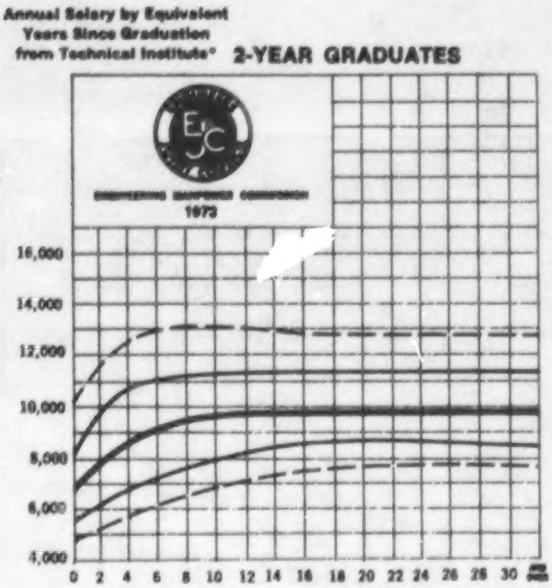
LEGEND

Upper Decile — — —
Upper Quartile ———
Median ━━━
Lower Quartile ———
Lower Decile — — —

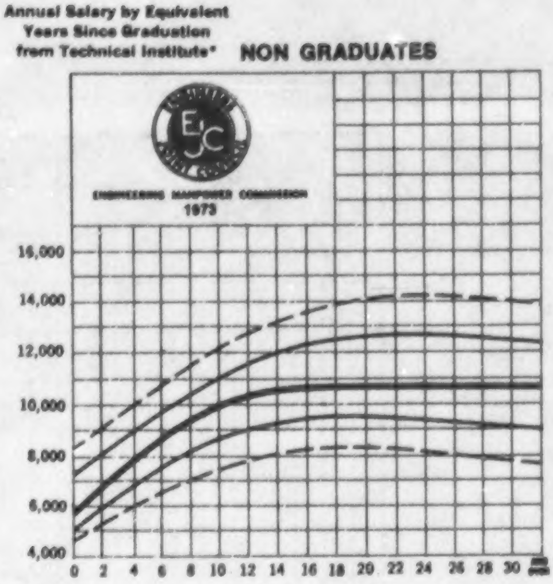
YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12400	13050	13500	13800	13900	13900	13850	13750	13600
UPPER QUARTILE	11100	11700	12150	12350	12400	12350	12250	12100	11950
MEDIAN	9950	10400	10650	10700	10650	10550	10450	10400	10350
LOWER QUARTILE	8550	9000	9150	9200	9100	9000	8950	8850	8800
LOWER DECILE	7250	7700	8000	8100	8050	7950	7850	7650	7450
MEAN	9900	10450	10750	10900	10900	10850	10750	10600	10450
TOTAL NUMBER	1766	1385	1384	1110	772	624	558	640	1053
NUMBERS OVER $18000	1	11	13	9	15	9	8	7	10
NUMBERS UNDER $5000	1	2	2	3	0	0	1	0	1

NUMBER OF TECHNICIANS COVERED - 13991

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.



Annual Salary by Equivalent Years Since Graduation from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent Years Since Graduation from Technical Institute* **NON GRADUATES**

2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	10200	11300	11700	12200	12950	12800	12950	13050	13100
UPPER QUARTILE	8200	9300	10100	10550	10850	11000	11150	11200	11250
MEDIAN	6600	7350	7960	8300	8650	8900	9100	9250	9400
LOWER QUARTILE	5650	5950	6200	6450	6730	6950	7150	7400	7600
LOWER DECILE	4850	5100	5300	5500	5750	5950	6150	6350	6500
MEAN	7300	7600	8200	8550	8850	9100	9350	9500	9650
TOTAL NUMBER	137	190	162	163	136	172	151	169	140
NUMBERS OVER $18000	0	0	0	1	0	0	0	0	0
NUMBERS UNDER $5000	17	16	11	9	6	5	3	2	2

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13050	12950	12850	12800	12830	12750	12750	12750	12750
UPPER QUARTILE	11250	11300	11300	11300	11300	11300	11300	11300	11300
MEDIAN	9550	9700	9750	9750	9750	9750	9800	9800	9800
LOWER QUARTILE	7950	8350	8600	8700	87.3	8650	8550	8450	8300
LOWER DECILE	6850	7300	7600	7750	7850	7850	7800	7700	7550
MEAN	9850	10050	10150	10200	10200	10200	10200	10200	10200
TOTAL NUMBER	312	259	376	200	186	111	97	103	140
NUMBERS OVER $18000	1	3	5	2	5	3	4	0	6
NUMBERS UNDER $5000	1	0	2	3	0	0	1	0	0

NUMBER OF TECHNICIANS COVERED - 3264

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8350	8750	9150	9550	9950	10350	10750	11100	11500
UPPER QUARTILE	7300	7700	8100	8500	8930	9300	9700	10050	10400
MEDIAN	5850	6403	6950	7450	7950	8400	8800	9200	9550
LOWER QUARTILE	5000	5450	5900	6350	6750	7200	7550	7950	8250
LOWER DECILE	4700	5000	5250	5550	5850	6150	6450	6700	6950
MEAN	6250	6650	7050	7450	7850	8250	8650	9000	9350
TOTAL NUMBER	226	219	315	291	352	426	532	455	495
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	54	13	10	7	2	3	5	3	1

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12150	13000	13600	13950	14150	14150	14050	13900	13600
UPPER QUARTILE	11050	11800	12300	12600	12650	12600	12500	12300	12100
MEDIAN	10050	10500	10700	10750	10700	10700	10650	10600	10600
LOWER QUARTILE	8750	9250	9466	9400	9333	9150	9050	9030	8900
LOWER DECILE	7400	7900	8200	8250	8230	8050	7900	7650	7450
MEAN	9900	10550	10950	11100	11050	10950	10850	10700	10550
TOTAL NUMBER	1454	1126	1000	830	586	513	461	537	905
NUMBERS OVER $18000	0	6	0	7	10	6	0	7	4
NUMBERS UNDER $5000	0	2	0	0	0	0	0	0	1

NUMBER OF TECHNICIANS COVERED - 10731

LEGEND

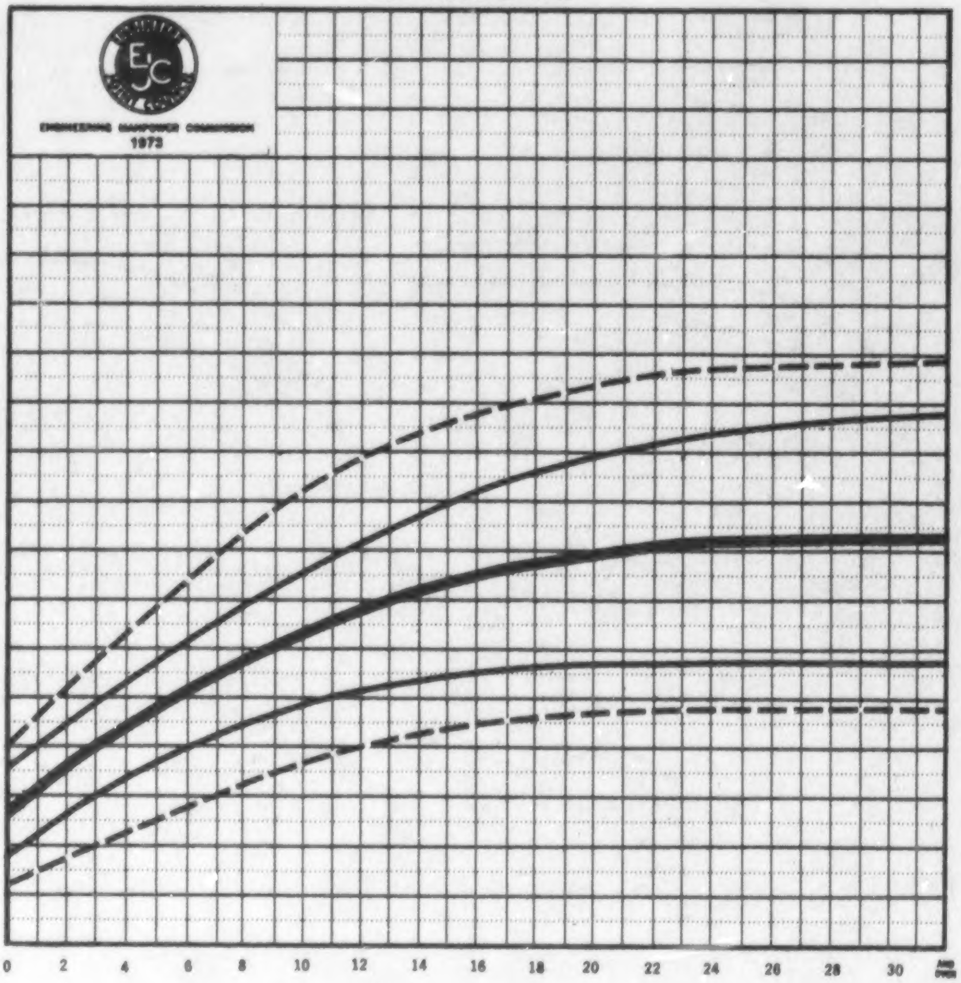
Upper Decile — — —
Upper Quartile ——
Median ▬▬
Lower Quartile ——
Lower Decile — — —

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

Annual Salary by Equivalent Years Since Graduation from Technical Institute*

Local Government

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	8000	8600	9200	9800	10350	10900	11450	11900	12400
UPPER QUARTILE	7700	8100	8550	8950	9350	9750	10100	10500	10850
MEDIAN	6750	7200	7644	8000	8400	8800	9150	9450	9800
LOWER QUARTILE	5550	6050	6550	6950	7350	7700	8000	8300	8550
LOWER DECILE	5200	5500	5750	6050	6300	6550	6800	7050	7250
MEAN	6750	7150	7600	8000	8350	8750	9100	9450	9750
TOTAL NUMBER	12	22	25	34	25	21	27	27	25
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	13200	14150	14800	15250	15550	15700	15800	15900	15900
UPPER QUARTILE	11500	12400	13150	13700	14100	14400	14650	14800	14850
MEDIAN	10350	11000	11500	11850	12050	12200	12300	12300	12350
LOWER QUARTILE	8900	9300	9500	9600	9650	9700	9700	9700	9700
LOWER DECILE	7650	8100	8450	8650	8750	8800	8800	8750	8750
MEAN	10300	10950	11450	11800	12000	12150	12250	12300	12300
TOTAL NUMBER	47	33	45	26	28	32	35	45	66
NUMBERS OVER $18000	0	0	0	0	1	0	0	1	2
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 575

LEGEND

Upper Decile	– – –
Upper Quartile	———
Median	━━━
Lower Quartile	———
Lower Decile	– – –

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*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ALL GOVERNMENT, BACHELOR'S DEGREE TECHNOLOGISTS

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RAW CURVES



                                  ALL GOVT BACH

             YEARS        0       1       2       3       4       5       6       7       8
      UPPER DECILE    19200   17650   18000   15700   15900   10450   15200   10750   13500
    UPPER QUARTILE    13600   17150   15350   13000   15500    8000   10500    9400    9950
            MEDIAN    12000   12250   10000   12250   13500    8150    7900    8250    9650
    LOWER QUARTILE     8500    6900    5500    8200    8900    7200    6500    6850    8150
      LOWER DECILE     5300    6690    5150    6000    6050    5950    5900    5790    7750

              MEAN    10900   12900   10700   11250   12750    8250    8650    8150    9800

      TOTAL NUMBER       16       7      25      15      31      11       6       5       5
 NUMBERS OVER $10000      0       0       2       0       1       0       0       0       0
 NUMBERS UNDER $5000      1       0       1       0       0       0       0       0       0

             YEARS     9-11   12-14   15-17   18-20   21-23   24-26   27-29   30-34     35+
      UPPER DECILE    12400   15100   16900   14900   18050   16000   14950   17100   16000       R   15900
    UPPER QUARTILE    11350   13750   13650   13750   17750   13650   14350   15700   14500       R   14050
            MEDIAN     8650   11250   11250   12250   14000   12250   13350   15150   11650       R   11000
    LOWER QUARTILE     8150   10150    9450   10400   11750   11000   12150   12650    9650       R    8450
      LOWER DECILE     7100    9750    9850    9950    8200    9600    8100   10450    9000       R    6350

              MEAN     9800   11950   12050'  12150   14150   12350   12000   14300   11700       R   11450

      TOTAL NUMBER       24       9      11      11      14      12      12       9      10       0     234
 NUMBERS OVER $10000      1       0       1       0       3       1       1       0       0       0      10
 NUMBERS UNDER $5000      0       0       0       0       0       0       0       0       0       0       2

NUMBER OF TECHNICIANS COVERED -    234
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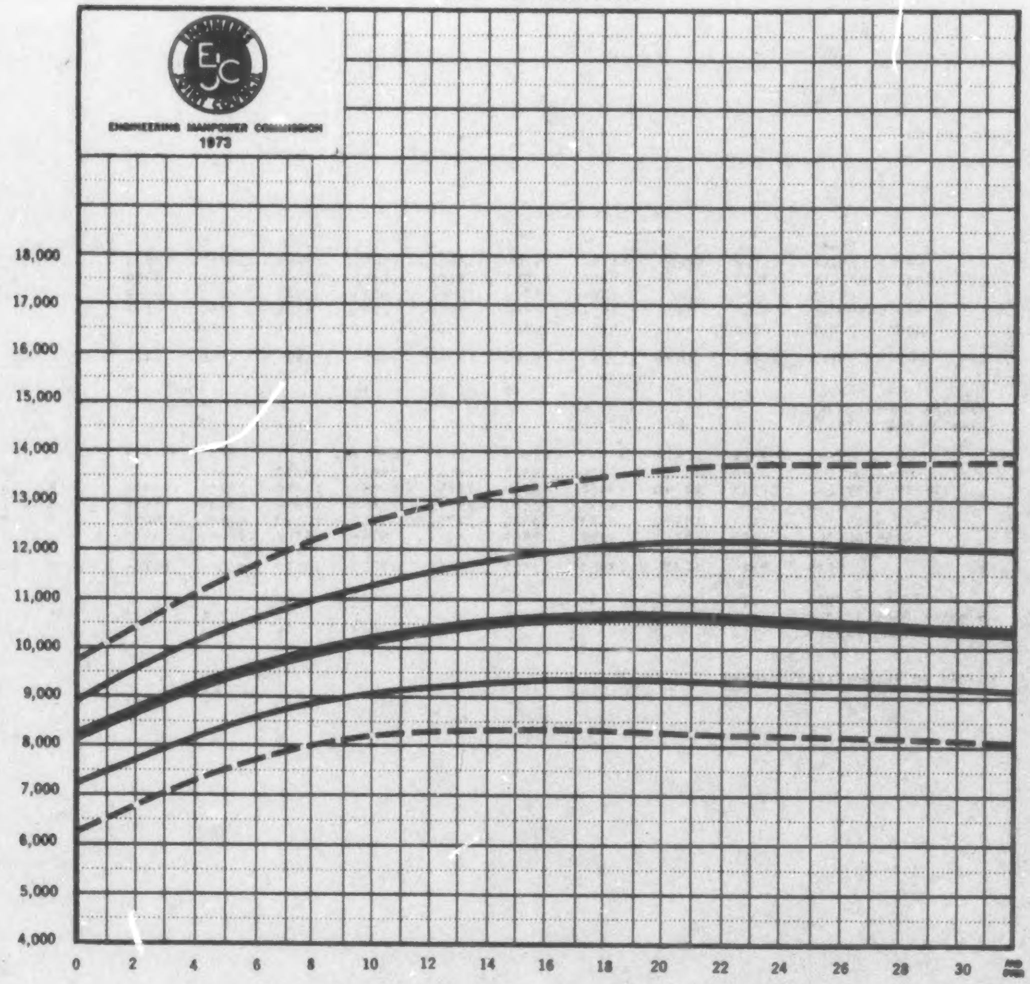
Annual Salary by Equivalent Years Since Graduation from Technical Institute*

ALL TECHNICIANS



YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9800	10150	10500	10800	11100	11400	11650	11900	12150
UPPER QUARTILE	8950	9250	9550	9850	10100	10350	10600	10800	11000
MEDIAN	8050	8350	8600	8900	9100	9350	9550	9750	9900
LOWER QUARTILE	7300	7550	7800	8000	8250	8400	8600	8750	8850
LOWER DECILE	6300	6600	6550	7100	7350	7550	7700	7900	8000
MEAN	8050	8350	8650	8900	9150	9400	9600	9800	9950
TOTAL NUMBER	125	62	81	91	83	52	42	50	19
NUMBERS OVER $18000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	4	1	2	1	0	0	0

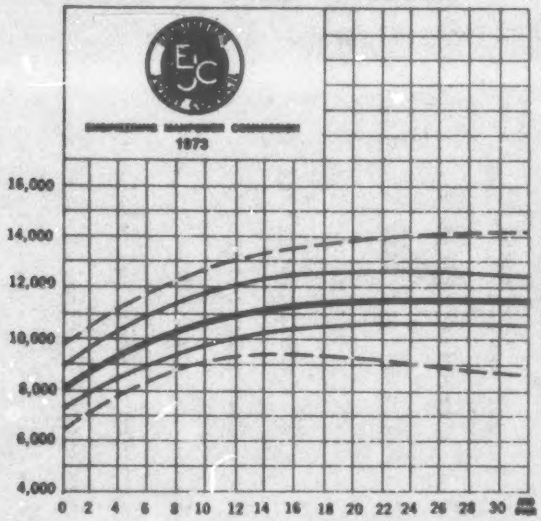
LEGEND

- **Upper Decile** — — —
- **Upper Quartile** ———
- **Median** ━━━
- **Lower Quartile** ———
- **Lower Decile** — — —

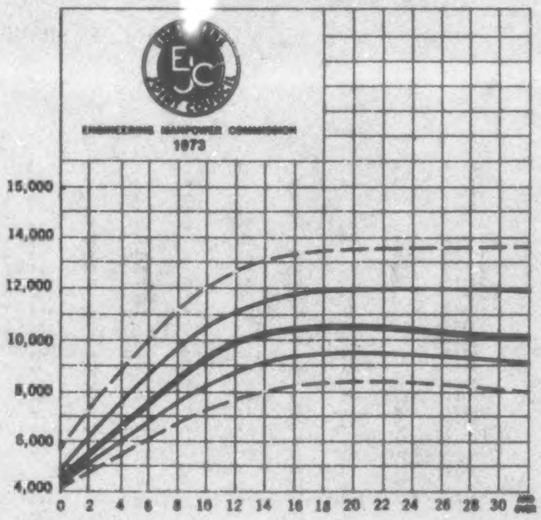
YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12550	13000	13350	13550	13700	13750	13750	13800	13800
UPPER QUARTILE	11350	11750	11950	12100	12150	12100	12050	12000	11950
MEDIAN	10150	10450	10550	10600	10550	10450	10400	10300	10200
LOWER QUARTILE	9100	9300	9400	9400	9350	9300	9250	9150	9100
LOWER DECILE	8200*	8350	8400	8350	8250	9150	8100	8000	7950
MEAN	10250	10550	10700	10750	10750	10750	10700	10650	10600
TOTAL NUMBER	44	34	3[illegible]	49	48	63	50	119	131
NUMBERS OVER $18000	0	0	0	0	0	0	0		6
NUMBERS UNDER $5000	0	0	0	0	0	0	0		0

NUMBER OF TECHNICIANS COVERED = 1153

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is [illegible]sidered equivalent to age 20. For Bachelor's degree the equivalent age is 22.



Annual Salary by Equivalent Years Since Graduation from Technical Institute* **2-YEAR GRADUATES**



Annual Salary by Equivalent Years Since Graduation from Technical Institute* **NON GRADUATES**

2-YEAR GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	9850	10200	10550	10850	11200	11450	11750	12000	12250
UPPER QUARTILE	9000	9350	9650	10000	10300	10600	10850	11100	11350
MEDIAN	8150	8400	8750	9050	9350	9600	9850	10100	10300
LOWER QUARTILE	7350	7650	7950	8250	8500	8750	9000	9250	9450
LOWER DECILE	6500	6450	7200	7550	7900	8200	8450	8650	8850
MEAN	8200	8500	8850	9150	9450	9700	10000	10200	10400
TOTAL NUMBER	110	63	74	89	77	46	34	30	12
NUMBERS OVER $15000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	2	0	0	0	0	0	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12650	0	13500	13750	13950	0	14150	14200	14200
UPPER QUARTILE	11750	0	12500	12650	12650	0	12550	12400	12300
MEDIAN	10650	0	11350	11500	11550	0	11550	11550	11550
LOWER QUARTILE	9000	0	10450	10600	10650	0	10736	10650	10650
LOWER DECILE	9150	0	9350	9250	9100	0	8800	8650	8550
MEAN	10800	0	11400	11500	11550	0	11900	11500	11450
TOTAL NUMBER	12	3	12	13	9	4	9	10	10
NUMBERS OVER $15000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 637

NON-GRADUATES

YEARS	0	1	2	3	4	5	6	7	8
UPPER DECILE	5750	0	7250	0	8750	9450	10100	10750	11200
UPPER QUARTILE	4850	0	6150	0	7450	8050	8700	9250	9750
MEDIAN	4550	0	5500	0	6550	7100	7600	8100	8550
LOWER QUARTILE	4400	0	5150	0	5750	6400	6800	7150	7550
LOWER DECILE	4200	0	4900	0	5450	5750	6050	6400	6700
MEAN	4750	0	5750	0	6800	7300	7800	8300	8750
TOTAL NUMBER	7	2	7	3	6	6	8	12	7
NUMBERS OVER $15000	0	0	0	0	0	0	0	0	0
NUMBERS UNDER $5000	6	3	4	1	2	1	0	0	0

YEARS	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+
UPPER DECILE	12850	12900	13300	13500	13610	13650	13700	13700	13700
UPPER QUARTILE	10550	11350	11750	11900	11990	11990	11950	11900	11900
MEDIAN	9300	10050	10400	10450	10400	10300	10150	10100	10000
LOWER QUARTILE	8200	8900	9366	9600	9600	9300	9264	9050	8950
LOWER DECILE	7200	7850	8250	8400	8600	8300	8150	8000	7800
MEAN	9500	10250	10600	10700	10700	10650	10550	10500	10450
TOTAL NUMBER	32	31	25	30	39	39	41	101	121
NUMBERS OVER $15000	0	0	0	0	0	0	0	1	0
NUMBERS UNDER $5000	0	0	0	0	0	0	0	0	0

NUMBER OF TECHNICIANS COVERED - 522

LEGEND

Upper Decile — — —
Upper Quartile ——
Median ━━
Lower Quartile ——
Lower Decile — — —

*Base year (0 years since graduation) is 1973. For Associate degrees and non-graduates this is considered equivalent to age 20. For Bachelor's degree the equivalent age is 22.

ALL RESPONDENTS (MATRIX TABLES)

ALL RESPONDENTS GRAD

SAL*	0	1	2	3	4	5	6	7	8	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+		TOTAL
18000	0	1	1	1	0	0	1	3	5	10	16	12	16	16	11	6	8	12	0	119
17000	1	0	0	0	0	0	0	10	1	9	18	16	15	10	11	9	11	13	0	124
16000	0	0	0	0	0	0	3	1	3	14	29	25	23	31	27	14	26	27	0	223
15000	1	3	1	4	8	6	6	27	13	63	81	75	94	83	48	31	55	41	0	682
14000	2	3	1	4	6	17	37	30	36	122	137	121	99	82	57	22	55	57	0	889
13000	7	9	7	26	39	48	70	80	57	202	184	140	94	92	69	58	57	62	0	1300
12500	0	1	7	19	11	40	97	41	49	159	113	88	71	52	39	26	40	27	0	880
12000	6	11	14	20	62	65	58	61	64	161	139	108	92	85	46	26	40	43	0	1109
11500	5	19	53	83	75	94	88	67	71	179	125	71	61	50	30	32	23	37	0	1171
11000	3	13	26	59	101	121	103	114	95	183	125	96	92	42	44	36	44	46	0	1342
10500	8	36	45	129	123	136	127	126	89	158	110	92	65	63	31	25	22	47	0	1432
10000	10	42	88	174	132	126	119	108	79	147	87	79	92	90	38	29	35	66	0	1483
9500	37	99	123	159	160	110	104	78	85	136	90	88	65	29	26	24	19	48	0	1400
9000	48	119	99	117	103	81	69	68	41	86	96	76	41	29	19	18	16	18	0	1107
8500	76	81	68	67	71	72	57	38	34	76	65	67	36	32	22	15	20	33	0	938
8000	94	79	94	59	46	68	48	38	27	48	29	27	23	28	14	15	15	21	0	747
7500	107	91	51	98	33	48	63	19	27	51	33	33	23	[illegible]	14	6	12	22	0	680
7000	48	66	39	37	36	29	34	20	18	37	22	18	13	7	5	5	3	0	0	412
6500	43	36	33	19	13	23	17	19	15	20	8	11	4	1	0	1	5	6	0	274
6000	31	29	21	8	7	13	11	0	4	13	8	4	6	0	2	1	0	1	0	167
5500	16	29	24	27	6	17	11	2	2	7	4	6	2	4	2	1	1	0	0	161
5000	13	13	9	2	4	6	3	1	1	1	0	0	0	1	1	0	0	0	0	55
4500	19	16	11	9	6	5	3	2	2	1	0	2	3	0	0	1	0	0	0	80
TOTAL	972	760	889	1076	1061	1117	1001	983	792	1884	1671	1227	984	883	952	397	513	627	0	16997

*SALARY FIGURES IN THIS COLUMN ARE LOWER BOUNDARIES OF BRACKETS.

ALL RESPONDENTS NONGRAD

SAL*	0	1	2	3	4	5	6	7	8	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+		TOTAL
18000	0	0	0	0	0	1	0	0	0	4	17	32	38	45	91	47	104	87	0	468
17000	0	0	0	0	0	0	0	1	0	7	11	27	48	75	95	108	139	117	0	628
16000	0	0	0	0	0	0	0	1	1	9	47	97	101	109	143	153	109	175	0	1109
15000	0	0	0	0	0	0	2	4	12	41	139	246	249	222	225	245	329	313	0	2026
14000	0	0	0	0	0	1	7	11	18	130	170	229	241	252	231	231	294	239	0	2041
13000	2	0	0	0	2	13	30	43	64	210	314	433	430	428	339	327	452	307	0	3402
12500	1	0	0	5	4	8	23	38	35	204	223	282	221	242	192	203	202	267	0	2220
12000	6	1	2	3	5	21	33	82	109	309	337	312	296	250	240	193	266	249	0	2712
11500	0	0	1	5	13	34	42	62	78	236	263	263	235	189	176	198	175	239	0	2169
11000	0	0	2	12	34	47	55	79	97	349	318	302	231	211	190	181	291	324	0	2720
10500	1	3	9	36	48	65	98	119	125	470	379	304	249	[illegible]	160	151	223	256	0	2850
10000	1	5	22	48	61	84	119	198	142	488	331	222	202	191	192	151	189	260	0	2810
9500	4	29	56	92	117	140	174	171	140	434	284	242	186	135	131	119	175	246	0	2846
9000	6	16	32	50	99	132	210	167	150	413	260	190	168	132	108	113	156	213	0	2623
8500	16	23	47	78	100	121	156	120	117	305	170	137	99	90	71	87	130	165	0	2038
8000	48	81	119	121	134	167	189	149	101	224	137	106	74	52	63	51	69	98	0	1997
7500	29	68	88	90	120	120	141	100	73	171	82	63	58	30	56	48	83	92	0	1620
7000	90	101	174	105	108	113	97	91	93	147	74	49	39	22	31	34	46	72	0	1396
6500	54	66	64	62	73	61	61	43	38	68	50	33	23	20	16	22	19	27	0	781
6000	78	49	66	57	54	51	42	24	12	44	30	18	9	20	16	13	14	26	0	611
5500	91	46	63	21	39	23	23	7	13	17	7	5	7	7	3	5	10	7	0	394
5000	77	59	71	38	17	16	20	6	17	11	5	3	3	1	0	2	0	5	0	352
4500	74	19	17	18	9	7	7	3	1	0	1	0	0	1	0	0	0	1	0	151
TOTAL	928	964	798	841	1076	1249	1531	1467	1370	4201	3621	3593	3109	2966	2713	2644	3041	3057	0	39830

*SALARY FIGURES IN THIS COLUMN ARE LOWER BOUNDARIES OF BRACKETS.

ALL RESPONDENTS BACK

SAL*	0	1	2	3	4	5	6	7	8	9-11	12-14	15-17	18-20	21-23	24-26	27-29	30-34	35+		TOTAL
18000	0	0	2	0	1	0	0	0	1	3	3	1	3	5	4	3	0	3	0	29
17000	0	2	1	1	1	1	2	0	0	4	1	0	3	6	0	1	1	3	0	27
16000	0	0	0	1	0	0	0	1	0	2	2	5	2	1	2	2	0	4	0	22
15000	2	1	4	4	14	2	2	0	0	4	5	4	5	5	4	1	4	9	0	70
14000	1	1	1	1	5	9	1	1	2	8	13	13	8	4	3	7	5	10	0	93
13000	8	3	5	8	9	9	4	2	4	11	8	7	9	4	6	8	4	3	0	112
12500	2	3	0	14	17	5	2	3	3	10	6	4	4	4	1	0	2	1	0	78
12000	3	7	17	10	6	5	2	12	3	14	9	3	3	2	4	7	2	3	0	113
11500	4	3	6	7	3	12	6	4	2	7	3	2	1	1	1	3	3	4	0	77
11000	13	19	10	11	3	7	2	3	2	8	3	1	0	2	3	0	3	1	0	95
10500	14	20	8	25	7	5	6	2	2	7	3	3	2	0	6	1	2	0	0	113
10000	20	20	14	22	11	4	1	4	3	4	4	1	3	2	2	0	2	4	0	121
9500	22	25	24	7	10	8	1	1	7	4	4	3	2	7	2	0	2	11	0	140
9000	17	19	16	14	11	9	3	2	2	4	2	2	2	2	1	0	0	4	0	122
8500	12	26	10	9	11	4	2	1	0	5	0	0	0	1	0	0	1	1	0	83
8000	21	17	8	5	5	2	0	1	1	7	1	1	1	2	3	1	1	0	0	77
7500	17	13	16	11	2	2	2	0	3	1	1	0	0	0	0	0	3	0	0	66
7000	9	6	2	1	1	2	1	1	0	2	1	0	0	2	0	0	0	1	0	29
6500	2	2	0	1	2	0	1	1	0	1	0	0	0	0	1	0	0	1	0	12
6000	0	0	0	1	2	0	1	0	0	1	0	0	0	2	2	1	1	0	0	12
5500	0	0	2	2	1	1	1	1	0	0	0	0	0	0	0	0	0	0	0	8
5000	1	0	5	0	2	1	0	0	0	0	0	0	0	0	1	0	0	0	0	10
4500	1	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2
TOTAL	184	199	150	161	119	84	48	60	35	107	69	90	46	52	47	39	36	63	0	1504

*SALARY FIGURES IN THIS COLUMN ARE LOWER BOUNDARIES OF BRACKETS.

AEROSPACE

Aeronca Inc.
Avco Aerostructures Division
Avco Corporation, Avco Systems Division
Avco Corporation, Lycoming Division
Bendix Corp., Instruments & Life Support Div.
Boeing Company
Boeing-Vertol Company
Hayes International Corporation, Targets Div.
Hercules Inc., Allegany Ballistics Laboratory
ITT Aerospace, Optical Division
United Aircraft Corp., Hamilton Standard Div.

CHEMICALS

Allied Chemical Corporation, Technical Center
Amoco Chemicals Corporation
Ansul Company
Bacon Industries, Inc.
Cabot Corporation
Clinton Corn Processing Div. of Standard Brands
Dart Industries Inc., Chemical Group
E.I. du Pont de Nemours & Company
E-B Industries, Inc.
Ethyl Corporation, R&D Dept.
FMC Corporation (2 Divisions)
Genesee Brewing Co., Inc.
W.R. Grace & Company
GTE Sylvania, Chemical & Metallurgical Division
Hercules Incorporated
George A. Hormel & Company
J.M. Huber Corporation
N L Industries Inc., Corporate R&D Department
National Lead Company of Ohio
PPG Industries Inc.
Quaker Chemical Corporation
Rohm and Haas Company
Salsbury Laboratories
Union Carbide Corporation
United States Borax & Chemical Corporation

ELECTRICAL & ELECTRONIC PRODUCTS

Acme Electric Corporation
Allen-Bradley Company
American Electronic Labs., Inc.
AMP Electrical Products Development Div.
AMP Potter & Brumfield
AMP Incorporated
Bendix Corp., Bendix Avionics Division
Boston Insulated Wire & Cable Co.
Bunker Ramo Corp., Information Systems Group
Burndy Corporation
Electronic Communications, Inc. Subsidiary of NCR
Emerson Electric Co.
GTE Laboratories, Inc.
GTE Sylvania (3 Divisions)
Harris-Intertype, Gates Division
Heinemann Electric Company
HRB-Singer, Inc.
ITT, Avionics , Defense Communications Div.
Jefferson Electric Co.
Jensen Sound Laboratories
E.F. Johnson Company
Kearney Company
P.R. Mallory & Co. Inc.
McGraw-Edison Co., National Electric Coil Div.
Merrill Engineering, Inc.
National Electric Coil Division
Picker Corporation
PRD Electronics, Inc.
RCA Corporation (2 Divisions)
Radiation
Radiomarine Corporation
Ranco Inc., Controls Division
Recognition Equipment, Inc.
Rockwell International, Unicom Systems
S&C Electric Company
Sanders Associates Inc.
Sciaky Bros. Inc.
Scope Electronics Inc.
Solidstate Controls, Inc.
Systems Engineering Laboratories
Tempo Industries, Inc.
WABCO, Union Switch & Signal Division
Warwick Electronics Inc.
Western Electric Company, Inc.
Westinghouse Electric Corp.

INSTRUMENTS

Avco, Precision Products Division
Babcock & Wilcox Co., Instruments
Bell & Howell Research Laboratories
Infrared Industries, Inc.
Mast Development Company
Ohmart Corporation
Revere Corporation of America
Rosemount Inc.
Taylor Instrument, Process Control Division
Timex Corporation
Trans-Sonics, Inc.
Welch Allyn, Inc.

MACHINERY

Artisan Industries, Inc.
Babcock & Wilcox Company, (2 Divisions)
Barber-Colman Company
Borg-Warner Corporation, York Division
Colt Industries, Power Systems Division
Cooper-Bessemer Company
Copeland Corporation
Coppus Engineering Corporation
Deister Concentrator Co., Inc.
Delavan Manufacturing Co.
Dresser Industries, Inc., Dresser Clark Div.
FMC, Power Control Division
Freightliner Corporation
Hyster Company
Ingersoll-Rand Company (2 Divisions)
Jacuzzi Bros. Inc.
Kearney & Trecker Corporation
Long-Airdox Company
Mesta Machine Company
National Machinery Co.
Parker-Hannifin Corporation
Rexnord-Bearing Division
Rietz Manufacturing Company
Rockwell International, Utility & Consumer Prod.
SKF Industries, Inc.
Spencer Turbine Company
Sperry Remington
Tel-E-Lect, Inc.
Vendo Company
WABCO, Air Brake Division
Washington Scientific Industries
Weber Marking Systems, Inc.
Weil-McLain Company, Red Jacket Division
Worthington-CEI, Inc.

METAL PRODUCTS

ACF Industries, (2 Divisions)
Aerovent, Inc.
Airtherm Mfg.
AMAX Base Metal Research & Development Inc.
Amron Corporation
Aro Corporation
Bradley Corporation
Camcar Screw & Manufacturing
Chicago Bridge & Iron Company
Cleveland-Cliffs Iron Company
Colt Industries, Crucible Matls. Research Center
Deere & Company
M.H. Detrick Company
Dravo Corporation
Electric Furnace Company
Ferro Corporation, Technical Center
FMC Corporation, Northern Ordnance Division
General Cable Corporation
General Dynamics Corporation, Electric Boat Div.
General Signal, Aurora Pump Unit
Harper-Wyman Company
Hoover Company
Ideal Corporation
Inland Steel Company
International Nickel Co., Inc.
Kelsey-Hayes Company (2 Divisions)
Kohler Company
Laclede Steel Company
Lakeside Bridge & Steel Company
Maytag Company
Midland-Ross Corporation, National Castings Div.
Mosler Safe Company
Newport News Shipbuilding & Dry Dock Company
Norton Company, Metals Division
Ormet Corporation
Pacific Scientific Company
Peterson Manufacturing Company
Pittsburgh Canfield Corporation
Reed & Prince Manufacturing Company
Reed Rolled Thread Die Company
St. Joe Minerals Corporation
Stewart-Warner Corporation
Timken Company
Toledo Scale Company
Warner Electric Brake & Clutch Company
Winchester-Western
Worcester Controls Corporation

MISCELLANEOUS MANUFACTURING

Ameron Pipe Products Group, Southwest Division
Armstrong Cork Company
Ball Corporation
G.H. Bass & Company
Belden Corporation
Champion International, U.S. Plywood Division
Consolidated Papers, Inc.
Conwed Corporation
Corning Glass Works
Great Plains Container Company
GTE Sylvania, Parts Division
Durkee-Atwood Company
Firestone Tire and Rubber Company
Goodyear Atomic Corporation
Greenwood Mills

Gulf States Paper Corp., Paper Products Division
S.C. Johnson & Son, Inc.
Mead Corporation
Oregon Institute of Technology
Prestressed Concrete Products Co., Inc.
Riegel Products Corporation
U.S. Gypsum Research
Jim Walter Corporation

PETROLEUM

Amerada Hess Corporation
Cities Service Oil Company
Continental Oil Company
Pennzoil, Oil & Gas Operations
Skelly Oil Company
Superior Oil Company
Universal Oil Products Company

CONSTRUCTION & MINING

American Aggregates Corporation
Bechtel Corporation
Burlington Northern Inc.
Martin K. Eby Construction Co., Inc.
Hecla Mining Company
Homestake Mining Company
Al Johnson Construction Company
Kennecott Copper Corporation, Utah Copper Div.
W.M. Lyles Company
Chas. M. [illegible]rton Construction Company
Pendleton Construction Corporation
Rust Engineering Company
Steve P. Rados, Inc.
Turner Construction Company
McDowell Wellman Engineering Company
White Pine Copper Company

ENGINEERING & ARCHITECTURAL CONSULTANTS

Ackenheil & Associates, Geo Systems Inc.
Alvord Burdick & Howson
Ayres, Lewis, Norris, & May, Inc.
Barge, Waggoner, Sumner and Cannon
Benham-Blair & Affiliates, Inc.
Black & Veatch Consulting Engineers
Bogina Consulting Engrs. P.A.
Floyd G. Browne and Associates, Limited
A.C. Bowden, Consulting Engineer
Buchart-Horn
Burgess & Niple, Limited
Burns & McDonnell
Camp Dresser & McKee, Inc.
Capitol Engineering Corporation
CH2M Hill
Homer L. Chastain & Associates
Clark & Enersen
Clark & Groff Engineers, Inc.
Columbus Engineering Consultants, Ltd.
Crawford Murphy & Tilly Inc.
Daily & Associates Engrs. Inc.
Dravo Corporation
Dresser Engineering Company
Ebasco Services Incorporated
Edwards and Kelcey, Inc.
Environmental Engineers, Inc.
Ewing Engineering Company
Fairbrother Gunther & Bowman, Inc.
Faisant Associates, Inc.
Fell-Brusso-Bruton Inc.
Fenix & Scisson, Inc.
Ferver Engineering Co.
Finkbeiner, Pettis & Strout, Limited
Fowler & Grafe, Inc.
Fromherz Engineers
Gannett Fleming Corddry and Carpenter Inc.
Goodkind & O'Dea Inc.
Greeley and Hansen
Charles W. Greengard Assoc., Inc.
J.E. Greiner Co. Inc.
Hardesty & Hanover
Haskins, Sharp & Ordelheide
Havens & Emerson, Limited
Hayes, Seay, Mattern & Mattern
Henry, Meisenheimer & Gende, Inc.
Howard Needles Tammen & Bergendoff (4 Offices)
Hudgins, Thompson, Ball and Associates, Inc.
Jenke & Adamson Engineers
G.E. Jewell and Associates
M.W. Kellogg Company
Ketchum-Konkel-Barrett-Nickel-Austin
Konski Engineers, P.C.
Lockwood, Kessler & Bartlett Inc.
McFarland, Johnson, Gibbons Eng., (2 Offices)
Moore & Bruggink
Moore-Fok & Syrekis Co., Ltd.
Oyster, Imus & Assoc. Inc.
Parkhill, Smith & Cooper, Inc.
Pfeifer & Shultz, Inc.
E.S. Preston Associates, Inc.
James P. Purcell Assoc., Inc.
Roy Edwin Ramseier and Associates
John G. Reutter Associates
Richardson, Gordon and Associates
Ruth and Going, Inc.
Sargent & Lundy
Shaffer, Johnston, Lichtenwalter and Assoc.
Shannon & Wilson Inc.
Silver Schwartz & Associates
Alden E. Stilson and Associates
Syska & Hennessy Inc.
Tudor Engineering Company
Tye and Fleisher, Inc.
URS/Forrest and Cotton, Inc.
Charles E. Velzy Associates, Inc.
Weiskopf & Pickworth
Whitman, Requardt & Associates
Clyde E. Williams and Associates, Inc.
Woodward-Gizienski & Associates

ELECTRIC UTILITIES & COMMUNICATIONS

Alabama Power Company
American Electric Power Service Corporation
Anoka Electric Cooperative
Appalachian Power Company
Arizona Public Service Company
Baldwin County Electric Membership Corp.
Bell Telephone Laboratories, Inc.
Boston Edison Co.
Carolina Power & Light Company
Carolina Telephone and Telegraph Company
Central Hudson Gas & Electric Corporation
Central Lincoln People's Utility District
Central Power and Light Company
Cincinnati Gas & Electric Company
Clay Electric Coop Inc.
Commonwealth Edison Company
Dairyland Power Cooperative
Dayton Power and Light Company
Delmarva Power and Light Company of Md.
Detroit Edison Company
Duquesne Light Company
Electric Power Board of Chattanooga
Florida Power Corporation
General Telephone Co. of the Midwest
General Telephone Co. of Wisconsin
Green Mountain Power Corp.
Gulf Power Company
Hartford Electric Light Company
Houston Lighting & Power Company
Iowa Electric Light and Power Company
Iowa Illinois Gas & Electric Company
Jackson County Rural Electric
Jersey Central Power & Light Company
Kansas City Power & Light Company
Kansas Gas & Electric
Maine Public Service Co.
Minnesota Power & Light Company
Minnkota Power Cooperative, Inc.
Montana Power Company
Nevada Power Co.
Northeast Utilities Service Company
Ohio Edison Company
Omaha Public Power District
Orange and Rockland Utilities, Inc.
Pacific Power & Light Company
Pennsylvania Power & Light Company
Philadelphia Electric Company
Potomac Edison Company
Potomac Electric Power Company
Public Service Company of Colorado
Public Service Company of New Hampshire
Public Utility District of Grant County
Rochester Gas and Electric Corporation
Savannah Electric and Power Company
Southeastern Illinois Electric Corp, Inc.
Southwestern Electric Power Company
Texas Electric Service Company
Toledo Edison Company
Upper Peninsula Power Company
Virginia Electric Power Co.
Washington Water Power Company
Wisconsin Electric Power Company

R&D LABORATORIES

AMF Engineering & Research
Automation Industries Inc., Vitro Lab Div.
Battelle-Columbus Laboratories
Battelle-Northwest
Foundation & Materials Consultants Inc.
Johns Hopkins University Applied Physics Lab
Institute of Gas Technology
Midwest Research Institute
Philips Laboratories
Sandia Laboratiries
Southwest Research Institute
Charles Stark Draper Laboratory, Inc.
Syracuse University Research Corporation
Underwriters' Laboratories, Inc.

TECHNICAL SERVICES

AMF Tuboscope
Bendix Field Engineering Corporation
General Motors Proving Ground
Pan American World Airways, Inc.
Soil Testing Services Inc.

TRANSPORTATION

Chicago, Milwaukee, St. Paul & Pacific Railroad Co.
Illinois Central Gulf Railroad
Norfolk & Western Railway Company
Seaboard Coast Line Railroad Co.

GAS UTILITIES & PIPELINES

Columbia Gas System Service Corporation
Consolidated Gas Supply Corporation
Gasco, Inc.
Mobil Pipe Line Company
Oklahoma Natural Gas Company
Portland Pipe Line Corporation
Panhandle Eastern Pipe Line Company
Plantation Pipe Line Company
Southern Union Gas Company
Texas Eastern Transmission Corporation
Transcontinental Gas Pipe Line Corporation
United Gas Pipe Line Company

FEDERAL GOVERNMENT

Argonne National Laboratory
Bonneville Power Administration
DMA Topographic Center
Hill Air Force Base
Long Beach Naval Shipyard
National Accelerator Laboratory, Batavia
Naval Avionics Facility, Indianapolis
Tennessee Valley Authority
US Army Aviation Systems Command, Headquarters
US Army Engineer District, NY
US Dept. of the Interior, Bureau of Mines
US Naval Underwater Systems Center

STATE GOVERNMENT

Arkansas Highway Department
Alabama Highway Department
Calif. Office of Architecure and Construction
Delaware State Dept. of Highways & Transp.
Kentucky Department of Transportation
Louisiana Department of Highways
Maine Department of Transportation
Maryland State Highway Administration
Massachusetts Department of Public Works
Missouri State Highway Department
New Jersey Department of Transportation
New Mexico State Highway Department
North Carolina Dept. of Transp. & Highway Safety
South Carolina State Highway Department
Utah State Department of Highways
Vermont State Highway Department
Virginia Department of Highways
Wisconsin State Department of Transportation
Wyoming State Highway Department

LOCAL GOVERNMENT

Atlantic City Sewerage Co.
Central Nebraska Public Power & Irrigation Dist.
City of Albuquerque, Public Works Department
City of Atlanta, Water Department, Engineering Div.
City of Dallas,, Department of Public Works
City of Fort Worth
City of Grand Rapids, Engineering Department
City of Long Beach, Harbor Department
City of Miami Beach
City of Norfolk, Department of Public Works
City of Oklahoma City, Personnel Department
City of Providence, Engineering Div. DPW
City of Providence, Traffic Engineering Department
City of Syracuse
Dallas Water Utilities
Denver Board of Water Commissioners
Division of Water, Buffalo Dept. of Public Works
Fontana Union Water Company
District of Omaha, Metropolitan Utilities
East Bay Municipal Utility District
Jefferson County, Kentucky
Milwaukee County Department of Public Works
Milwaukee Water Works
Saint Paul Water Utility
Seattle Water Department
Springfield Utility Board
Union County Park Commission

EDUCATIONAL INSTITUTIONS

Aero-Space Institute
Air Force Institute of Technology
California St Poly Univ, San Luis Obispo
California St Poly Univ, Pomona
California State University, Fresno
California State University, Fullerton
Carnegie-Mellon University
Chattanooga State Technical Comm. Coll.
Cogswell Polytechnical College
Cooper Union
DeVry Institute of Technology
Embry-Riddle Aeronautical University
Fayetteville Technical Institute
Florida Atlantic University
Florida Technological University
Gaston College
W.W. Holding Technical Institute
Institute of Drafting and Technology
Lafayette College
Louisiana Technical University
Lowell Technological Institute
Michigan Technological University
Midlands T.E.C.
Mississippi State University
Naval Postgraduate School
New Mexico State University
Newark College of Engineering
NYS College of Ceramics at Alfred
North Dakota State University
Northrop Institute of Technology
Norwich University
Oakland University
Ohio State Universitu
Oregon State University
Pratt Institute
Purdue University
Rochester Institute of Technology
Rose-Hulman Institute of Technology
Rutgers University
State Technical Institute at Memphis
South Dakota School of Mines and Tech.
Southeastern Massachusetts University
Southern Illinois University
Southern Technical Institute
Stanford University
Tennessee State University
University of Akron
University of Alabama
University of Arizona
University of Bridgeport
University of California, Santa Barbara
University of Connecticut
University of Hawaii
University of Idaho
University of Iowa
University of Kansas
University of Missouri-Rolla
University of Nevada
University of New Hampshire
University of Notre Dame
University of Oklahoma
University of Rhode Island
University of South Carolina
University of Southwestern Louisiana
University of Texas at Arlington
University of Texas at El Paso
University of Washington
University of Wisconsin, Parkside
University of Wyoming
U.S. Naval Academy, Technical Support Dept.
Virginia Military Institute
Wayne State University
Webb Institute of Naval Architecture
Weber State College
W. Va. School of Mines
W. Va. University
Western New England College
Widener College
Youngstown State University

(Please also complete other side)

SALARIES OF ENGINEERING TECHNICIANS - 1973

A survey being conducted by the
ENGINEERING MANPOWER COMMISSION
of Engineers Joint Council

Please complete and return this form to:

ENGINEERING MANPOWER COMMISSION
345 East 47th Street
New York, N. Y. 10017

. . . as promptly as possible

IN ORDER TO ASSURE COMPLETE CONFIDENTIALITY of employers' returns, please observe the following new procedure:

DO NOT put your name and address on this part of the form, but fill in the information for questions 1-5 to enable correct classification of your reply.

FILL OUT THE TEAR-OFF STRIP on the right, giving the name of the reporting organization and the person to contact. **DO NOT DETACH** the strip, but return the entire completed form to EMC.

If we do not receive a name and address strip with your return, we will have to send you an unnecessary follow-up mailing. Unidentified returns will not be included in the survey results. For further information see the sheet entitled "EMC Policy Regarding Salary Survey Participants."

1. Product or service of organization (see back page for preferred categories):

2. Total number of employees in organization or unit covered by this report (approx):

3. Total number of engineering technicians employed in organization or unit:

4. Please indicate state in which these technicians are predominantly employed, for purposes of determining regional salary differences:

5. If any employed engineering technicians are NOT included in this report, please give such additional number and reason for omission:

Number: Reason:

ENGINEERS JOINT COUNCIL

MEMBER SOCIETIES
AMERICAN SOCIETY OF CIVIL ENGINEERS
AMERICAN INSTITUTE OF MINING, METALLURGICAL AND PETROLEUM ENGINEERS
AMERICAN SOCIETY OF MECHANICAL ENGINEERS
AMERICAN SOCIETY FOR TESTING AND MATERIALS
AMERICAN SOCIETY OF AGRICULTURAL ENGINEERS
AMERICAN INSTITUTE OF CONSULTING ENGINEERS
AMERICAN SOCIETY FOR METALS
SOCIETY FOR EXPERIMENTAL STRESS ANALYSIS
INSTRUMENT SOCIETY OF AMERICA
AMERICAN INSTITUTE OF INDUSTRIAL ENGINEERS
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AMERICAN ASSOCIATION OF COST ENGINEERS
AMERICAN SOCIETY FOR QUALITY CONTROL
SOCIETY OF MANUFACTURING ENGINEERS

ASSOCIATE SOCIETIES
AIR POLLUTION CONTROL ASSOCIATION
AMERICAN CONCRETE INSTITUTE
NATIONAL INSTITUTE OF CERAMIC ENGINEERS
AMERICAN SOCIETY FOR NON-DESTRUCTIVE TESTING
SOCIETY OF PACKAGING AND HANDLING ENGINEERS
INTERNATIONAL MATERIAL MANAGEMENT SOCIETY
SOCIETY OF WOMEN ENGINEERS
SOCIETY FOR THE HISTORY OF TECHNOLOGY
SOCIETY OF AMERICAN MILITARY ENGINEERS
WESTERN SOCIETY OF ENGINEERS
LOUISIANA ENGINEERING SOCIETY
WASHINGTON SOCIETY OF ENGINEERS
ENGINEERING SOCIETIES OF NEW ENGLAND
SOUTH CAROLINA SOCIETY OF ENGINEERS
LOS ANGELES COUNCIL OF ENGINEERS AND SCIENTISTS
HARTFORD ENGINEERS CLUB
INTERNATIONAL MATERIALS MANAGEMENT SOCIETY (NEW JERSEY CHAPTER)
CLEVELAND ENGINEERING SOCIETY
DANVILLE ENGINEERS CLUB

© 1973 ENGINEERS JOINT COUNCIL
345 East 47th St., New York, N. Y. 10017

SALARIES OF ENGINEERING TECHNICIANS - 1973

IMPORTANT — please read carefully before filling out form.

This form gives the distribution of employed engineering technicians as a function of salary bracket, years of experience as measured by age or years since graduation, and formal education received. Separate sections of the form are set aside for three different levels of education. Each individual is to be reported only in the section corresponding to the highest educational level achieved, in the column corresponding to his year of graduation. (See example on reverse.) If year of graduation cannot be ascertained, report by age. Be sure to indicate which method you used.

SALARY — should include base salary before deductions, and any predictable supplementary payments such as cost of living differential, etc. Do not include unpredictable payments for overtime work, bonuses, etc.

ENGINEERING TECHNICIANS — Technicians as defined for this survey perform work which requires the application of scientific and engineering principles and practical technology, and may include some functions customarily performed by engineers or scientists. Their responsibilities do not fit the definition of "professional" of the Fair Labor Standards Act but do require at least two years of full time technical education beyond high school or the equivalent in industrial training and experience. They may or may not work under the direction of engineers or scientists.

	ANNUAL SALARY	ASSOCIATE DEGREE GRADUATES[1] Indicate whether by year of degree ——— or age ———.																		
		1973 (20)	1972 (21)	1971 (22)	1970 (23)	1969 (24)	1968 (25)	1967 (26)	1966 (27)	1965 (28)	1962-1964 (29-31)	1959-1961 (32-34)	1956-1958 (35-37)	1953-1955 (38-40)	1950-1952 (41-43)	1947-1949 (44-46)	1944-1946 (47-49)	1939-1943 (50-54)	up to 1938 (55+)	
101	$18,000 & over																			101
102	$17,000-17,999																			102
103	$16,000-16,999																			103
104	$15,000-15,999																			104
105	$14,000-14,999																			105
106	$13,000-13,999																			106
107	$12,500-12,999																			107
108	$12,000-12,499																			108
109	$11,500-11,999																			109
110	$11,000-11,499																			110
111	$10,500-10,999																			111
112	$10,000-10,499																			112
113	$9,500-9,999																			113
114	$9,000-9,499																			114
115	$8,500-8,999																			115
116	$8,000-8,499																			116
117	$7,500-7,999																			117
118	$7,000-7,499																			118
119	$6,500-6,999																			119
120	$6,000-6,499																			120
121	$5,500-5,999																			121
122	$5,000-5,499																			122
123	Less than $5,000																			123

	ANNUAL SALARY	NON-GRADUATES[2] BY AGE																		
		(20)	(21)	(22)	(23)	(24)	(25)	(26)	(27)	(28)	(29-31)	(32-34)	(35-37)	(38-40)	(41-43)	(44-46)	(47-49)	(50-54)	(55+)	
201	$18,000 & over																			201
202	$17,000-17,999																			202
203	$16,000-16,999																			203
204	$15,000-15,999																			204
205	$14,000-14,999																			205

209	$11,500-11,999																			209
210	$11,000-11,499																			210
211	$10,500-10,999																			211
212	$10,000-10,499																			212
213	$9,500-9,999																			213
214	$9,000-9,499																			214
215	$8,500-8,999																			215
216	$8,000-8,499																			216
217	$7,500-7,999																			217
218	$7,000-7,499																			218
219	$6,500-6,999																			219
220	$6,000-6,499																			220
221	$5,500-5,999																			221
222	$5,000-5,499																			222
223	Less than $5,000																			223

301	[illegible]	301
302	[illegible]	302
303	[illegible]	303
304	[illegible]	304
305	[illegible]	305
306	[illegible]	306
307	[illegible]	307
308	[illegible]	308
309	[illegible]	309
310	[illegible]	310
311	[illegible]	311
312	[illegible]	312
313	[illegible]	313
314	[illegible]	314
315	[illegible]	315
316	[illegible]	316
317	[illegible]	317
318	[illegible]	318
319	[illegible]	319
320	[illegible]	320
321	[illegible]	321
322	[illegible]	322
323	[illegible]	323

1. Technical institute education usually embraces a two-year post-high school program leading to an associate degree or certificate in some branch of engineering technology. Include graduates of technical programs in community colleges or other institutions.
2. Non-graduate engineering technicians are those who are qualified by training and experience to perform work that would normally require a two-year technical institute education, but do not have a formal degree.
3. Four-year programs leading to a bachelor's degree in engineering technology or industrial technology, but not an engineering degree.

SURVEY CATEGORIES USUALLY REPORTED BY EMC

Manufacturing

- Aerospace
- Chemicals, drugs, plastics, etc.
- Electrical machinery & equipment
- Electronic equipment
- Instruments (precision)
- Machinery (other than electrical) and mechanical equipment
- Metal products, fabricated
- Metals, basic
- Petroleum
- Other manufactured products

Non-Manufacturing

- Communication services
- Construction
- Engineering & consulting services
- Mining
- Research organizations & laboratories
- Transportation services
- Electric Utilities
- Other non-manufacturing

Government

- Federal
- State
- Local

Educational Institutions

- Colleges and universities
- Technical institutes & junior colleges

Example of Completed form:
Please report the number of individuals in each appropriate block as indicated below:

	ANNUAL SALARY	ASSOCIATE DEGREE GRADUATES[1]												
		1969 (20)	1968 (21)	1967 (22)	1966 (23)	1965 (24)	1964 (25)	1963 (26)	1962 (27)	1961 (28)	1958-1960 (29-31)	1955-1957 (32-34)	1952-1954 (35-37)	1949-1951 (38-40)
101	$16,000 & over													
102	$15,000-15,999													
103	$14,000-14,999													
104	$13,000-13,999									1				
105	$12,500-12,999													
106	$12,000-12,499						1		9					
107	$11,500-11,999							2	1	1				
108	$11,000-11,499					1		3						
109	$10,500-10,999			4	2	7	8							
110	$10,000-10,499			1	2	3	1	2						
111	$9,500-9,999		3	12	10					1				
112	$9,000-9,499	2	8	3	4		1							
113	$8,500-8,999	5	6	2										
114	$8,000-8,499													

Membership of the
ENGINEERS JOINT COUNCIL

MEMBER SOCIETIES

ASCE	American Society of Civil Engineers
AIME	American Institute of Mining, Metallurgical, and Petroleum Engineers
ASME	American Society of Mechanical Engineers
ASAE	American Society of Agricultural Engineers
ASM	American Society for Metals
SME	Society of Manufacturing Engineers
SESA	Society for Experimental Stress Analysis
ISA	Instrument Society of America
ASQC	American Society for Quality Control
AIIE	American Institute of Industrial Engineers
SFPE	Society of Fire Protection Engineers
AIPE	American Institute of Plant Engineers
AACE	American Association of Cost Engineers
AIChE	American Institute of Chemical Engineers

ASSOCIATE SOCIETIES

APCA	Air Pollution Control Association
NICE	National Institute of Ceramic Engineers
ASNT	American Society for Nondestructive Testing
SPHE	Society of Packaging and Handling Engineers
IMMS	International Material Management Society
SWE	Society of Women Engineers
SHOT	Society for the History of Technology
WSE	Western Society of Engineers
LES	Louisiana Engineering Society
WSE-D. C.	Washington Society of Engineers
ESNE	Engineering Societies of New England
SCSE	South Carolina Society of Engineers
LACES	Los Angeles Council of Engineers and Scientists
HEC	Hartford Engineers Club
IMMS/NJ	International Material Management Society (New Jersey Chapter)
CES	Cleveland Engineering Society
SAME	Society of American Military Engineers
SAWE	Society of Allied Weight Engineers
ACI	American Concrete Institute
DEC	Danville Engineers Club
GAES	Gas Appliance Engineers Society
ACEC	American Consulting Engineering Council
NACE	National Association of Corrosion Engineers

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Price: $35.00